

### **Financial Report**

### Presented to President Daniel Phelan Jackson College Board of Trustees



Prepared by the Business Office April 30, 2023

### Memo From John Globoker, Chief Financial Officer For the April 30.2023 Financial Report

Following is the April 30,2023 Treasurer's Report summarizing the components of the major revenue and expense lines. Explanations for variances greater than 2% are included in this memo.

Note: Budgeted amounts reflect the 2022-2023 Budget as adopted at the June 2022 Board of Trustees meeting.

### **General Fund**

### **Revenues**

- <u>Tuition</u> and <u>fees</u> Unfavorable to budget, 22/Fall and 23/SPR enrollment were lower than projected.
- **Contract training** Favorable to budget, due to additional trainings through grant programs.
- Miscellaneous Favorable to budget, due to administrative allowance recognized from grant programs.
- <u>Transfers</u> Favorable to budget, due to timing of transfers between the college and foundation.

### **Expenses**

- <u>Wages/Retirement & Benefits</u> Savings from vacant positions, we expect savings to get smaller as the fiscal year progresses.
- <u>Services</u> Unfavorable to budget, due to amended services in IT, contracted CFO services, FY22 IT invoice paid in FY23, and new services with Consumer's Energy for the lineworker program.
- <u>Materials</u> Unfavorable to budget, due to timing of IT software renewals that required larger upfront payments. We anticipate this will continue to diminish over the fiscal year.
  - <u>Rent, utilities, insurance</u> Unfavorable to budget, due to increase in heating/fuel gas, electricity and insurance costs related to increased building valuation.
- Other operating costs Unfavorable to budget, due to increased investment in professional development and adverstising.
- <u>Transfers Jets Store</u> the Jets Store is a mission supported activity that the general fund supports until the time it becomes financially self sufficient.

### Memo From John Globoker, Chief Financial Officer For the April 30,2023 Financial Report

### **Auxiliary Fund**

### Revenues

- Housing Favorable to budget as occupancy was higher than expected.
- Housing Scholarships- Unfavorable to budget, due to increase in Resident Mentors to support Ready, Set, Jet initiative for the academic year.
- Potter Center Favorable to budget, due to a conservative budget being presented.
- Hospitality Favorable to budget, due to a conservative budget being presented.
- <u>Miscellaneous</u> Unfavorable to budget, could be attributed to timing of rentals and other miscellaneous items.

### **Expenses**

- Wages/Benefits Unfavorable to budget, due to insufficient budgeting in Bookstore.
- <u>Services</u> <u>Staffing</u> <u>Agency</u>- Favorable to budget, it is too early in the year to tell if this trend will continue.
- <u>Services</u> Unfavorable to budget, due to timing of purchases at the beginning of the year and additional expenses related to the opening of Jax's Place.
- Materials Unfavorable to budget, due to timing additional food supplies related to the opening of Jax's Place and insufficient budgeting in Bookstore.
- Rent, Utilities, insurance Favorable to budget, rental of equipment not needed as much compared to previous years
- Other operating costs Unfavorable to budget, increase in Potter Center Income (from budget) resulted in additional expenses related to increased activity.
- Capital Equipment Unfavorable to budget, due to equipment purchases necessary for Jax's Place

### Other Notes

 Operating Reserves - Board policy requires the College have combined operating fund balance reserves greater or equal to two months' operating expenses. As of April 30,2023 the College is meeting this requirement.

