

Financial Report

Presented to President Daniel Phelan Jackson College Board of Trustees



Prepared by the Business Office December 31, 2022

Memo From John Globoker, Chief Financial Officer For the December 31, 2022 Financial Report

Following is the December 31, 2022 Treasurer's Report summarizing the components of the major revenue and expense lines. Explanations for variances greater than 2% are included in this memo.

Note: Budgeted amounts reflect the 2022-2023 Budget as adopted at the June 2022 Board of Trustees meeting.

General Fund

Revenues

- <u>Tuition and fees</u> Unfavorable to budget, 22/Fall enrollment is slightly lower than budgeted.
- **Contract training** Favorable to budget, due to additional trainings through grant programs.

Expenses

- <u>Wages</u> Favorable to budget, it is too early in the fiscal year to tell if this trend will continue.
- **Retirement** Favorable to budget, it is too early in the fiscal year to tell if this trend will continue.
- Benefits Unfavorable to budget, it is too early in the year to tell if this trend will continue.
- <u>Services</u> <u>Staffing Agency</u> Unfavorable to budget, it is too early in the year to determine if this trend will continue.
- <u>Services</u> Unfavorable to budget, due to timing of several IT purchases that required larger upfront payments. We anticipate this will dimish over the fiscal year.
- <u>Materials</u> Unfavorable to budget, due to timing of IT software renewals that required larger upfront payments. We anticipate this will dimish over the fiscal year.
- Other operating costs Unfavorable to budget, due to timing of IT License purchases that require larger upfront payments.
- Capital Equipment Unfavorable to budget due to timing of purchases.

Memo From John Globoker, Chief Financial Officer For the December 31, 2022 Financial Report

Auxiliary Fund

Revenues

- Housing Favorable to budget as occupancy was higher than expected.
- Potter Center Favorable to budget, due to a conservative budget being presented.
- Miscellaneous Unfavorable to budget.
- <u>Transfers</u> Favorable to budget, due to timing of transfers from the foundation.

Expenses

- Wages- Unfavorable to budget, do to insufficient budgeting in Bookstore.
- <u>Services</u> <u>Staffing</u> <u>Agency</u>- Favorable to budget, it is too early in the year to tell if this trend will continue.
- <u>Services</u> Unfavorable to budget, due to timing of purchases at the beginning of the year amd additional expenses related to the opening of Jax's Place.
- <u>Materials</u> Unfavorable to budget, due to timing of purchases required to start the academic year and additional food supplies related to the opening of Jax's Place.
- Rent, <u>Utilities</u>, <u>insurance</u> Unfavorable to budget, It is too early in the year to tell if this trend will continue.
- Other operating costs Unfavorable to budget, increase in Potter Center Income (from budget) resulted in additional expenses related to increased activity.
- Capital Equipment Unfavorable to budget, due to equipment purchases necessary for Jax's Place

Other Notes

- <u>Cash and Investments</u> The Board directed MILAF investment strategy was operationalized in June 2018. At November 30, 2022 interest revenues have exceeded \$579,000. These earnings are designated for future operations. In June 2021, the College made a \$4 million investment in U.S. Government bonds, which is separately presented on the cash and investment summary.
- Operating Reserves Board policy requires the College have combined operating fund balance reserves greater or equal to two months' operating expenses. As of December 31, 2022 the College is meeting this requirement.

