

# Financial Report

# Presented to President Daniel Phelan Jackson College Board of Trustees



Prepared by the Business Office August 31, 2022

# Memo From John Globoker, Chief Financial Officer For the August 31, 2022 Financial Report

Following is the August 31, 2022 Treasurer's Report summarizing the components of the major revenue and expense lines. Explanations for variances greater than 2% are included in this memo.

Note: Budgeted amounts reflect the 2022-2023 Budget as adopted at the June 2022 Board of Trustees meeting.

### **General Fund**

## **Revenues**

- <u>Contract training</u> Favorable to budget, it is too early in the fiscal year to tell if this trend will continue.
- <u>Miscellaneous</u> Unfavorable to budget, it is too early in the fiscal year to tell if this trend will continue.
- Transfers Unfavorable to budget, due to a timing of support from the Foundation

## **Expenses**

- <u>Services-</u> <u>Staffing Agency</u> Favorable to budget , it is too early in the year to tell if this trend will continue.
- <u>Services</u> Unfavorable to budget, due to timing of serveral IT purhases that required larger upfront payments. We anticipate this will dimish over the fiscal year.
- Other operating costs Unfavorable to budget, due to timing of IT License purchases that require larger upfront payments. We anticipate that this will diminish over the fiscal year.
- <u>Capital Equipment</u> Favorable to budget due to timing of purchases. We anticipate this variance to diminish over time.

# Memo From John Globoker, Chief Financial Officer For the August 31, 2022 Financial Report

# **Auxiliary Fund**

## Revenues

- Housing Favorable to budget as occupancy was higher than expected.
- Potter Center Favorable to budget.
- <u>Hospitality</u> Unfavorable to budget, it is too early in the fiscal year to tell if this trend will
  continue.
- <u>Miscellaneous</u> Unfavorable to budget, it is too early in the fiscal year to tell if this trend will continue.
- <u>Transfers</u> Unfavorable to budget, due to support of new venture in the college owned bookstore.

### **Expenses**

- Retirement- Favorable to budget, it is too early in the year to tell if this trend will continue.
- Benefits- Favorable to budget, it is too early in the year to tell if this trend will continue.
- Services Staffing Agency- Favorable to budget, it is too early in the year to tell if this trend will continue.
- <u>Services</u> Unfavorable to budget,, it is too early in the year to tell if this trend will continue.
- Materials Unfavorable to budget, due to timing of purchases required to start the academic year. We anticipate that this will diminish over the fiscal year.
- Other operating costs Unfavorable to budget, due to timing of deposit payments for Potter Center entertainers. We anticipate that this will diminish over the fiscal year.
- Capital Equipment Unfavorable to budget, it is too early in the fiscal year to tell if this trend will continue.

## **Other Notes**

- <u>Cash and Investments</u> The Board directed MILAF investment strategy was operationalized in June 2018. At March 31, 2022 interest revenues have exceeded \$421,000. These earnings are designated for future operations. In June 2021, the College made a \$4 million investment in U.S. Government bonds, which is separately presented on the cash and investment summary.
- Operating Reserves Board policy requires the College have combined operating fund balance reserves greater or equal to two months' operating expenses. As of August 31, 2022 the College is meeting this requirement.

