



## Financial Report

Presented to  
President Daniel Phelan  
Jackson College Board of Trustees



Prepared by the Business Office  
January 31, 2019

**Jackson College**  
**Memo From Darrell Norris, Vice President of Finance**  
**For the January 31, 2019 Financial Report**

Following is the January 31, 2019 Treasurer's Report summarizing the components of the major revenue and expense lines. Explanations for variances greater than 2% are included in this memo.

Note: Budgeted amounts reflect the 2018-2019 Budget as adopted at the June 2018 Board of Trustees meeting.

**Revenues**

- **Contract Training** - Revenue performed favorable to budget. It is too early to tell if this is due to timing or a conservative budget estimate.
- **Potter Center** - Revenue performed favorable to budget. It is too early to tell if this is due to timing or a conservative budget estimate.
- **Miscellaneous Income** - Revenue performed favorable to budget. It is too early to tell if this is due to timing or a conservative budget estimate.
- **Transfers** - Revenue performed favorable to budget. It is too early to tell if this is due to timing or a conservative budget estimate.

**Expenses**

- **Wages/Benefits** - Savings due to timing, we expect savings to get smaller as the fiscal year progresses.
- **Services - Staffing Agency** - Savings due to timing, we expect savings to get smaller as the fiscal year progresses.
- **Services** - Lower than budget, but is due to the timing of services used.
- **Rent, utilities, insurance** - Lower than budget, but is due to timing of utility usage.
- **Other Operating Costs** - Under budget to date, variance is timing.
- **Capital Equipment** - Under budget to date, variance is timing.

**Other Notes**

- **Cash and Investments** - The Board directed MILAF investment strategy was operationalized in May 2018. At January 31, 2019 interest revenues have already exceeded \$100,000. These earnings are designated for future operations.

## Jackson College

Memo From Darrell Norris, Vice President of Finance  
For the January 31, 2019 Financial Report