Revenue and Expense Statement

General Fund - FY 23

For the Six Months Ended Ended December 31, 2022

Preliminary - Unaudited

	2022-2023 Original Budget	Percentage of Original Budget	Actual Year to Date	Actual Percentage of Budget	Planned Percentage to Date	Variance of Planned Percentage to Actual	Prior Year to Date *
Revenue							
Gross tuition and fees	\$ 24,936,000	57.3%	\$ 11,862,253	47.6%	41.7%	\$ 1,463,941	\$ 10,456,205
Less Institutional Scholarships	(725,000)	-1.7%	(342,336)	47.2%	41.7%	(40,011)	(204,488)
Net tuition and fees	24,211,000	55.6%	11,519,917	47.6%	41.7%	1,423,930	10,251,717
Property taxes	5,587,000	12.7%	4,722,060	84.5%	83.0%	84,850	4,630,416
State appropriations	13,428,792	30.9%	6,714,396	50.0%	50.0%	=	6,367,860
Contract training	35,000	0.1%	51,607	147.4%	50.0%	34,107	41,212
Miscellaneous	210,000	0.5%	105,395	50.2%	50.0%	395	96,300
Transfers	50,000	0.1%	25,469	50.9%	50.0%	469	8,200
Transfers - Federal grant funds		0.0%	-	0.0%	0.0%	-	1,421,417
Total revenues	43,521,792	99.9%	23,138,844	53.2%	47.2%	1,543,751	22,817,122
Expenses							
Wages	16,323,336	37.7%	7,658,633	46.9%	50.0%	(503,034)	7,142,430
Retirement	4,335,066	10.0%	2,017,931	46.5%	50.0%	(149,602)	1,921,381
Benefits	3,144,126	7.3%	1,728,195	55.0%	50.0%	156,132	1,442,960
Services - Staffing Agency	3,655,400	8.5%	1,957,188	53.5%	50.0%	129,488	1,806,818
Services	4,064,520	9.4%	2,350,309	57.8%	50.0%	318,049	1,161,163
Materials	1,653,675	3.8%	1,157,174	70.0%	50.0%	330,336	946,802
Rent, utilities, insurance	1,749,400	4.1%	909,014	52.0%	50.0%	34,314	818,621
Other operating costs	2,440,735	5.7%	1,808,240	74.1%	50.0%	587,872	1,201,295
Transfers-major maintenance	987,895	2.3%	493,947	50.0%	50.0%	(1)	32,463
Transfers-deferred maintenance	-	0.0%	-	0.0%	0.0%	-	528,174
Transfers-debt service	4,460,045	10.3%	2,230,023	50.0%	50.0%	-	1,443,948
Transfers-Jets Store	-	0.0%	229,996	0.0%	0.0%	229,996	114,359
Capital equipment	348,000	0.8%	188,009	54.0%	50.0%	14,009	96,608
Total expesnses	43,162,198	99.9%	22,728,659	52.7%	45.5%	1,147,559	18,657,022
Income over (under) expenses	\$ 359,594 *	*	\$ 410,185			\$ 396,192	\$ 4,160,100

^{*} Certain amounts as reported in the 2022 finanical statements have been reclassified to conform with the 2023 presentation of Auxiliary Funds

^{**} Budgeted Auxiliary Funds presented seperately

Revenue and Expense Schedule

HEERF Funds - FY 23

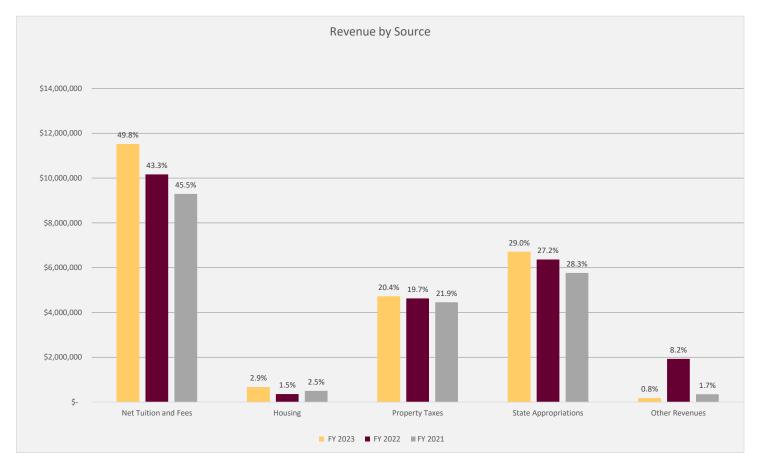
For the Six Months Ended Ended December 31, 2022