# Revenue and Expense Statement

# General Fund - FY 23

# For the Two Months Ended Ended August 31, 2022 Preliminary - Unaudited

	2022-2023 Original Budget	Percentage of Original Budget	Actual Year to Date	Actual Percentage of Budget	Planned Percentage to Date	Variance of Planned Percentage to Actual	Prior Year to Date *
Revenue							
Gross tuition and fees	\$ 24,936,000	57.3%	\$ 10,378,204	41.6%	43.0%	\$ (344,276)	\$ 10,263,287
Less Institutional Scholarships	(725,000)	-1.7%	(233,486)	32.2%	43.0%	78,264	(235,155)
Net tuition and fees	24,211,000	55.6%	10,144,718	41.9%	43.0%	(266,012)	10,028,132
Property taxes	5,587,000	12.7%	1,310,002	23.4%	22.0%	80,862	1,210,887
State appropriations	13,428,792	30.9%	2,238,132	16.7%	16.7%	(4,476)	2,122,620
Contract training	35,000	0.1%	11,215	32.0%	16.7%	5,370	3,357
Miscellaneous	210,000	0.5%	30,431	14.5%	16.7%	(4,639)	61,541
Transfers	50,000	0.1%	(70)	-0.1%	16.7%	(8,420)	-
Transfers - Federal grant funds		0.0%		0.0%	0.0%		
Total revenues	43,521,792	99.9%	13,734,428	31.6%	14.8%	(197,315)	13,426,537
Expenses							
Wages	16,323,336	37.7%	2,616,120	16.0%	16.7%	(104,979)	2,482,508
Retirement	4,335,066	10.0%	695,215	16.0%	16.7%	(27,441)	670,111
Benefits	3,144,126	7.3%	487,812	15.5%	16.7%	(36,314)	499,765
Services - Staffing Agency	3,655,400	8.5%	515,747	14.1%	16.7%	(93,608)	467,506
Services	4,064,520	9.4%	889,083	21.9%	16.7%	210,308	383,734
Materials	1,653,675	3.8%	249,568	15.1%	16.7%	(26,596)	430,539
Rent, utilities, insurance	1,749,400	4.1%	288,250	16.5%	16.7%	(3,900)	303,292
Other operating costs	2,440,735	5.7%	559,374	22.9%	16.7%	151,771	398,973
Transfers-major maintenance	987,895	2.3%	164,649	16.7%	16.7%	(329)	10,821
Transfers-deferred maintenance	-	0.0%	-	0.0%	0.0%	-	-
Transfers-debt service	4,460,045	10.3%	743,341	16.7%	16.7%	(1,487)	481,316
Transfers-Jets Store	-	0.0%	91,932	0.0%	0.0%	91,932	-
Capital equipment	348,000	0.8%	18,443	5.3%	16.7%	(39,673)	20,458
Total expesnses	43,162,198	99.9%	7,319,534	17.0%	15.2%	119,684	6,149,023
Income over (under) expenses	\$ 359,594 *	**	\$ 6,414,894			\$ (316,999)	\$ 7,277,514

<sup>\*</sup> Certain amounts as reported in the 2022 finanical statements have been reclassified to conform with the 2023 presentation of Auxiliary Funds

<sup>\*\*</sup> Budgeted Auxiliary Funds presented seperately

# Balance Sheet and Changes in Fund Balance - FY 22 August 31, 2022 Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	CARES Fund	Auxiliary Fund	Endowment Fund	Debt & Property Fund	Activities Fund	Total
Assets									
Cash	\$ 218,777	\$ 11,997,610	\$ 255,345	\$ -	\$ 539,662	\$ 17,385	\$ 14,812,235	\$ 527,107	\$ 28,368,121
Restricted cash in escrow	-	-	-	· -	· · · · · · · · -	· · · · · ·	-	-	-
Investments	-	-	-	-	-	16,794	-	-	16,794
Accounts receivable	12,789,343	12,500	-	-	-	-	275,471	-	13,077,314
Inventories	29,672	-	-	-	117,334	-	-	-	147,006
Other assets	126,766		3,509		175		79,231,895		79,362,345
Total assets	13,164,558	12,010,110	258,854		657,171	34,178	94,319,601	527,107	120,971,579
Liabilities and Fund Balance									
Accounts payable	447,289	-	6,462	-	3,461	-	109,082	6,071	572,365
Accrued liabilities	2,633,121	-	-	-	8,157	-	31,629,842	-	34,271,120
Deferred liabilities	2,256,977	-	-	-	-	-	-	-	2,256,977
Unearned revenue	1,400	-	-	-	249,827	-	-	-	251,227
Other liabilities	707,105			-					707,105
Total liabilities	6,045,892		6,462	-	261,445		31,738,924	6,071	38,058,794
Fund balance	7,118,666	12,010,110	252,392	-	395,726	34,178	62,580,677	521,036	82,912,785
Total liabilities and fund balance	\$ 13,164,558	\$ 12,010,110	\$ 258,854	\$ -	\$ 657,171	\$ 34,178	\$ 94,319,601	\$ 527,107	\$ 120,971,579
Beginning fund balance Net investment in capital assets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	50,587,601	\$ -	\$ 50,587,601
Major Maintenance and Equipment Replacement						_	12,037,534		12,037,534
Restricted	-	178,467	477,116	_	-	34,176	12,037,334		689,759
Future Operations	703,772	11,872,928	477,110	_	_	54,170		530,070	13,106,770
rature operations	703,772	11,072,320						330,070	13,100,770
	\$ 703,772	\$ 12,051,395	\$ 477,116	\$ -	\$ -	\$ 34,176	\$ 62,625,135	\$ 530,070	\$ 76,421,664
Current year income Current year expenses	13,734,428 7,319,534	(41,285) 	1,803,614 2,028,338	-	986,738 591,012	2	579,440 623,898	4,036 13,070	17,066,973 10,575,852
Ending fund balance	\$ 7,118,666	\$ 12,010,110	\$ 252,392	\$ -	\$ 395,726	\$ 34,178	\$ 62,580,677	\$ 521,036	\$ 82,912,785

