



## Financial Report

Presented to  
President Daniel Phelan  
Jackson College Board of Trustees



Prepared by the Business Office  
February 29, 2020

Jackson College  
Memo From Darrell Norris, Vice President of Finance  
For the February 29, 2020 Financial Report

Following is the February 29, 2020 Treasurer's Report summarizing the components of the major revenue and expense lines. Explanations for variances greater than 2% are included in this memo.

Note: Budgeted amounts reflect the 2019-2020 Budget as adopted at the May 2019 Board of Trustees meeting.

**Revenues**

- **Housing** - Favorable to budget due to increased number of students housed in Fall semester and a higher than average Winter occupancy.
- **Contract Training** - Favorable to budget due to conservative budget and increased training.
- **Potter Center activities** - Revenue unfavorable to budget as some performances have brought in fewer revenues.
- **Miscellaneous Income** - Favorable to budget. Summer unused meal plan monies higher than expected. Adjustment recommended.

**Expenses**

- **Wages, Retirement and Benefits** - Favorable to budget due to vacant positions.
- **Services** - Timing of services provided, this variance is expected to diminish over time.
- **Materials** - Books and Supplies unfavorable to budget in Corrections Education Program.
- **Rent, Utilities, Insurance** - Variance is due to timing of payments and utility usage, this variance is expected to diminish over time.
- **Other operating costs** - Variance is due to timing of purchases, this variance is expected to diminish over time.
- **Capital Equipment** - Variance is due to timing of purchases, this variance is expected to diminish over time.

**Other Notes**

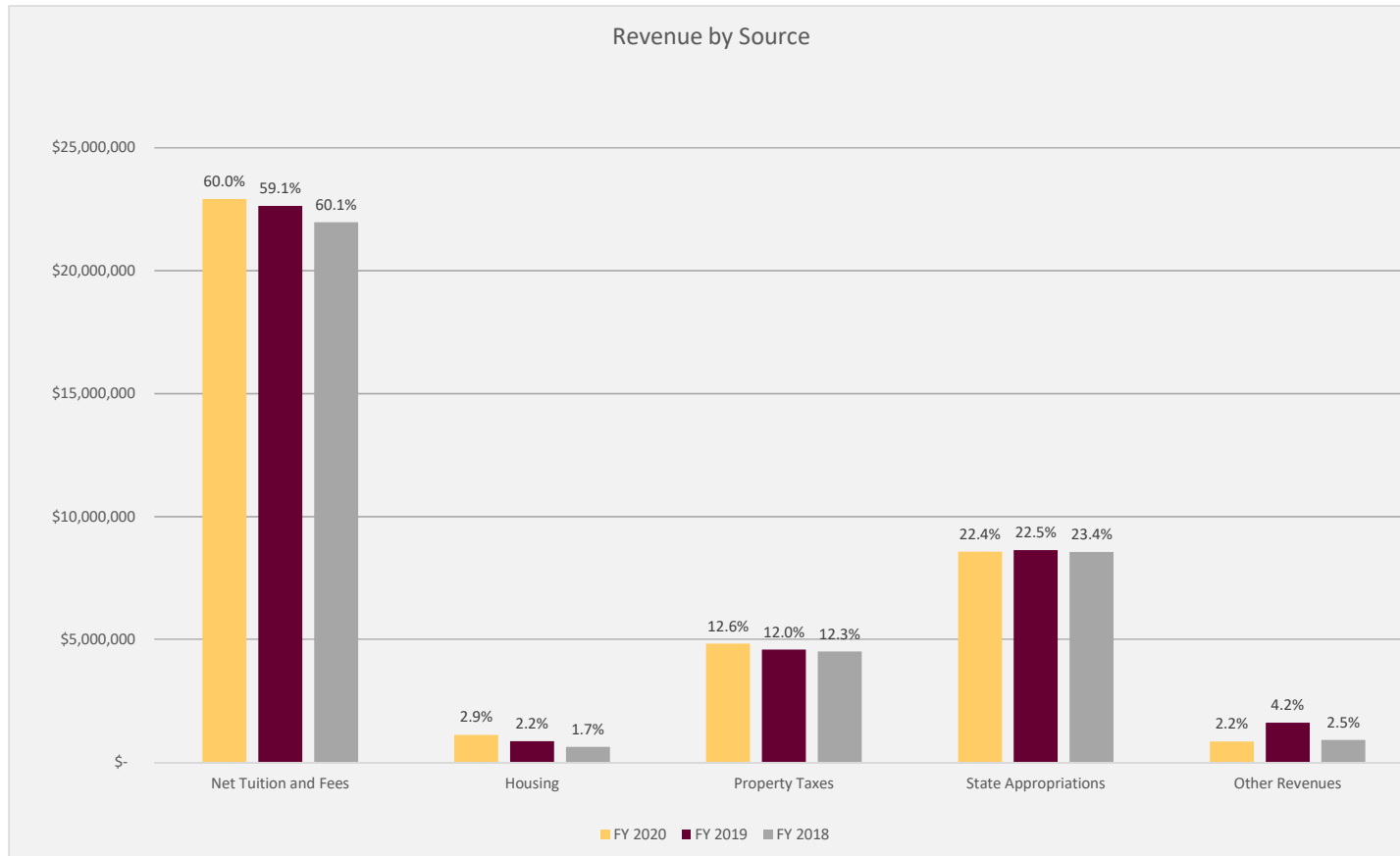
- **Cash and Investments** - The Board directed MILAF investment strategy was operationalized in May 2018. At February 29, 2020 interest revenues have exceeded \$376,000. These earnings are designated for future operations.
- **Looking Ahead** - Winter semester is underway and until we mark our final revenue from this enrollment period, a conservative approach to the addition of expenditures to the budget is recommended.