Preliminary - Unaudited

	CARES/HEERF Student Funding	CARES/HEERF I Institutional Funding	CARES/HEERF I Strengthening Institutions Funding	CRRSAA/ HEERF II Student Funding	CRRSAA/ HEERF II Institutional Funding	ARP/HEERF III Student Funding	ARP/HEERF III Institutional Funding	Restricted State CARES Funding	Total
Prior years revenues Prior years expenses	\$ 1,946,067 1,946,067		\$ 1,080,587 1,080,587	\$ 1,946,067 1,946,067	\$ 6,168,753 6,168,753	\$ 6,850,567 6,850,567	\$ 6,262,704 6,262,704	\$ 1,429,600 1,429,600	\$ 27,630,412 27,630,412
Net prior year activity	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Fiscal Year 2022 Revenue Grant revenue - State Grant revenue - Federal Transfers	\$ - - -	\$ - - -	\$ - - -	\$ - 	\$ - - -	\$ - 3,920 -	\$ - - -	\$ - - -	\$ - 3,920
Total revenues						3,920			3,920
Fiscal Year 2022 Expenses Online course fee scholarships Emergency grants to students Student retention Wages Retirement Benefits Services Materials Other operating costs Transfers to general fund Capital equipment	- - - - - - - - -	- - - - - - - - -	- - - - - - - - -	- - - - - - - - - -	- - - - - - - -	3,920 - - - - - - - - - -	- - - - - - - - -	- - - - - - - - -	- 3,920 - - - - - - - - -
Total expesnses		<u> </u>				3,920			3,920
Income over (under) expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	

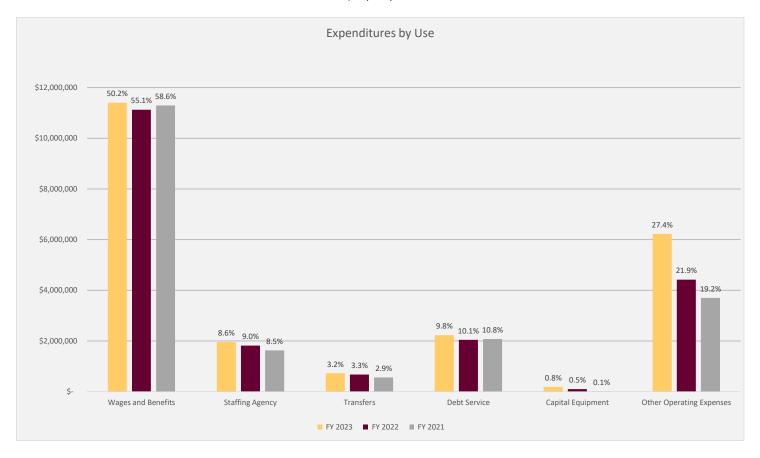
Jackson College General Fund Revenue Comparison For the Six Months Ended Ended December 31, 2022

\$23,138,844



Jackson College General Fund Expenditure Comparison For the Six Months Ended Ended December 31, 2022

