



## Financial Report

Presented to  
President Daniel Phelan  
Jackson College Board of Trustees



Prepared by the Business Office  
December 31, 2019

Jackson College  
Memo From Darrell Norris, Vice President of Finance  
For the December 31, 2019 Financial Report

Following is the December 31, 2019 Treasurer's Report summarizing the components of the major revenue and expense lines. Explanations for variances greater than 2% are included in this memo.

Note: Budgeted amounts reflect the 2019-2020 Budget as adopted at the May 2019 Board of Trustees meeting.

**Revenues**

- **Housing** - Favorable to budget due to increased number of students housed in Fall semester.
- **Contract Training** - Favorable to budget due to conservative budget and increased training.
- **Miscellaneous Income** - Favorable to budget. Summer unused meal plan monies higher than expected. Adjustment recommended.
- **Transfers** - Favorable to budget due to favorable market conditions, adjustment recommended.

**Expenses**

- **Services - Staffing Agency** - Fall adjunct faculty costs were unfavorable to budget in Foundation Studies, Dental Hygiene and Correction Education, we will monitor this variance closely for a potential adjustment.
- **Services** - Timing of services provided, this variance is expected to diminish over time.
- **Rent, Utilities, Insurance** - Variance is due to timing of payments and utility usage, this variance is expected to diminish over time.
- **Other operating costs** - Variance is due to timing of purchases, this variance is expected to diminish over time.
- **Capital Equipment** - Variance is due to timing of purchases, this variance is expected to diminish over time.

**Other Notes**

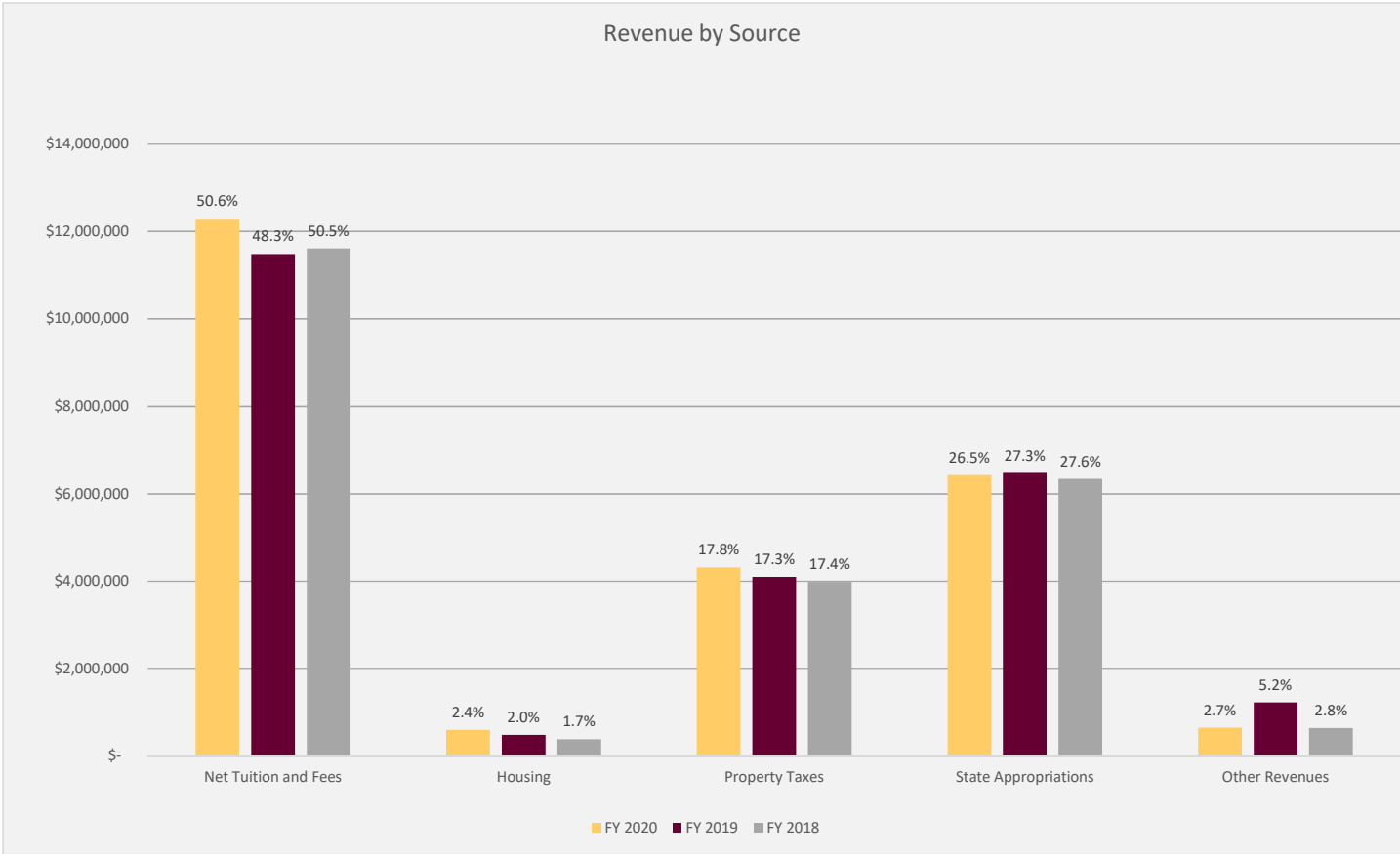
- **Cash and Investments** - The Board directed MILAF investment strategy was operationalized in May 2018. At December 31, 2019 interest revenues have already exceeded \$353,000. These earnings are designated for future operations.
- **Looking Ahead** - Winter enrollment opened on 10/23/2019 and until we mark our revenue from this enrollment period, a conservative approach to the addition of expenditures to the budget is recommended.