## Jackson College Revenue and Expense Statement General Fund - FY 23 April 30, 2023 Preliminary - Unaudited

						Variance of	
				Actual	Planned	Planned	
	2022-2023	Percentage of	Actual Year to	Percentage of	Percentage to	Percentage to	Prior Year to
	<b>Original Budget</b>	<b>Original Budget</b>	Date	Budget	Date	Actual	Date *
Revenue							
Gross tuition and fees	\$ 24,936,000	57.3%	\$ 19,770,006	79.3%	89.0%	\$ (2,423,034)	\$ 19,070,994
Less Institutional Scholarships	(725,000)	-1.7%	(755,696)	104.2%	89.0%	(110,446)	(575,639)
Net tuition and fees	24,211,000	55.6%	19,014,310	78.5%	89.0%	(2,533,480)	18,495,355
Net tuition and rees	24,211,000	33.070	15,014,510	78.570	85.070	(2,333,460)	10,433,333
Property taxes	5,587,000	12.7%	5,664,886	101.4%	95.0%	357,236	5,622,468
State appropriations	13,428,792	30.9%	11,190,660	83.3%	83.3%	-	10,701,944
Contract training	35,000	0.1%	64,241	183.5%	83.3%	35,074	57,098
Miscellaneous	210,000	0.5%	300,636	143.2%	83.3%	125,636	272,430
Transfers	50,000	0.1%	51,726	103.5%	83.3%	10,059	46,264
Transfers - Federal grant funds		0.0%		0.0%			3,777,042
Total revenues	43,521,792	99.9%	36,286,459	83.4%	85.7%	(2,005,475)	38,972,601
Expenses							
Wages	16,299,486	37.7%	13,021,218	79.9%	84.6%	(770,654)	12,448,836
Retirement	4,335,066	10.0%	3,427,628	79.1%	84.6%	(240,505)	3,332,285
Benefits	3,144,126	7.3%	2,403,118	76.4%	84.6%	(257,296)	2,430,712
Services - Staffing Agency	3,655,400	8.5%	3,270,399	89.5%	84.6%	177,368	3,089,347
Services	4,064,520	9.4%	3,913,984	96.3%	83.3%	526,884	2,146,516
Materials	1,653,675	3.8%	1,587,365	96.0%	83.3%	209,302	996,635
Rent, utilities, insurance	1,749,400	4.1%	1,647,756	94.2%	83.3%	189,923	1,337,235
Other operating costs	2,440,735	5.7%	2,815,664	115.4%	83.3%	781,718	1,974,652
Transfers-major maintenance	987,895	2.3%	823,246	83.3%	83.3%	-	54,385
Transfers-deferred maintenance	-	0.0%	-			-	880,291
Transfers-debt service	4,460,045	10.3%	3,716,704	83.3%	83.3%	-	2,406,579
Transfers-Jets Store	-	0.0%	280,298		83.3%	280,298	103,199
Capital equipment	348,000	0.8%	294,787	84.7%	83.3%	4,787	118,540
Total expenses	43,138,348	99.9%	37,202,167	86.2%	83.8%	901,825	31,319,212
Income over (under) expenses	\$ 383,444 *	**	\$ (915,708)			\$ (2,907,300)	\$ 7,653,389

<sup>\*</sup> Certain amounts as reported in the 2022 finanical statements have been reclassified to conform with the 2023 presentation of Auxiliary Funds

<sup>\*\*</sup> Budgeted Auxiliary Funds presented seperately

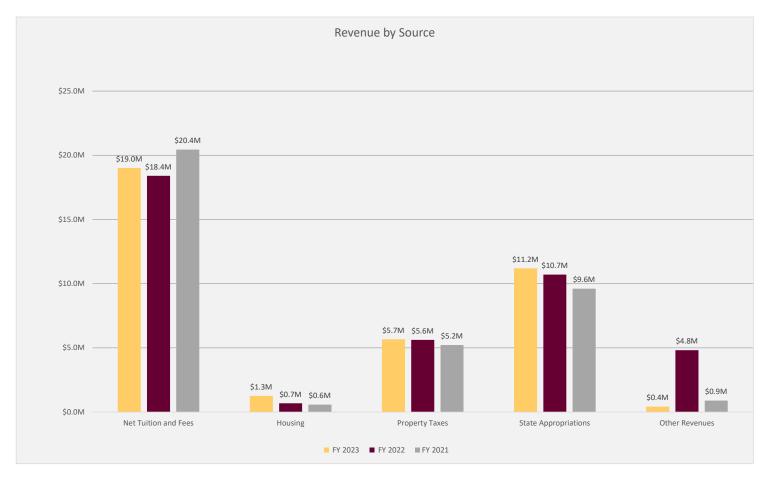
### Jackson College Revenue and Expense Schedule HEERF Funds - FY 23