\$22,728,659



Balance Sheet and Changes in Fund Balance - FY 22 December 31, 2022

Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	CARES Fund	Auxiliary Fund	Endowment Fund	Debt & Property Fund	Activities Fund	Total
Assets									
Cash	\$ 3,200,978	\$ 12,125,211	\$ (3,090,182)	\$ -	\$ 100,984	\$ 17,488	\$ 13,174,745	\$ 545,463	\$ 26,074,687
Restricted cash in escrow	-	-	-	-	-	-	-	-	-
Investments	-	-	-	-	_	16,793	-	-	16,793
Accounts receivable	4,183,061	12,500	3,917	-	60,457	-	318,060	-	4,577,995
Inventories	29,672	-	· <u>-</u>	-	151,504	-	-	-	181,176
Other assets	82,518		2,784		112,675		79,231,895		79,429,872
Total assets	7,496,229	12,137,711	(3,083,481)		425,620	34,280	92,724,700	545,463	110,280,522
Liabilities and Fund Balance									
Accounts payable	342,344	-	1,725	-	-	-	-	-	344,069
Accrued liabilities	2,608,447	-	-	-	410,523	-	31,629,842	-	34,648,812
Deferred liabilities	2,256,977	-	-	-	-	-	-	-	2,256,977
Unearned revenue	1,400	-	-	-	255,852	-	-	-	257,252
Other liabilities	1,173,104								1,173,104
Total liabilities	6,382,272		1,725		666,375		31,629,842		38,680,214
Fund balance	1,113,957	12,137,711	(3,085,206)	-	(240,755)	34,280	61,094,858	545,463	71,600,308
Total liabilities and fund balance	\$ 7,496,229	\$ 12,137,711	\$ (3,083,481)	\$ -	\$ 425,620	\$ 34,280	\$ 92,724,700	\$ 545,463	\$ 110,280,522
Beginning fund balance Net investment in capital assets Major Maintenance and	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	50,587,601	\$ -	\$ 50,587,601
Equipment Replacement	_	_	_	_	_	_	12,037,534	_	12,037,534
Restricted		178,467	477,116	_	-	34,176	-	-	689,759
Future Operations	703,772	11,872,928	-	-	_	-	_	530,070	13,106,770
	\$ 703,772	\$ 12,051,395	\$ 477,116	\$ -	\$ -	\$ 34,176	\$ 62,625,135	\$ 530,070	\$ 76,421,664
Current year income Current year expenses	23,138,844 22,728,659	86,316	7,074,678 10,637,000	-	1,857,093 2,097,848	104	2,439,394 3,969,671	78,078 62,685	34,674,507 39,495,863
Ending fund balance	\$ 1,113,957	\$ 12,137,711	\$ (3,085,206)	\$ -	\$ (240,755)	\$ 34,280	\$ 61,094,858	\$ 545,463	\$ 71,600,308

Revenue and Expense Statement

Auxiliary Services

For the Six Months Ended Ended December 31, 2022

Preliminary - Unaudited

Auxiliary Units

						Auxiliary Offics				
			Actual Year to	Actual	Planned				Potter Center	
	2022-2023	Percentage of	Date All	Percentage of	Percentage	Hospitality		Jets Store	Performing	
	Original Budget	Original Budget	Auxiliaries	Budget	to Budget	Services	Housing	Bookstore	Arts	
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Revenue	ć 4.007.40F	40.40/	ć 672.27 <i>4</i>	66.00/	FO 00/		672.274			
Housing	\$ 1,007,485	49.1%	\$ 673,274	66.8%	50.0%	-	673,274	-	-	
Less Housing Scholarships	(100,000)	-4.9%	(152,173)	152.2%	50.0%	-	(152,173)	-	-	
Sales Bookstore	-	0.0%	158,184	0.0%	0.0%	-	-	158,184	-	
Potter Center activities	200,000	9.8%	338,816	169.4%	50.0%	-	-	-	338,816	
Hospitality	660,000	32.2%	319,231	48.4%	50.0%	319,231	-	-	-	
Miscellaneous	50,000	2.4%	18,379	36.8%	50.0%	-	5,400	-	12,979	
Transfers - General Fund	-	0.0%	229,996	0.0%	0.0%	-	-	229,996	-	
Transfers - Foundation	232,500	11.3%	119,211	51.3%	50.0%				119,211	
Total revenues	2,049,985		1,704,918			319,231	526,501	388,180	471,006	
Expenses										
Wages	\$ 1,048,942	43.5%	\$ 596,285	56.8%	50.0%	294,771	86,860	80,303	134,351	
Retirement	283,023	11.7%	136,490	48.2%	50.0%	61,327	12,878	19,328	42,957	
Benefits	203,774	8.5%	105,478	51.8%	50.0%	60,506	4,653	15,569	24,750	
Services - Staffing Agency	15,000	0.6%	3,664	24.4%	50.0%	3,664	-	-	-	
Services	12,000	0.5%	26,187	218.2%	50.0%	12,098	5,063	-	9,026	
Materials	385,340	16.0%	578,908	150.2%	50.0%	311,474	174	266,923	337	
Rent, utilities, insurance	2,000	0.1%	753	37.7%	50.0%	753	-	-	-	
Other operating costs	452,500	18.8%	474,076	104.8%	50.0%	1,485	6,824	4,548	461,219	
Transfers	-	0.0%	-	0.0%	0.0%	-	-	-	-	
Capital equipment	7,000	0.3%	23,834	340.5%	50.0%	21,255	1,070	1,509		
Total expesnses	2,409,579		1,945,675			767,333	117,522	388,180	672,640	
Income over (under) expenses	\$ (359,594)		\$ (240,757)			\$ (448,102)	\$ 408,979	\$ -	\$ (201,634)	