Jackson College  
Revenue and Expense Statement  
General Fund - FY 20  
For the Six Months Ended December 31, 2019  
Preliminary - Unaudited

	2019-2020 Original Budget	Percentage of Original Budget	Actual Year to Date	Actual Percentage of Budget	Planned Percentage to Date	Variance of Planned Percentage to Actual
<b>Revenue</b>						
Gross tuition and fees	\$ 28,537,274	59.7%	\$ 12,516,337	43.9%	44.0%	\$ (40,064)
Less Institutional Scholarships	(884,443)	-1.9%	(225,778)	25.5%	45.0%	172,222
Net tuition and fees	27,652,831	57.8%	12,290,559	44.4%	44.5%	132,158
Housing	900,000	1.9%	593,605	66.0%	50.0%	143,605
Property taxes	5,240,000	11.0%	4,313,852	82.3%	81.0%	69,452
State appropriations	12,855,700	26.9%	6,427,850	50.0%	50.0%	-
Contract training	100,000	0.2%	57,362	57.4%	50.0%	7,362
Potter Center activities	446,431	0.9%	212,731	47.7%	50.0%	(10,485)
Miscellaneous	557,500	1.2%	353,027	63.3%	50.0%	74,277
Transfers	34,500	0.1%	21,257	61.6%	50.0%	4,007
<b>Total revenues</b>	<b>47,786,962</b>	<b>100.0%</b>	<b>24,270,243</b>	<b>50.8%</b>	<b>54.4%</b>	<b>420,376</b>
<b>Expenses</b>						
Wages	18,024,637	37.7%	8,576,395	47.6%	50.0%	(435,922)
Retirement	4,699,758	9.8%	2,247,319	47.8%	50.0%	(102,560)
Benefits	3,186,946	6.7%	1,530,254	48.0%	50.0%	(63,219)
Services - Staffing Agency	4,878,622	10.2%	2,595,367	53.2%	50.0%	156,056
Services	2,943,382	6.2%	1,321,870	44.9%	50.0%	(149,821)
Materials	2,483,250	5.2%	1,285,451	51.8%	50.0%	43,826
Rent, utilities, insurance	1,900,000	4.0%	837,948	44.1%	50.0%	(112,052)
Other operating costs	3,415,069	7.1%	1,476,393	43.2%	50.0%	(231,141)
Transfers	805,000	1.7%	402,500	50.0%	50.0%	-
Transfers-debt service	4,848,013	10.1%	2,424,007	50.0%	50.0%	-
Capital equipment	601,500	1.3%	278,190	46.2%	50.0%	(22,560)
<b>Total expenses</b>	<b>47,786,176</b>	<b>100.0%</b>	<b>22,975,694</b>	<b>48.1%</b>	<b>50.0%</b>	<b>(917,393)</b>
<b>Income over (under) expenses</b>	<b>\$ 785</b>		<b>\$ 1,294,549</b>			<b>\$ 1,337,769</b>