### April 30, 2023

	St	S/HEERF I udent inding	Inst	S/HEERF I itutional unding	Stre	EES/HEERF I engthening stitutions Funding		CRRSAA/ HEERF II Student Funding	In	CRRSAA/ HEERF II stitutional Funding	P/HEERF III Student Funding	Inst	/HEERF III titutional unding	Stat	stricted te CARES unding	1	<sup>-</sup> otal
Prior years revenues	\$ 1	,946,067	\$	1,946,067	\$	1,080,587	\$	1,946,067	\$	6,168,753	\$ 6,850,567	\$	6,262,704	\$	1,429,600	\$ 27	,630,412
Prior years expenses	1	,946,067		1,946,067		1,080,587	_	1,946,067		6,168,753	 6,850,567		6,262,704		1,429,600	27	7,630,412
Net prior year activity	\$	-	\$	-	\$	-	\$		\$	-	\$ -	\$	-	\$	-	\$	-
Fiscal Year 2022 Revenue																	
Grant revenue - State	\$	-	\$	-	\$	-	\$	-	\$	-	\$ -	\$	-	\$	-	\$	-
Grant revenue - Federal		-		-		-				-	3,106		-		-		3,106
Transfers											 						
Total revenues				-		-				-	 3,106				-		3,106
Fiscal Year 2022 Expenses																	
Online course fee scholarships		-		-		-		-		-	-		-		-		-
Emergency grants to students		-		-		-		-		-	3,106		-		-		3,106
Student retention		-		-		-		-		-	-		-		-		-
Wages		-		-		-		-		-	-		-		-		-
Retirement		-		-		-		-		-	-		-		-		-
Benefits		-		-		-		-		-	-		-		-		-
Services		-		-		-		-		-	-		-		-		-
Materials		-		-		-		-		-	-		-		-		-
Other operating costs		-		-		-		-		-	-		-		-		-
Transfers to general fund		-		-		-		-		-	-		-		-		-
Capital equipment		-		-		-		-			 -						-
Total expenses						-				-	 3,106						3,106
Income over (under) expenses	\$		\$		\$		\$		\$		\$ 	\$		\$			

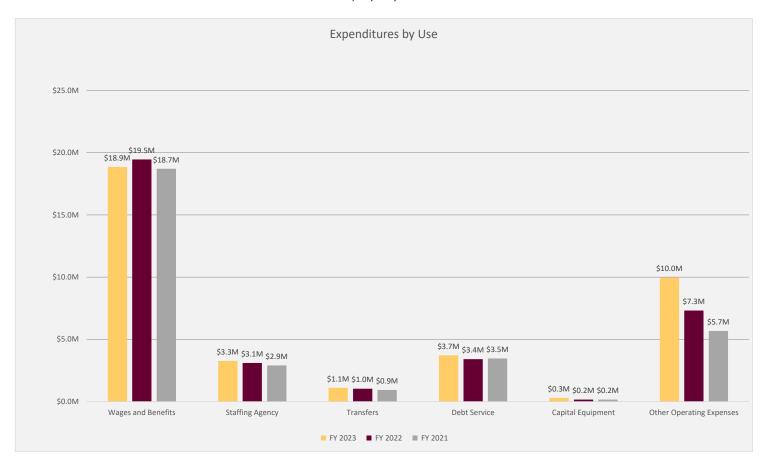
### Jackson College General Fund Revenue Comparison 4/30/2023