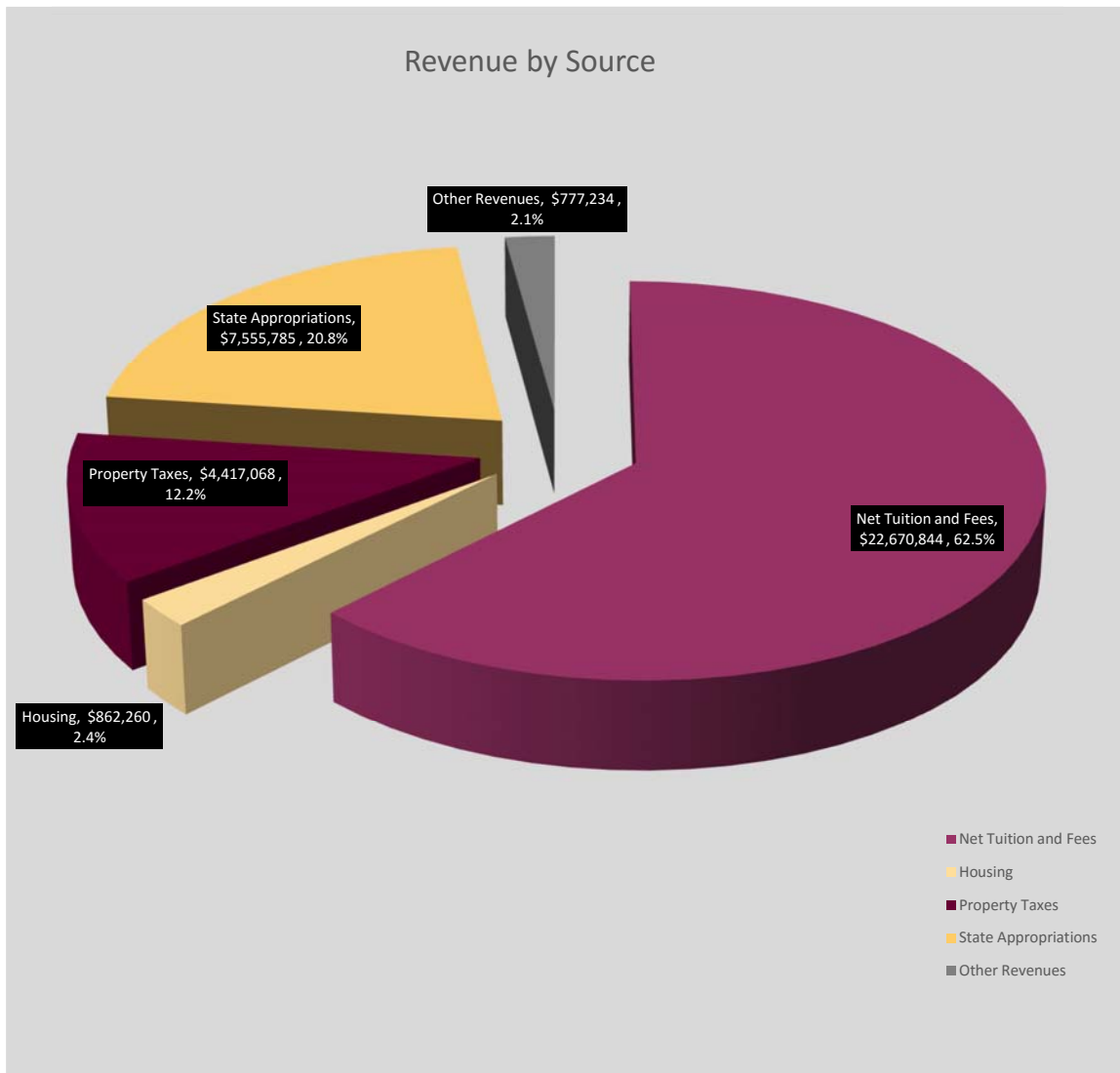
- **Looking Ahead** - The College's revenues remain stable due to the addition of Summer Semester Pell Grants and the 2nd Chance Pell grant experiment. In the uncertainty that the 2nd Chance Pell Grant experiment will be made permanent, the College is adding expenses conservatively.

Jackson College  
Revenue and Expense Statement  
General Fund - FY 19  
For the Seven Months Ended January 31, 2019  
Preliminary - Unaudited

	2018-2019 Original Budget	Actual Year to Date	Percentage of Budget	Planned Percentage to Date	Variance of Planned Percentage to Actual	Prior Year to Date
<b>Revenue</b>						
Gross tuition and fees	\$ 27,720,000	\$ 23,346,649	84.2%	86.0%	\$ (492,551)	\$ 22,753,053
Less Institutional Scholarships	(900,000)	(675,805)	75.1%	86.0%	98,195	(956,384)
Net tuition and fees	<u>26,820,000</u>	<u>22,670,844</u>	84.5%	86.0%	(394,356)	21,796,669
Housing	900,000	862,260	95.8%	95.0%	7,260	625,635
Property taxes	5,050,000	4,417,068	87.5%	86.6%	43,768	4,306,219
State appropriations	12,952,775	7,555,785	58.3%	58.3%	4,317	7,395,267
Contract training	100,000	80,020	80.0%	58.3%	21,720	36,069
Potter Center activities	447,000	285,202	63.8%	58.3%	24,601	197,734
Miscellaneous	620,000	404,759	65.3%	58.3%	43,299	462,352
Transfers	<u>7,500</u>	<u>7,253</u>	96.7%	58.3%	2,880	59,490
<b>Total revenues</b>	<u>46,897,275</u>	<u>36,283,191</u>	77.4%	67.6%	(246,511)	34,879,435
<b>Expenses</b>						
Wages	17,454,000	9,515,438	54.5%	57.7%	(555,519)	9,778,334
Retirement	4,846,449	2,661,970	54.9%	57.7%	(134,431)	2,690,234
Benefits	3,125,000	1,756,134	56.2%	58.3%	(65,741)	1,732,511
Services - Staffing Agency	4,591,500	2,419,856	52.7%	57.7%	(229,440)	2,510,196
Services	3,132,682	1,474,712	47.1%	58.3%	(351,642)	1,538,078
Materials	2,136,400	1,262,483	59.1%	58.3%	16,962	1,340,947
Rent, utilities, insurance	1,900,000	1,018,098	53.6%	58.3%	(89,602)	1,033,599
Other operating costs	3,614,393	1,716,134	47.5%	58.3%	(391,057)	1,813,805
Transfers	750,000	437,500	58.3%	58.3%	250	520,977
Transfers-debt service	4,600,713	2,683,749	58.3%	58.3%	1,533	2,524,278
Capital equipment	<u>746,000</u>	<u>293,030</u>	39.3%	58.3%	(141,888)	336,622
<b>Total expenses</b>	<u>46,897,137</u>	<u>25,239,104</u>	53.8%	58.1%	(1,940,575)	25,819,581
<b>Income over (under) expenses</b>	<u>\$ 138</u>	<u>\$ 11,044,087</u>			<u>\$ 1,694,064</u>	<u>\$ 9,059,854</u>