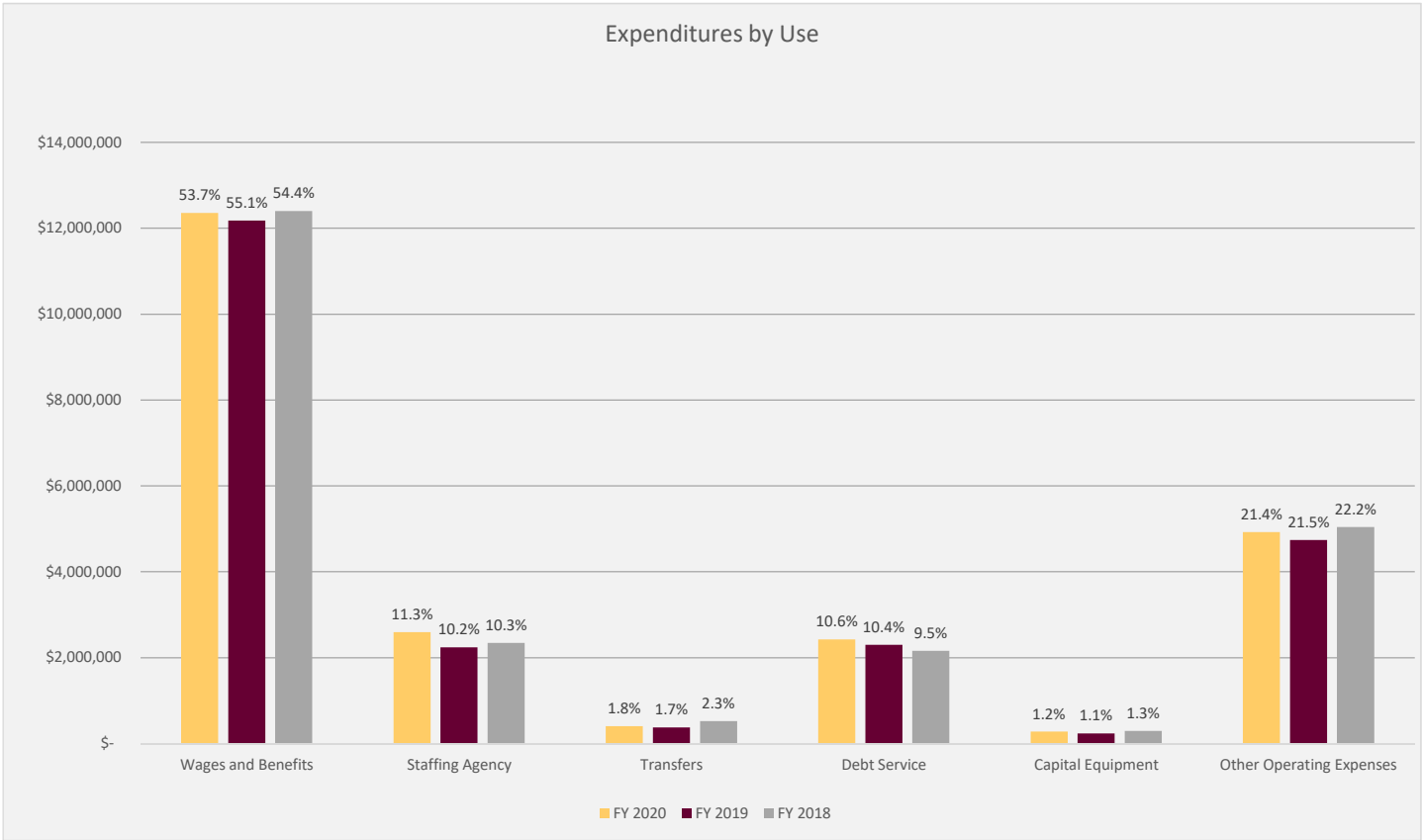
**Jackson College**  
**General Fund Revenue Comparison**  
**For the Six Months Ended December 31, 2019**

