



## Financial Report

Presented to  
President Daniel Phelan  
Jackson College Board of Trustees



Prepared by the Business Office  
November 30, 2019

**Jackson College**  
**Memo From Darrell Norris, Vice President of Finance**  
**For the November 30, 2019 Financial Report**

Following is the November 30, 2019 Treasurer's Report summarizing the components of the major revenue and expense lines. Explanations for variances greater than 2% are included in this memo.

Note: Budgeted amounts reflect the 2019-2020 Budget as adopted at the May 2019 Board of Trustees meeting.

**Revenues**

- **Housing** - Favorable to budget due to increased number of students housed in Fall semester.
- **Contract Training** - Favorable to budget due to conservative budget and increased training.
- **Miscellaneous Income** - Favorable to budget. Summer unused meal plan monies higher than expected. Adjustment recommended.

**Expenses**

- **Services** - Timing of services provided, this variance is expected to diminish over time.
- **Materials** - Delayed timing in IT software purchases, this variance is expected to diminish over time.
- **Rent, Utilities, Insurance** - Variance is due to timing of payments and utility usage, this variance is expected to diminish over time.
- **Other operating costs** - Variance is due to timing of purchases, this variance is expected to diminish over time.
- **Capital Equipment** - Variance is due to timing of purchases, this variance is expected to diminish over time.

**Other Notes**

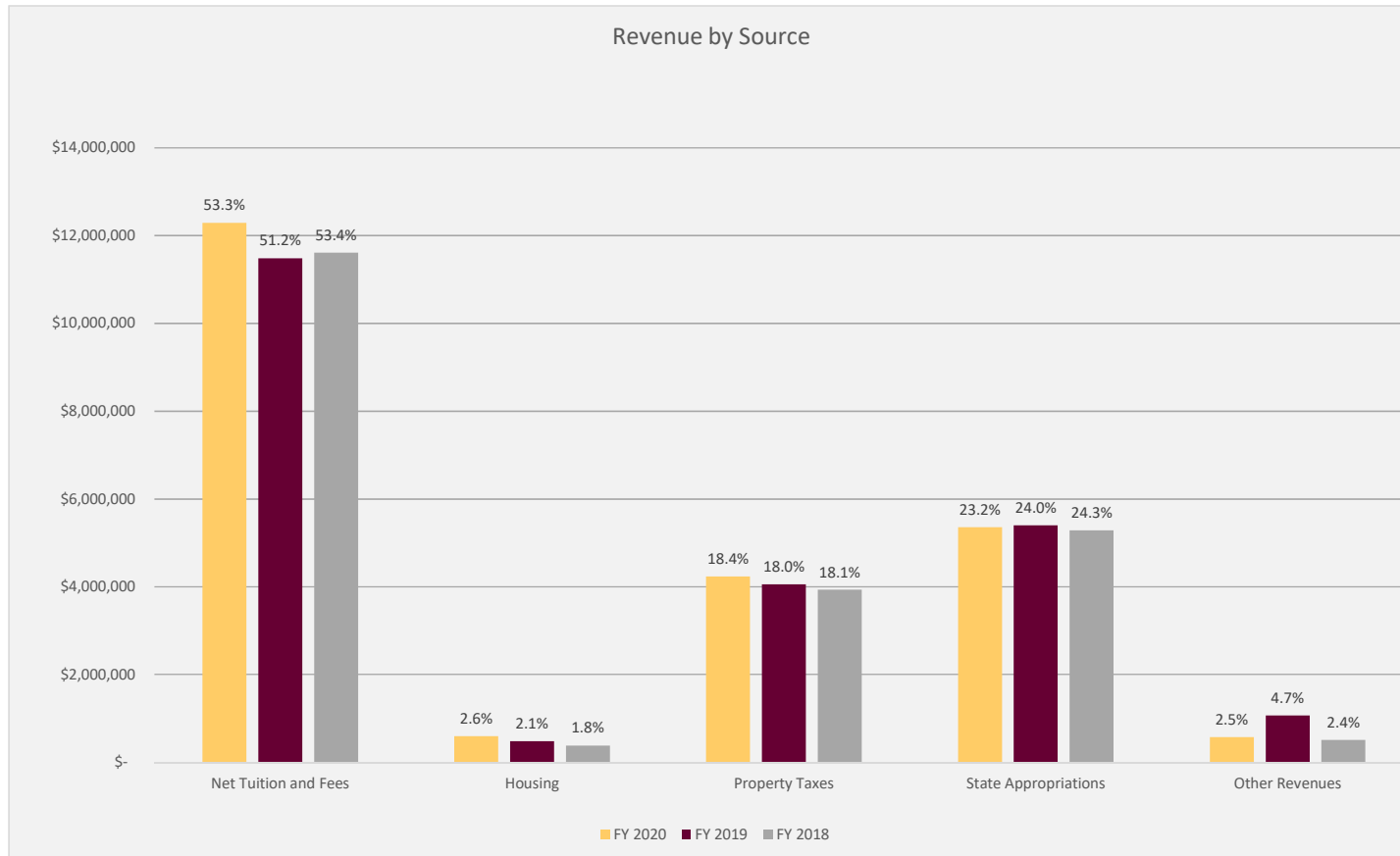
- **Cash and Investments** - The Board directed MILAF investment strategy was operationalized in May 2018. At November 30, 2019 interest revenues have already exceeded \$340,000. These earnings are designated for future operations.
- **Looking Ahead** - Winter enrollment opened on 10/23/2019 and until we mark our revenue from this enrollment period, a conservative approach to the addition of expenditures to the budget is recommended.