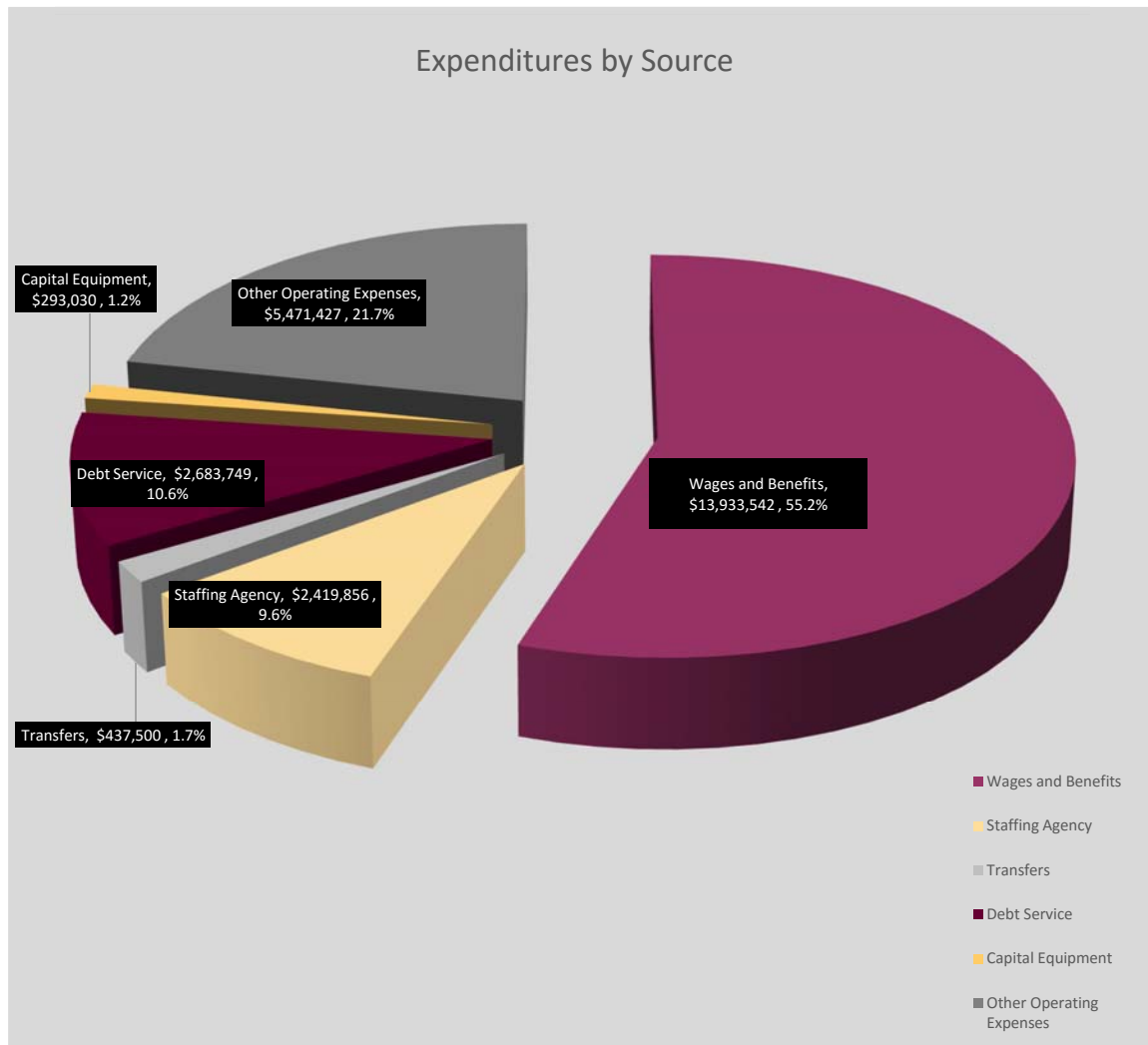
Jackson College  
General Fund Revenue - FY 19  
For the Seven Months Ended January 31, 2019