# Revenue and Expense Statement

# **Auxiliary Services**

# For the Two Months Ended Ended August 31, 2022 Preliminary - Unaudited

							Auxiliar	y Units	
			<b>Actual Year to</b>	Actual	Planned				Potter Center
	2022-2023	Percentage of	Date All	Percentage of	Percentage	Hospitality		Jets Store	Performing
	Original Budget	Original Budget	Auxiliaries	Budget	to Budget	Services	Housing	Bookstore	Arts
Revenue									
Housing	\$ 1,007,485	49.1%	\$ 640,571	63.6%	50.0%	-	640,571	-	-
Less Housing Scholarships	(100,000)	-4.9%	(80,485)	80.5%	50.0%	-	(80,485)	-	-
Sales Bookstore	-	0.0%	14,842	0.0%	0.0%	-	-	14,842	-
Potter Center activities	200,000	9.8%	203,218	101.6%	16.7%	-	-	-	203,218
Hospitality	660,000	32.2%	33,825	5.1%	16.7%	33,825	-	-	-
Miscellaneous	50,000	2.4%	2,350	4.7%	16.7%	-	300	-	2,050
Transfers - General Fund	-	0.0%	91,932	0.0%	0.0%	-	-	91,932	-
Transfers - Foundation	232,500	11.3%		0.0%	16.7%				
Total revenues	2,049,985		906,253			33,825	560,386	106,774	205,268
Expenses									
Wages	\$ 1,048,942	43.5%	\$ 154,493	14.7%	16.7%	62,249	29,992	24,823	37,429
Retirement	283,023	11.7%	36,428	12.9%	16.7%	13,583	3,962	7,003	11,880
Benefits	203,774	8.5%	29,538	14.5%	16.7%	15,210	1,429	5,284	7,615
Services - Staffing Agency	15,000	0.6%	342	2.3%	16.7%	342	-	-	-
Services	12,000	0.5%	6,483	54.0%	16.7%	2,118	2,016	-	2,349
Materials	385,340	16.0%	111,524	28.9%	16.7%	52,124	99	59,301	-
Rent, utilities, insurance	2,000	0.1%	-	0.0%	0.0%	-	-	-	-
Other operating costs	452,500	18.8%	168,860	37.3%	16.7%	1,353	2,104	10,363	155,040
Transfers	-	0.0%	-	0.0%	0.0%	-	-	-	-
Capital equipment	7,000	0.3%	2,859	40.8%	16.7%	2,859			
Total expesnses	2,409,579		510,527			149,838	39,602	106,774	214,313
Income over (under) expenses	\$ (359,594)		\$ 395,726			\$ (116,013)	\$ 520,784	\$ -	\$ (9,045)