\$36,286,459



### Jackson College General Fund Expenditure Comparison 4/30/2023

\$37,202,167



### Balance Sheet and Changes in Fund Balance - FY 23 April 30, 2023

	General Fund	Designated Fund	Restricted Fund	CARES Fund	Auxiliary Fund	Endowment Fund	Debt & Property Fund	Activities Fund	Total
Assets									
Cash	\$ 1,968,955	\$ 12,465,801	\$ (296,490)	\$ -	\$ (106,989)	\$ 17,526	\$ 9,955,478	\$ 500,910	\$ 24,505,191
Restricted cash in escrow	-	-	-	-	-	-	-	-	-
Investments	-	-	-	-	-	16,793	-	-	16,793
Accounts receivable	5,901,776	(25,000)	(30,362)	-	90,525	-	399,782	-	6,336,721
Inventories	29,672	-	-	-	192,203	-	-	-	221,875
Other assets	(578)		8,505		187,675		79,241,875	10,281	79,447,758
Total assets	7,899,825	12,440,801	(318,347)		363,414	34,319	89,597,135	511,191	110,528,338
Liabilities and Fund Balance									
Accounts payable	385,412	-	-	-	-	-	-	-	385,412
Accrued liabilities	2,388,644	-	-	-	152,544	-	28,074,842	-	30,616,030
Deferred liabilities	4,421,723	-	-	-	-	-	-	-	4,421,723
Unearned revenue	1,400	-	-	-	264,142	-	-	-	265,542
Other liabilities	914,582		216		9,980		8,250		933,028
Total liabilities	8,111,761		216		426,666		28,083,092		36,621,735
Fund balance	(211,936)	12,440,801	(318,563)	-	(63,252)	34,319	61,514,043	511,191	73,906,603
Total liabilities and fund balance	\$ 7,899,825	\$ 12,440,801	\$ (318,347)	\$ -	\$ 363,414	\$ 34,319	\$ 89,597,135	\$ 511,191	\$ 110,528,338
Beginning fund balance Net investment in capital assets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	50,587,601	\$ -	\$ 50,587,601
Major Maintenance and									
Equipment Replacement	-	-	-	-	-	-	12,037,535	-	12,037,535
Restricted		690,408	477,117	-	-	34,176	-	-	1,201,701
Future Operations	703,772	11,360,987			-			530,070	12,594,829
	\$ 703,772	\$ 12,051,395	\$ 477,117	\$ -	\$ -	\$ 34,176	\$ 62,625,136	\$ 530,070	\$ 76,421,666
Current year income	36,286,459	389,406	17,185,476	-	3,216,275	143	4,719,403	183,387	61,980,549
Current year expenses	37,202,167		17,981,156		3,279,527		5,830,496	202,263	64,495,609
Ending fund balance	\$ (211,936)	\$ 12,440,801	\$ (318,563)	\$ -	\$ (63,252)	\$ 34,319	\$ 61,514,043	\$ 511,194	\$ 73,906,606

### Revenue and Expense Statement Auxiliary Services April 30, 2023

						Auxiliary Units			
			<b>Actual Year to</b>	Actual	Planned				
	2022-2023	Percentage of	Date All	Percentage of	Percentage	Hospitality		Jets Store	Potter Center
	Original Budget	<b>Original Budget</b>	Auxiliaries	Budget	to Budget	Services	Housing	Bookstore	<b>Performing Arts</b>
Revenue									
Housing	\$ 1,007,485	49.1%	\$ 1,254,304	124.5%	85.0%	_	1,254,304	_	_
Less Housing Scholarships	(100,000)	-4.9%	(187,843)	187.8%	100.0%	_	(187,843)	_	_
Sales Bookstore	(200,000)	0.0%	307,574	0.0%	0.0%	-	-	307,574	-
Potter Center activities	200,000	9.8%	451,967	226.0%	83.3%	-	-	-	451,967
Hospitality	660,000	32.2%	688,080	104.3%	83.3%	688,080	-	-	-
Miscellaneous	50,000	2.4%	39,839	79.7%	83.3%	-	7,800	-	32,039
Transfers - General Fund	-	0.0%	280,298	0.0%		-	-	280,298	-
Transfers - Foundation	232,500	11.3%	194,211	83.5%	83.3%				194,211
Total revenues	2,049,985		3,028,430			688,080	1,074,261	587,872	678,217
Expenses									
Wages	\$ 1,072,792	44.1%	\$ 1,022,828	95.3%	84.6%	528,094	129,053	141,189	224,492
Retirement	283,023	11.6%	236,590	83.6%	84.6%	111,054	18,742	34,977	71,817
Benefits	203,774	8.4%	204,119	100.2%	84.6%	130,034	6,840	25,178	42,067
Services - Staffing Agency	15,000	0.6%	3,664	24.4%	84.6%	3,664	-	-	-
Services	12,000	0.5%	40,247	335.4%	83.3%	19,287	8,338	-	12,622
Materials	385,340	15.8%	932,502	242.0%	83.3%	565,762	585	365,507	648
Rent, utilities, insurance	2,000	0.1%	753	37.7%	83.3%	753	-	-	-
Other operating costs	452,500	18.6%	612,388	135.3%	83.3%	3,594	13,896	9,532	585,366
Transfers	-	0.0%	-	0.0%		-	-	-	-
Capital equipment	7,000	0.3%	38,593	551.3%	83.3%	25,811	1,293	11,489	-
Total expenses	2,433,429		3,091,684			1,388,053	178,747	587,872	937,012
Income over (under) expenses	\$ (383,444)		\$ (63,254)			\$ (699,973)	\$ 895,514	\$ -	\$ (258,795)