Jackson College  
Revenue and Expense Statement  
General Fund - FY 20  
For the Eight Months Ended February 29, 2020  
Preliminary - Unaudited

	2019-2020 Original Budget	Percentage of Original Budget	Actual Year to Date	Actual Percentage of Budget	Planned Percentage to Date	Variance of Planned Percentage to Actual	Prior Year to Date
<b>Revenue</b>							
Gross tuition and fees	\$ 28,537,274	59.7%	\$ 23,588,436	82.7%	83.0%	\$ (97,501)	\$ 23,346,649
Less Institutional Scholarships	(884,443)	-1.9%	(672,147)	76.0%	86.0%	88,474	(719,853)
Net tuition and fees	27,652,831	57.8%	22,916,289	82.9%	84.5%	(9,027)	22,626,796
Housing	900,000	1.9%	1,117,220	124.1%	95.0%	262,220	853,160
Property taxes	5,240,000	11.0%	4,826,412	92.1%	92.0%	5,612	4,581,896
State appropriations	12,855,700	26.9%	8,570,467	66.7%	66.7%	(4,285)	8,635,183
Contract training	100,000	0.2%	68,977	69.0%	66.7%	2,277	97,259
Potter Center activities	446,431	0.9%	283,759	63.6%	66.7%	(14,011)	292,638
Miscellaneous	557,500	1.2%	470,196	84.3%	66.7%	98,343	438,260
Transfers	34,500	0.1%	26,023	75.4%	75.0%	148	25,952
<b>Total revenues</b>	<b>47,786,962</b>	<b>100.0%</b>	<b>38,279,343</b>	<b>80.1%</b>	<b>75.5%</b>	<b>341,277</b>	<b>37,551,144</b>
<b>Expenses</b>							
Wages	18,024,637	37.7%	11,082,105	61.5%	65.4%	(706,007)	10,753,173
Retirement	4,699,758	9.8%	2,920,918	62.2%	65.4%	(152,723)	2,986,364
Benefits	3,186,946	6.7%	2,069,044	64.9%	66.7%	(56,649)	2,002,193
Services - Staffing Agency	4,878,622	10.2%	3,156,988	64.7%	65.4%	(33,631)	2,806,662
Services	2,943,382	6.2%	1,787,853	60.7%	66.7%	(175,383)	1,724,974
Materials	2,483,250	5.2%	1,774,164	71.4%	66.7%	117,836	1,484,126
Rent, utilities, insurance	1,900,000	4.0%	1,128,611	59.4%	66.7%	(138,689)	1,223,195
Other operating costs	3,415,069	7.1%	2,136,511	62.6%	66.7%	(141,340)	1,988,591
Transfers	805,000	1.7%	536,667	66.7%	66.7%	(268)	500,000
Transfers-debt service	4,848,013	10.1%	3,232,009	66.7%	66.7%	(1,616)	3,067,142
Capital equipment	601,500	1.3%	364,269	60.6%	66.7%	(36,932)	328,571
<b>Total expenses</b>	<b>47,786,176</b>	<b>100.0%</b>	<b>30,189,139</b>	<b>63.2%</b>	<b>66.3%</b>	<b>(1,325,402)</b>	<b>28,864,991</b>
<b>Income over (under) expenses</b>	<b>\$ 785</b>		<b>\$ 8,090,204</b>			<b>\$ 1,666,679</b>	<b>\$ 8,686,153</b>