Jackson College  
Revenue and Expense Statement  
General Fund - FY 20  
For the Five Months Ended November 30, 2019  
Preliminary - Unaudited

	2019-2020 Original Budget	Percentage of Original Budget	Actual Year to Date	Actual Percentage of Budget	Planned Percentage to Date	Variance of Planned Percentage to Actual
<b>Revenue</b>						
Gross tuition and fees	\$ 28,537,274	59.7%	\$ 12,516,337	43.9%	44.0%	\$ (40,064)
Less Institutional Scholarships	(884,443)	-1.9%	(225,779)	25.5%	45.0%	172,221
Net tuition and fees	<u>27,652,831</u>	<u>57.8%</u>	<u>12,290,558</u>	<u>44.4%</u>	<u>44.5%</u>	<u>132,157</u>
Housing	900,000	1.9%	593,605	66.0%	50.0%	143,605
Property taxes	5,240,000	11.0%	4,232,350	80.8%	80.0%	40,350
State appropriations	12,855,700	26.9%	5,356,542	41.7%	41.7%	(4,285)
Contract training	100,000	0.2%	54,828	54.8%	41.7%	13,128
Potter Center activities	446,431	0.9%	190,258	42.6%	41.7%	4,096
Miscellaneous	557,500	1.2%	310,491	55.7%	41.7%	78,013
Transfers	<u>34,500</u>	<u>0.1%</u>	<u>14,680</u>	<u>42.6%</u>	<u>41.7%</u>	<u>293</u>
<b>Total revenues</b>	<u>47,786,962</u>	<u>100.0%</u>	<u>23,043,312</u>	<u>48.2%</u>	<u>48.4%</u>	<u>407,357</u>
<b>Expenses</b>						
Wages	18,024,637	37.7%	7,317,974	40.6%	42.3%	(306,446)
Retirement	4,699,758	9.8%	1,909,076	40.6%	42.3%	(78,921)
Benefits	3,186,946	6.7%	1,276,345	40.0%	41.7%	(52,611)
Services - Staffing Agency	4,878,622	10.2%	2,100,352	43.1%	42.3%	36,695
Services	2,943,382	6.2%	1,133,583	38.5%	41.7%	(93,807)
Materials	2,483,250	5.2%	770,862	31.0%	41.7%	(264,653)
Rent, utilities, insurance	1,900,000	4.0%	723,133	38.1%	41.7%	(69,167)
Other operating costs	3,415,069	7.1%	1,301,582	38.1%	41.7%	(122,502)
Transfers	805,000	1.7%	335,417	41.7%	41.7%	(268)
Transfers-debt service	4,848,013	10.1%	2,020,006	41.7%	41.7%	(1,615)
Capital equipment	<u>601,500</u>	<u>1.3%</u>	<u>175,250</u>	<u>29.1%</u>	<u>41.7%</u>	<u>(75,576)</u>
<b>Total expenses</b>	<u>47,786,176</u>	<u>100.0%</u>	<u>19,063,580</u>	<u>39.9%</u>	<u>41.9%</u>	<u>(1,028,871)</u>
<b>Income over (under) expenses</b>	<u>\$ 785</u>		<u>\$ 3,979,732</u>			<u>\$ 1,436,228</u>