\$24,270,243



Jackson College  
 General Fund Expenditure Comparison  
 For the Six Months Ended December 31, 2019

\$22,975,694



Jackson College  
Balance Sheet and Changes in Fund Balance - FY 20  
December 31, 2019  
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	Endowment Fund	Debt & Property Fund	Activities Fund	Total
<b>Assets</b>							
Cash	\$ 3,842,057	\$ 8,932,501	\$ 777,314	\$ 11,648	\$ 5,551,462	\$ 325,484	\$ 19,440,466
Investments	-	-	-	17,673	-	-	17,673
Accounts receivable	3,750,565	37,500	1,000	-	45,189	-	3,834,254
Inventories	30,425	-	-	-	-	-	30,425
Other assets	563,304	-	16,440	-	72,078,030	-	72,657,774
<b>Total assets</b>	<u>8,186,351</u>	<u>8,970,001</u>	<u>794,754</u>	<u>29,321</u>	<u>77,674,681</u>	<u>325,484</u>	<u>95,980,592</u>
<b>Liabilities and Fund Balance</b>							
Accounts payable	149,038	-	-	-	1,650	-	150,688
Accrued liabilities	2,615,954	-	-	-	30,622,610	-	33,238,564
Deferred liabilities	2,895,240	-	-	-	-	-	2,895,240
Unearned revenue	367,530	-	-	-	-	-	367,530
Other liabilities	161,570	-	(500)	-	-	-	161,070
<b>Total liabilities</b>	<u>6,189,332</u>	<u>-</u>	<u>(500)</u>	<u>-</u>	<u>30,624,260</u>	<u>-</u>	<u>36,813,092</u>
Fund balance	1,997,019	8,970,001	795,254	29,321	47,050,421	325,484	59,167,500
<b>Total liabilities and fund balance</b>	<u>\$ 8,186,351</u>	<u>\$ 8,970,001</u>	<u>\$ 794,754</u>	<u>\$ 29,321</u>	<u>\$ 77,674,681</u>	<u>\$ 325,484</u>	<u>\$ 95,980,592</u>
<b>Beginning fund balance</b>							
Net investment in capital assets	\$ -	\$ -	\$ -	\$ -	\$ 44,188,252	\$ -	\$ 44,188,252
Major Maintenance and Equipment Replacement	-	-	-	-	4,165,003	-	4,165,003
Restricted	-	178,467	379,183	29,252	-	-	586,902
Future Operations	702,470	8,603,673	-	-	-	268,834	9,574,977
	<u>\$ 702,470</u>	<u>\$ 8,782,140</u>	<u>\$ 379,183</u>	<u>\$ 29,252</u>	<u>\$ 48,353,255</u>	<u>\$ 268,834</u>	<u>\$ 58,515,134</u>
Current year income	24,270,243	187,861	12,594,593	69	2,857,330	109,253	40,019,349
Current year expenses	22,975,694	-	12,178,522	-	4,160,164	52,603	39,366,983
<b>Ending fund balance</b>	<u>\$ 1,997,019</u>	<u>\$ 8,970,001</u>	<u>\$ 795,254</u>	<u>\$ 29,321</u>	<u>\$ 47,050,421</u>	<u>\$ 325,484</u>	<u>\$ 59,167,500</u>