# Jackson College Balance Sheet Building and Site Fund - FY 23 April 30, 2023 Preliminary - Unaudited

	Building and Site Fund			
Assets				
Cash	\$	7,710,581		
Investments		-		
Accounts receivable		399,782		
Due from other funds		9,981		
Total assets		8,120,344		
Liabilities and Fund Balance				
Accounts payable		-		
Other liabilities		8,250		
Total liabilities		8,250		
Fund balance		8,112,094		
Total liabilities and fund balance	\$	8,120,344		

# Jackson College Statement of Changes in Fund Balance Building and Site Fund April 30, 2023 Preliminary - Unaudited

	Balance July 1, 2022	Revenue	Expenditures	Balance April 30, 2023
Major Maintenance and Equipment Replacement Deferred Maintenance	\$ 9,671,462	\$ 1,000,011	\$ 4,478,769	\$ 6,192,704
and Life Safety	2,366,073		446,683	1,919,390
Total	\$ 12,037,535	\$ 1,000,011	\$ 4,925,452	\$ 8,112,094

### Cash and Investments by Fund - FY 23 April 30, 2023

	General Fund	Designated Fund	Restricted Fund	CARES Fund	Grants Fund	Auxiliary Fund	Endowment Fund	Building and Site	Physical Plant	Activities Fund	Total
Cash											
Petty Cash	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,309	\$ 4,309
Cash-Comerica Bank Pooled	(10,643,570)	41,316	16,011	· ·	81,718	3,011	17,526	7,710,581	2,244,897	496,601	(31,909)
Cash-Comerica Sweep Acct	8,484,925	-	-	-	-	-	-	· · ·	-	-	8,484,925
Cash-Comerica Federal Funds	-	-	932,683	-	-	-	-	-	-	-	932,683
VISA Account	171,969	-	-	-	-	-	-	-	-	-	171,969
Cash-United Bank	-	-	-	-	-	-	-	-	-	-	-
Cash-Federal Direct Loan	770,508	-	-	-	-	-	-	-	-	-	770,508
Cash-Comerica State Wire	13,775	-	-	-	-	-	-	-	-	-	13,775
Cash-Payroll	653,463	-	(1,637,385)	-	(197,610)	(110,000)	-	-	-	-	(1,291,532)
County National Bank	515,718	-	83,459	-	-	-	-	-	-	-	599,177
Ref Pay	18	-	-	-	-	-	-	-	-	-	18
Cultural Affairs Checking	2,149	-	-	-	-	-	-	-	-	-	2,149
MNJTP	-	-	-	-	424,634	-	-	-	-	-	424,634
U.S. Government Bonds	-	3,678,964	-	-	-	-	-	-	-	-	3,678,964
MILAF	2,000,000	8,745,521									10,745,521
	1,968,955	12,465,801	(605,232)	-	308,742	(106,989)	17,526	7,710,581	2,244,897	500,910	24,505,191
Investments											
Common Stock							16,793				16,793
Total cash and investments	\$ 1,968,955	\$ 12,465,801	\$ (605,232)	\$ -	\$ 308,742	\$ (106,989)	\$ 34,319	\$ 7,710,581	\$ 2,244,897	\$ 500,910	\$ 24,521,984

### Jackson College Billing Contact Hours April 30, 2023 Preliminary - Unaudited

	Budgeted FY 23	Actual FY 23	Actual Percentage	Actual FY 22	Prior Year Percentage
Semester:					
Fall	44,000	42,226	96.0%	40,474	104.3%
Spring	40,000	38,965	97.4%	37,936	102.7%
Summer	16,000	15,353	96.0%	16,894	90.9%
Total	100,000	96,544	96.5%	95,303	101.3%