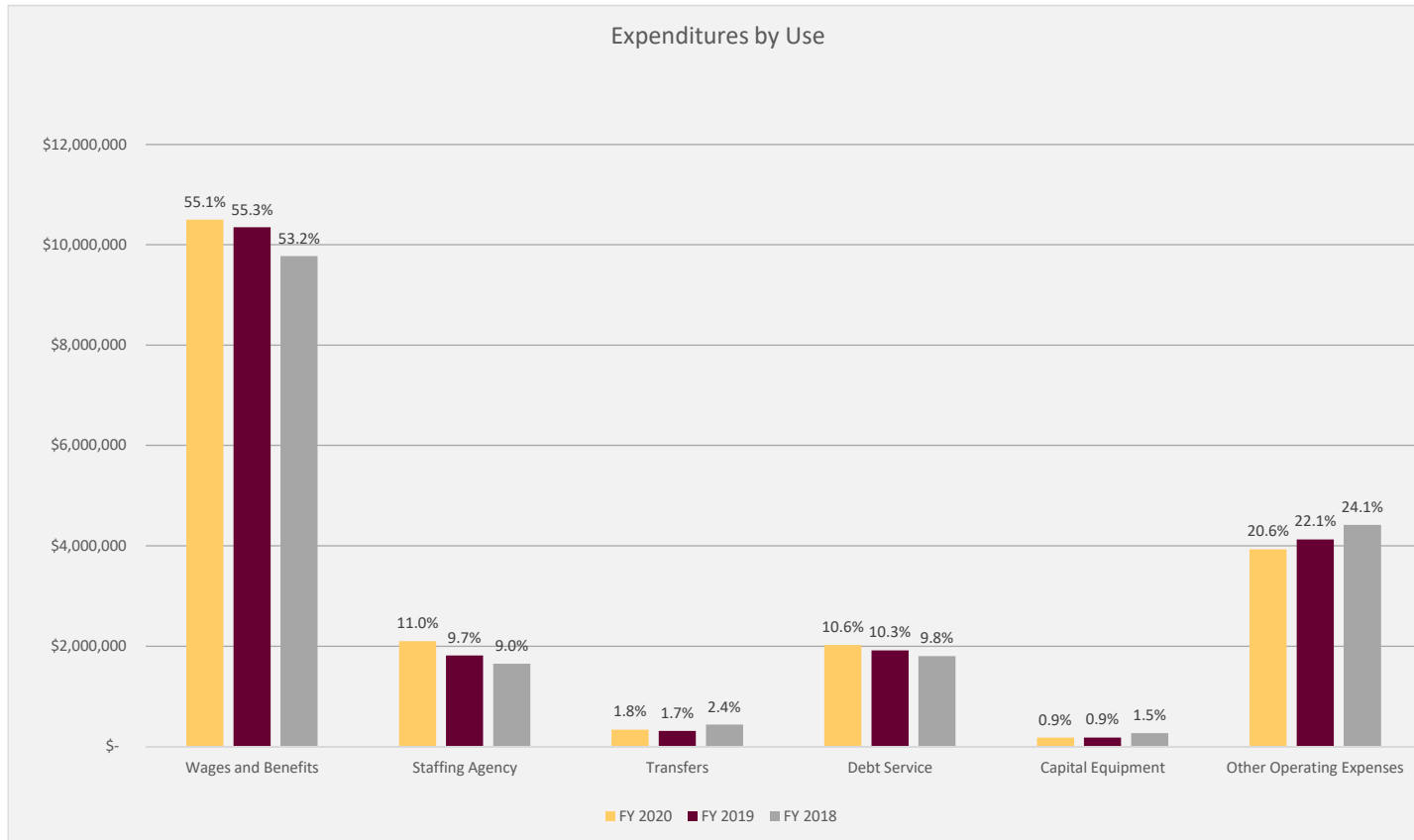
Jackson College  
General Fund Revenue Comparison  
For the Five Months Ended November 30, 2019