# Revenue and Expense Schedule

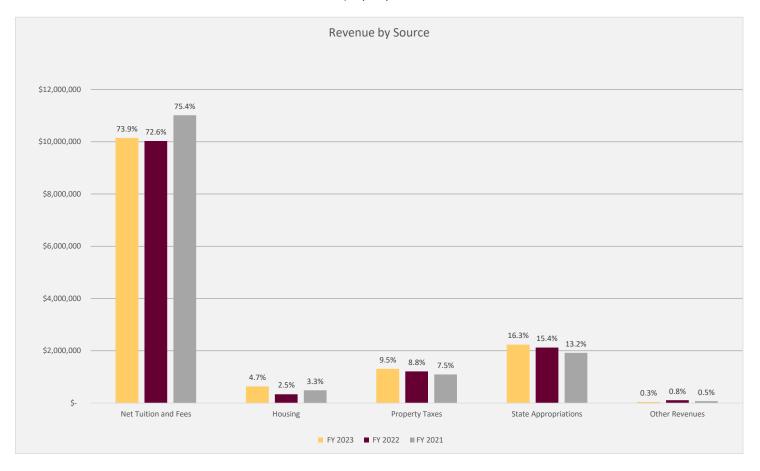
# HEERF Funds - FY 22

# For the Two Months Ended Ended August 31, 2022 Preliminary - Unaudited

	Stu	/HEERF I Ident Iding	Instit	/HEERF I utional nding	Stren Insti	6/HEERF I gthening itutions nding	HI St	RSAA/ EERF II udent inding	HE Insti	RSAA/ ERF II tutional	St	/HEERF III :udent unding	Instit	HEERF III tutional nding	State	ricted CARES nding	Т	otal
Prior years revenues		946,067		946,067		,080,587		1,946,067		,168,753		5,850,567		,262,704		429,600		,630,412
Prior years expenses	1,	946,067	1,	946,067	1	,080,587	1	1,946,067	6	,168,753		5,850,567	6	,262,704	1,	429,600	27	,630,412
Net prior year activity	\$	-	\$	-	\$	-	\$		\$		\$		\$	-	\$		\$	<u>-</u>
Fiscal Year 2022 Revenue																		
Grant revenue - State	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Grant revenue - Federal		-		-		-				-		3,106		-		-		3,106
Transfers												-			-			
Total revenues												3,106		-		-		3,106
Fiscal Year 2022 Expenses																		
Online course fee scholarships		-		-		-		-		-		-		-		-		-
Emergency grants to students		-		-		-		-		-		3,106		-		-		3,106
Student retention		-		-		-		-		-		-		-		-		-
Wages Retirement		-		-		-		-		-		-		-		-		-
Benefits		-		-		-		-		-		-		-		-		-
Services		-		_		_		_		-		_		_		-		-
Materials		_		_		_		_		-		_		_		_		_
Other operating costs		-		-		-		-		_		-		_		-		_
Transfers to general fund		-		-		-		-		-		-		-		-		-
Capital equipment		-				-						-				-		
Total expesnses												3,106						3,106
Income over (under) expenses	\$		\$		\$	-	\$	-	\$	-	\$	-	\$	-	\$	<u>-</u>		

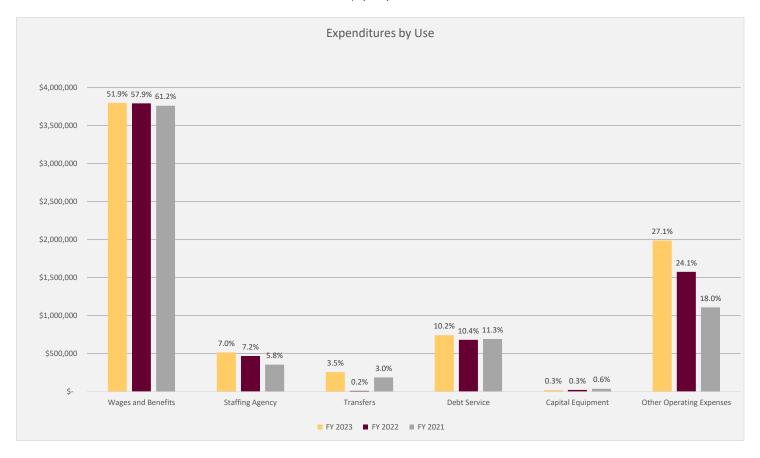
# Jackson College General Fund Revenue Comparison For the Two Months Ended Ended August 31, 2022