Jackson College Balance Sheet Building and Site Fund - FY 23 December 31, 2022 Preliminary - Unaudited

	Building and Site Fund		
Assets Cash Investments Accounts receivable Due from other funds	\$	8,410,250 - 318,061 -	
Total assets		8,728,311	
Liabilities and Fund Balance Accounts payable Other liabilities		- -	
Total liabilities			
Fund balance		8,728,311	
Total liabilities and fund balance	\$	8,728,311	

Jackson College Statement of Changes in Fund Balance Building and Site Fund For the Six Months Ended Ended December 31, 2022 Preliminary - Unaudited

	Balance July 1, 2021	F	Revenue	Ex	penditures	De	Balance cember 31, 2022
Major Maintenance and Equipment Replacement Deferred Maintenance	\$ 12,037,534	\$	207,926	\$	3,161,735	\$	9,083,725
and Life Safety					355,414		(355,414)
Total	\$ 12,037,534	\$	207,926	\$	3,517,149	\$	8,728,311

Cash and Investments by Fund - FY 23 December 31, 2022 Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	CARES Fund	Grants Fund	Auxiliary Fund	Endowment Fund	Building and Site	Physical Plant	Activities Fund	Total
Cash											
Petty Cash	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,328	\$ 4,328
Cash-Comerica Bank Pooled	(1,482,280)	(69,534)	(3,261,048)	-	841,247	100,985	17,488	8,410,250	4,764,495	541,135	9,862,738
Cash-Comerica Federal Funds	-	-	45,257	-	-	-	-	-	-	-	45,257
VISA Account	173,486	-	-	-	-	-	-	-	-	-	173,486
Cash-United Bank	-	-	-	-	-	-	-	-	-	-	-
Cash-Federal Direct Loan	-	-	70,508	-	-	-	-	-	-	-	70,508
Cash-Comerica State Wire	7,406	-	-	-	-	-	-	-	-	-	7,406
Cash-Payroll	1,968,853	-	(358,292)	-	(1,611,965)	(1)	-	-	-	-	(1,405)
County National Bank	504,027	-	82,959	-	-	-	-	-	-	-	586,986
Ref Pay	16,206	-	-	-	-	-	-	-	-	-	16,206
Cultural Affairs Checking	3,719	-	-	-	-	-	-	-	-	-	3,719
MNJTP	9,561	-	-	-	1,101,152	-	-	-	-	-	1,110,713
U.S. Government Bonds	-	3,613,317	-	-	-	-	-	-	-	-	3,613,317
MILAF	2,000,000	8,581,428									10,581,428
	3,200,978	12,125,211	(3,420,616)	-	330,434	100,984	17,488	8,410,250	4,764,495	545,463	26,074,687
Investments											
Common Stock							16,793				16,793
Total cash and investments	\$ 3,200,978	\$12,125,211	\$ (3,420,616)	\$ -	\$ 330,434	\$ 100,984	\$ 34,281	\$ 8,410,250	\$ 4,764,495	\$ 545,463	\$ 26,091,480

Jackson College Billing Contact Hours December 31, 2022 Preliminary - Unaudited

	Budgeted FY 23	Actual FY 23	Actual Percentage	Actual FY 22	Prior Year Percentage
Semester:					
Fall	44,000	42,348	96.2%	41,477	102.1%
Spring	40,000	-	0.0%	37,384	0.0%
Summer	16,000	-	0.0%	17,373	0.0%
Total	100,000	42,348	42.3%	96,234	44.0%