\$23,043,312



Jackson College  
 General Fund Expenditure Comparison  
 For the Five Months Ended November 30, 2019

\$19,063,580



Jackson College  
Balance Sheet and Changes in Fund Balance - FY 20  
November 30, 2019  
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	Endowment Fund	Debt & Property Fund	Activities Fund	Total
<b>Assets</b>							
Cash	\$ 4,769,801	\$ 8,892,861	\$ 1,087,093	\$ 11,616	\$ 6,269,767	\$ 324,287	\$ 21,355,425
Investments	-	-	-	17,673	-	-	17,673
Accounts receivable	5,407,182	50,000	1,000	-	44,879	-	5,503,061
Inventories	30,425	-	-	-	-	-	30,425
Other assets	537,232	-	15,182	-	72,078,030	-	72,630,444
<b>Total assets</b>	<b>10,744,640</b>	<b>8,942,861</b>	<b>1,103,275</b>	<b>29,289</b>	<b>78,392,676</b>	<b>324,287</b>	<b>99,537,028</b>
<b>Liabilities and Fund Balance</b>							
Accounts payable	133,711	-	-	-	-	-	133,711
Accrued liabilities	2,604,969	-	-	-	30,622,610	-	33,227,579
Deferred liabilities	2,895,240	-	-	-	-	-	2,895,240
Unearned revenue	366,255	-	-	-	-	-	366,255
Other liabilities	62,263	-	-	-	-	-	62,263
<b>Total liabilities</b>	<b>6,062,438</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>30,622,610</b>	<b>-</b>	<b>36,685,048</b>
Fund balance	4,682,202	8,942,861	1,103,275	29,289	47,770,066	324,287	62,851,980
<b>Total liabilities and fund balance</b>	<b>\$ 10,744,640</b>	<b>\$ 8,942,861</b>	<b>\$ 1,103,275</b>	<b>\$ 29,289</b>	<b>\$ 78,392,676</b>	<b>\$ 324,287</b>	<b>\$ 99,537,028</b>
<b>Beginning fund balance</b>							
Net investment in capital assets	\$ -	\$ -	\$ -	\$ -	\$ 44,188,252	\$ -	\$ 44,188,252
Major Maintenance and Equipment Replacement	-	-	-	-	4,165,003	-	4,165,003
Restricted	-	178,467	379,183	29,252	-	-	586,902
Future Operations	702,470	8,603,673	-	-	-	268,834	9,574,977
	\$ 702,470	\$ 8,782,140	\$ 379,183	\$ 29,252	\$ 48,353,255	\$ 268,834	\$ 58,515,134
Current year income	23,043,312	160,721	12,543,751	37	2,385,936	99,903	38,233,660
Current year expenses	19,063,580	-	11,819,659	-	2,969,125	44,450	33,896,814
<b>Ending fund balance</b>	<b>\$ 4,682,202</b>	<b>\$ 8,942,861</b>	<b>\$ 1,103,275</b>	<b>\$ 29,289</b>	<b>\$ 47,770,066</b>	<b>\$ 324,287</b>	<b>\$ 62,851,980</b>

Jackson College  
Balance Sheet  
Building and Site Fund - FY 20  
November 30, 2019  
Preliminary - Unaudited