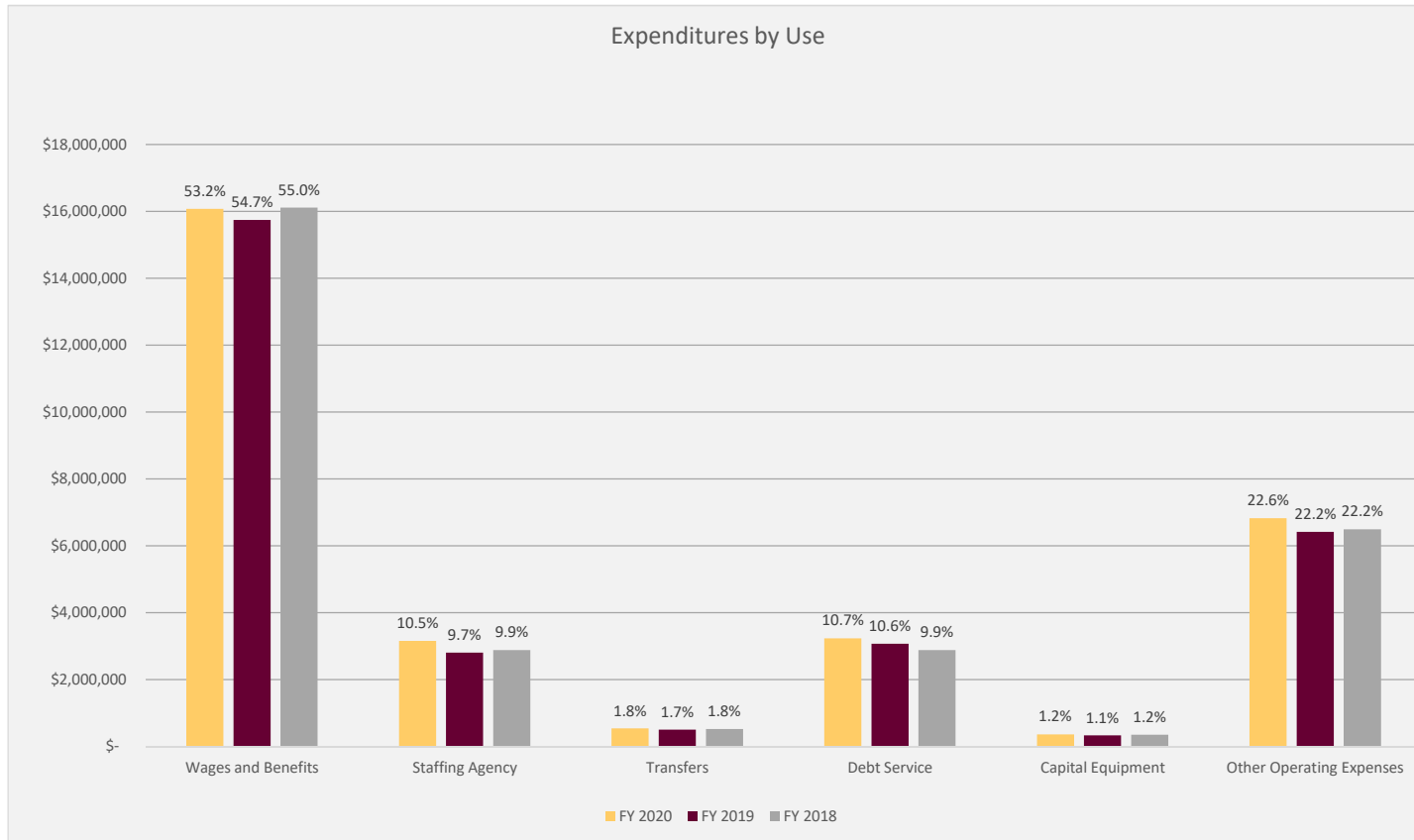
Jackson College  
 General Fund Revenue Comparison  
 For the Eight Months Ended February 29, 2020