Jackson College  
 Balance Sheet  
 Building and Site Fund - FY 20  
 December 31, 2019  
 Preliminary - Unaudited

	<b>Building and Site Fund</b>
<b>Assets</b>	
Cash	\$ 867,733
Investments	-
Accounts receivable	22,685
Due from other funds	-
	-
<b>Total assets</b>	890,418
<b>Liabilities and Fund Balance</b>	
Accounts payable	1,650
Other liabilities	-
	-
<b>Total liabilities</b>	1,650
Fund balance	888,768
<b>Total liabilities and fund balance</b>	\$ 890,418

Jackson College  
 Statement of Changes in Fund Balance  
 Building and Site Fund  
 For the Six Months Ended December 31, 2019  
 Preliminary - Unaudited

	<b>Balance July 1, 2019</b>	<b>Revenue</b>	<b>Expenditures</b>	<b>Balance December 31, 2019</b>
Major Maintenance and Equipment Replacement	\$ 4,165,003	\$ 424,925	\$ 3,701,160	\$ 888,768
<b>Total</b>	\$ 4,165,003	\$ 424,925	\$ 3,701,160	\$ 888,768

Jackson College  
Cash and Investments by Fund - FY 20  
December 31, 2019  
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	Grants Fund	Endowment Fund	Building and Site	Physical Plant	Activities Fund	Total
Cash									
Petty Cash	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,724	\$ 2,724
Cash-Comerica Bank Pooled	1,256,448	76,848	803,627	660,195	11,648	867,733	4,683,729	320,095	8,680,323
Cash-Comerica Federal Funds	-	-	236	-	-	-	-	-	236
Cash-So Mich National	177,939	-	21,980	-	-	-	-	-	199,919
VISA Account	144,639	-	50	-	-	-	-	2,665	147,354
Cash-United Bank	211,851	-	22,611	-	-	-	-	-	234,462
Cash-Federal Stafford	-	-	2,399	-	-	-	-	-	2,399
Cash-Comerica State Wire	8,218	-	-	-	-	-	-	-	8,218
Cash-Payroll	8,494	-	(1,282,485)	(771,254)	-	-	-	-	(2,045,245)
JC One Card	14,138	-	-	-	-	-	-	-	14,138
Ref Pay	4,800	-	-	-	-	-	-	-	4,800
Athletic Checking	7,477	-	-	-	-	-	-	-	7,477
Cultural Affairs Checking	1,979	-	-	-	-	-	-	-	1,979
MNJTP	-	-	-	1,319,955	-	-	-	-	1,319,955
Certificates of Deposit	-	502,530	-	-	-	-	-	-	502,530
MILAF	2,000,000	8,353,123	-	-	-	-	-	-	10,353,123
Insurance HRA	6,074	-	-	-	-	-	-	-	6,074
	<u>3,842,057</u>	<u>8,932,501</u>	<u>(431,582)</u>	<u>1,208,896</u>	<u>11,648</u>	<u>867,733</u>	<u>4,683,729</u>	<u>325,484</u>	<u>19,440,466</u>
Investments									
Common Stock	-	-	-	-	17,673	-	-	-	17,673
Total cash and investments	<u>\$ 3,842,057</u>	<u>\$ 8,932,501</u>	<u>\$ (431,582)</u>	<u>\$ 1,208,896</u>	<u>\$ 29,321</u>	<u>\$ 867,733</u>	<u>\$ 4,683,729</u>	<u>\$ 325,484</u>	<u>\$ 19,458,139</u>



Jackson College  
 Billing Contact Hours  
 December 31, 2019  
 Preliminary - Unaudited

	Budgeted FY 20	Actual FY 20	Actual Percentage	Actual FY 19	Prior Year Percentage
Semester:					
Fall	51,985	49,363	95.0%	49,168	100.4%
Winter	48,442	-	0.0%	46,014	0.0%
Spring	17,723	-	0.0%	19,063	0.0%
<b>Total</b>	<b>118,150</b>	<b>49,363</b>	<b>41.8%</b>	<b>114,245</b>	<b>43.2%</b>