# \$13,734,428



# Jackson College General Fund Expenditure Comparison For the Two Months Ended Ended August 31, 2022

# \$7,319,534



# Jackson College Balance Sheet Building and Site Fund - FY 22 August 31, 2022 Preliminary - Unaudited

	Building and Site Fund				
Assets Cash Investments Accounts receivable Due from other funds	\$	11,083,288 - 275,477 -			
Total assets		11,358,765			
<b>Liabilities and Fund Balance</b> Accounts payable Other liabilities		109,088 -			
Total liabilities		109,088			
Fund balance		11,249,677			
Total liabilities and fund balance	\$	11,358,765			

# Jackson College Statement of Changes in Fund Balance Building and Site Fund For the Two Months Ended Ended August 31, 2022 Preliminary - Unaudited

	Balance July 1, 2021	1	Revenue	Expenditures		Αι	Balance ugust 31, 2022
Major Maintenance and Equipment Replacement Deferred Maintenance	\$ 12,037,534	\$	(163,959)	\$	440,686	\$	11,432,889
and Life Safety					183,212		(183,212)
Total	\$ 12,037,534	\$	(163,959)	\$	623,898	\$	11,249,677

# Cash and Investments by Fund - FY 22 August 31, 2022 Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	CARES Fund	Grants Fund	Auxiliary Fund	Endowment Fund	Building and Site	Physical Plant	Activities Fund	Total
Cash											
Petty Cash	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,309	\$ 4,309
Cash-Comerica Bank Pooled	(7,372,534)	(113,484)	2,007,821	-	1,293,549	708,294	17,385	11,083,288	3,728,947	527,478	11,880,744
Cash-Comerica Federal Funds	-	-	65,899	-	-	-	-	-	-	-	65,899
VISA Account	238,483	-	-	-	-	7,609	-	-	-	-	246,092
Cash-United Bank	-	-	-	-	-	-	-	-	-	-	-
Cash-Federal Direct Loan	-	-	2,268	-	-	-	-	-	-	-	2,268
Cash-Comerica State Wire	447,325	-	-	-	-	-	-	-	-	-	447,325
Cash-Payroll	4,390,280	-	(2,677,933)	-	(1,533,433)	(176,241)	-	-	-	(4,680)	(2,007)
County National Bank	481,162	-	82,459	-	-	-	-	-	-	-	563,621
Ref Pay	22,971	-	-	-	-	-	-	-	-	-	22,971
Cultural Affairs Checking	1,529	-	-	-	-	-	-	-	-	-	1,529
MNJTP	9,561	-	-	-	1,014,715	-	-	-	-	-	1,024,276
U.S. Government Bonds	-	3,647,201	-	-	-	-	-	-	-	-	3,647,201
MILAF	2,000,000	8,463,893									10,463,893
	218,777	11,997,610	(519,486)	-	774,831	539,662	17,385	11,083,288	3,728,947	527,107	28,368,121
Investments											
Common Stock							16,794				16,794
Total cash and investments	\$ 218,777	\$11,997,610	\$ (519,486)	\$ -	\$ 774,831	\$ 539,662	\$ 34,179	\$ 11,083,288	\$ 3,728,947	\$ 527,107	\$ 28,384,915

Jackson College
Billing Contact Hours
August 31, 2022
Preliminary - Unaudited

	Budgeted FY 23	Actual FY 23	Actual Percentage	Actual FY 22	Prior Year Percentage
Semester:					
Fall	44,000	43,156	98.1%	40,474	106.6%
Spring	40,000	-	0.0%	37,830	0.0%
Summer	16,000		0.0%	16,893	0.0%
Total	100,000	43,156	43.2%	95,197	45.3%