\$38,279,343



Jackson College  
 General Fund Expenditure Comparison  
 For the Eight Months Ended February 29, 2020

\$30,189,139



Jackson College  
Balance Sheet and Changes in Fund Balance - FY 20  
February 29, 2020  
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	Endowment Fund	Debt & Property Fund	Activities Fund	Total
<b>Assets</b>							
Cash	\$ 8,133,221	\$ 8,974,928	\$ 991,349	\$ 13,136	\$ 5,991,549	\$ 280,063	\$ 24,384,246
Investments	-	-	-	17,673	-	-	17,673
Accounts receivable	6,039,822	50,000	1,000	-	45,760	-	6,136,582
Inventories	30,425	-	-	-	-	-	30,425
Other assets	543,076	-	2,083	-	72,078,030	-	72,623,189
<b>Total assets</b>	<b>14,746,544</b>	<b>9,024,928</b>	<b>994,432</b>	<b>30,809</b>	<b>78,115,339</b>	<b>280,063</b>	<b>103,192,115</b>
<b>Liabilities and Fund Balance</b>							
Accounts payable	148,993	-	-	-	-	-	148,993
Accrued liabilities	2,568,790	-	-	-	30,622,610	-	33,191,400
Deferred liabilities	2,895,240	-	-	-	-	-	2,895,240
Unearned revenue	364,114	-	-	-	-	-	364,114
Other liabilities	(23,267)	-	-	-	-	-	(23,267)
<b>Total liabilities</b>	<b>5,953,870</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>30,622,610</b>	<b>-</b>	<b>36,576,480</b>
Fund balance	8,792,674	9,024,928	994,432	30,809	47,492,729	280,063	66,615,635
<b>Total liabilities and fund balance</b>	<b>\$ 14,746,544</b>	<b>\$ 9,024,928</b>	<b>\$ 994,432</b>	<b>\$ 30,809</b>	<b>\$ 78,115,339</b>	<b>\$ 280,063</b>	<b>\$ 103,192,115</b>
<b>Beginning fund balance</b>							
Net investment in capital assets	\$ -	\$ -	\$ -	\$ -	\$ 44,188,252	\$ -	\$ 44,188,252
Major Maintenance and Equipment Replacement	-	-	-	-	4,165,003	-	4,165,003
Restricted	-	178,467	379,183	29,252	-	-	586,902
Future Operations	702,470	8,603,673	-	-	-	268,318	9,574,461
	<b>\$ 702,470</b>	<b>\$ 8,782,140</b>	<b>\$ 379,183</b>	<b>\$ 29,252</b>	<b>\$ 48,353,255</b>	<b>\$ 268,318</b>	<b>\$ 58,514,618</b>
Current year income	38,279,343	242,788	20,169,485	1,557	3,801,898	152,869	62,647,940
Current year expenses	30,189,139	-	19,554,236	-	4,662,424	141,124	54,546,923
<b>Ending fund balance</b>	<b>\$ 8,792,674</b>	<b>\$ 9,024,928</b>	<b>\$ 994,432</b>	<b>\$ 30,809</b>	<b>\$ 47,492,729</b>	<b>\$ 280,063</b>	<b>\$ 66,615,635</b>