	<b>Building and Site Fund</b>
<b>Assets</b>	
Cash	\$ 1,990,039
Investments	-
Accounts receivable	22,375
Due from other funds	-
	-
<b>Total assets</b>	2,012,414
<b>Liabilities and Fund Balance</b>	
Accounts payable	-
Other liabilities	-
	-
<b>Total liabilities</b>	-
Fund balance	2,012,414
<b>Total liabilities and fund balance</b>	\$ 2,012,414

Jackson College  
Statement of Changes in Fund Balance  
Building and Site Fund  
For the Five Months Ended November 30, 2019  
Preliminary - Unaudited

	<b>Balance July 1, 2019</b>	<b>Revenue</b>	<b>Expenditures</b>	<b>Balance November 30, 2019</b>
Major Maintenance and Equipment Replacement	\$ 4,165,003	\$ 357,532	\$ 2,510,121	\$ 2,012,414
<b>Total</b>	\$ 4,165,003	\$ 357,532	\$ 2,510,121	\$ 2,012,414

Jackson College  
Cash and Investments by Fund - FY 20  
November 30, 2019  
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	Grants Fund	Endowment Fund	Building and Site	Physical Plant	Activities Fund	Total
Cash									
Petty Cash	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,724	\$ 2,724
Cash-Comerica Bank Pooled	2,213,312	49,798	1,532,741	226,741	11,616	1,990,039	4,279,728	325,421	10,629,396
Cash-Comerica Federal Funds	-	-	236	-	-	-	-	-	236
Cash-So Mich National	140,489	-	21,980	-	-	-	-	-	162,469
VISA Account	183,320	-	50	-	-	-	-	1,380	184,750
Cash-United Bank	194,855	-	22,611	-	-	-	-	-	217,466
Cash-Federal Stafford	-	-	2,399	-	-	-	-	-	2,399
Cash-Comerica State Wire	189	-	-	-	-	-	-	(5,238)	(5,049)
Cash-Payroll	589	-	(1,737,406)	(289,996)	-	-	-	-	(2,026,813)
JC One Card	13,976	-	-	-	-	-	-	-	13,976
Ref Pay	7,541	-	-	-	-	-	-	-	7,541
Athletic Checking	7,477	-	-	-	-	-	-	-	7,477
Cultural Affairs Checking	1,979	-	-	-	-	-	-	-	1,979
MNJTP	-	-	-	1,307,737	-	-	-	-	1,307,737
Certificates of Deposit	-	502,530	-	-	-	-	-	-	502,530
MILAF	2,000,000	8,340,533	-	-	-	-	-	-	10,340,533
Insurance HRA	6,074	-	-	-	-	-	-	-	6,074
	<u>4,769,801</u>	<u>8,892,861</u>	<u>(157,389)</u>	<u>1,244,482</u>	<u>11,616</u>	<u>1,990,039</u>	<u>4,279,728</u>	<u>324,287</u>	<u>21,355,425</u>
Investments									
Common Stock	-	-	-	-	17,673	-	-	-	17,673
Total cash and investments	<u>\$ 4,769,801</u>	<u>\$ 8,892,861</u>	<u>\$ (157,389)</u>	<u>\$ 1,244,482</u>	<u>\$ 29,289</u>	<u>\$ 1,990,039</u>	<u>\$ 4,279,728</u>	<u>\$ 324,287</u>	<u>\$ 21,373,098</u>



Jackson College  
 Billing Contact Hours  
 November 30, 2019  
 Preliminary - Unaudited

	Budgeted FY 20	Actual FY 20	Actual Percentage	Actual FY 19	Prior Year Percentage
Semester:					
Fall	51,985	49,445	95.1%	49,168	100.6%
Winter	48,442	-	0.0%	46,014	0.0%
Spring	17,723	-	0.0%	19,063	0.0%
<b>Total</b>	<b>118,150</b>	<b>49,445</b>	<b>41.8%</b>	<b>114,245</b>	<b>43.3%</b>