Jackson College  
 Balance Sheet  
 Building and Site Fund - FY 20  
 February 29, 2020  
 Preliminary - Unaudited

	<b>Building and Site Fund</b>
<b>Assets</b>	
Cash	\$ 498,031
Investments	-
Accounts receivable	24,950
Due from other funds	-
	-
<b>Total assets</b>	522,981
<b>Liabilities and Fund Balance</b>	
Accounts payable	-
Other liabilities	-
	-
<b>Total liabilities</b>	-
Fund balance	522,981
<b>Total liabilities and fund balance</b>	\$ 522,981

Jackson College  
 Statement of Changes in Fund Balance  
 Building and Site Fund  
 For the Eight Months Ended February 29, 2020  
 Preliminary - Unaudited

	<b>Balance July 1, 2019</b>	<b>Revenue</b>	<b>Expenditures</b>	<b>Balance February 29, 2020</b>
Major Maintenance and Equipment Replacement	\$ 4,165,003	\$ 561,397	\$ 4,203,419	\$ 522,981
	-	-	-	-
<b>Total</b>	\$ 4,165,003	\$ 561,397	\$ 4,203,419	\$ 522,981

Jackson College  
Cash and Investments by Fund - FY 20  
February 29, 2020  
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	Grants Fund	Endowment Fund	Building and Site	Physical Plant	Activities Fund	Total
Cash									
Petty Cash	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,724	\$ 2,724
Cash-Comerica Bank Pooled	2,427,401	93,998	766,091	64,459	13,136	498,031	5,493,518	276,999	9,633,633
Cash-Comerica Federal Funds	-	-	-	19,553	-	-	-	-	19,553
Cash-So Mich National	199,532	-	25,543	-	-	-	-	-	225,075
VISA Account	456,814	-	-	-	-	-	-	340	457,154
Cash-United Bank	229,712	-	29,361	-	-	-	-	-	259,073
Cash-Federal Stafford	-	-	2,399	-	-	-	-	-	2,399
Cash-Comerica State Wire	2,783,270	-	22,012	-	-	-	-	-	2,805,282
Cash-Payroll	16,147	-	(1,062,038)	(255,381)	-	-	-	-	(1,301,272)
JC One Card	14,301	-	-	-	-	-	-	-	14,301
Ref Pay	4,900	-	-	-	-	-	-	-	4,900
Athletic Checking	-	-	-	-	-	-	-	-	-
Cultural Affairs Checking	1,144	-	-	-	-	-	-	-	1,144
MNJTP	-	-	-	1,379,350	-	-	-	-	1,379,350
Certificates of Deposit	-	504,296	-	-	-	-	-	-	504,296
MILAF	2,000,000	8,376,634	-	-	-	-	-	-	10,376,634
Insurance HRA	-	-	-	-	-	-	-	-	-
	<u>8,133,221</u>	<u>8,974,928</u>	<u>(216,632)</u>	<u>1,207,981</u>	<u>13,136</u>	<u>498,031</u>	<u>5,493,518</u>	<u>280,063</u>	<u>24,384,246</u>
Investments									
Common Stock	-	-	-	-	17,673	-	-	-	17,673
Total cash and investments	<u>\$ 8,133,221</u>	<u>\$ 8,974,928</u>	<u>\$ (216,632)</u>	<u>\$ 1,207,981</u>	<u>\$ 30,809</u>	<u>\$ 498,031</u>	<u>\$ 5,493,518</u>	<u>\$ 280,063</u>	<u>\$ 24,401,919</u>



Jackson College  
 Billing Contact Hours  
 February 29, 2020  
 Preliminary - Unaudited

	Budgeted FY 20	Actual FY 20	Actual Percentage	Actual FY 19	Prior Year Percentage
Semester:					
Fall	51,985	49,363	95.0%	49,168	100.4%
Winter	48,442	46,234	95.4%	46,014	100.5%
Spring	17,723	-	0.0%	19,063	0.0%
<b>Total</b>	<b>118,150</b>	<b>95,597</b>	<b>80.9%</b>	<b>114,245</b>	<b>83.7%</b>