\$36,283,191



Jackson College  
General Fund Expenditures - FY 19  
For the Seven Months Ended January 31, 2019

\$25,239,104



Jackson College  
Balance Sheet and Changes in Fund Balance - FY 19  
January 31, 2019  
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	Endowment Fund	Debt & Property Fund	Activities Fund	Total
<b>Assets</b>							
Cash	\$ 7,109,460	\$ 9,587,762	\$ (2,395,043)	\$ 11,512	\$ 6,296,837	\$ 257,976	\$ 20,868,504
Investments	-	-	-	17,408	-	-	17,408
Accounts receivable	10,994,317	-	-	-	61,424	(1,205)	11,054,536
Inventories	27,796	-	-	-	-	-	27,796
Other assets	330,470	-	234,109	-	74,939,256	-	75,503,835
<b>Total assets</b>	<b>18,462,043</b>	<b>9,587,762</b>	<b>(2,160,934)</b>	<b>28,920</b>	<b>81,297,517</b>	<b>256,771</b>	<b>107,472,079</b>
<b>Liabilities and Fund Balance</b>							
Accounts payable	248,765	-	-	-	-	-	248,765
Accrued liabilities	3,067,990	-	-	-	34,346,350	-	37,414,340
Deferred liabilities	2,514,177	-	-	-	-	-	2,514,177
Unearned revenue	186,067	-	-	-	-	-	186,067
Other liabilities	699,158	-	1,290	-	-	100	700,548
<b>Total liabilities</b>	<b>6,716,157</b>	<b>-</b>	<b>1,290</b>	<b>-</b>	<b>34,346,350</b>	<b>100</b>	<b>41,063,897</b>
Fund balance	11,745,886	9,587,762	(2,162,224)	28,920	46,951,167	256,671	66,408,182
<b>Total liabilities and fund balance</b>	<b>\$ 18,462,043</b>	<b>\$ 9,587,762</b>	<b>\$ (2,160,934)</b>	<b>\$ 28,920</b>	<b>\$ 81,297,517</b>	<b>\$ 256,771</b>	<b>\$ 107,472,079</b>
<b>Beginning fund balance</b>							
Net investment in capital assets	\$ -	\$ -	\$ -	\$ -	\$ 43,073,705	\$ -	\$ 43,073,705
Major Maintenance and Equipment Replacement	-	-	-	-	1,543,979	-	1,543,979
Restricted	-	178,467	360,523	27,733	-	-	566,723
Future Operations	701,799	9,306,064	-	-	-	187,338	10,195,201
	\$ 701,799	\$ 9,484,531	\$ 360,523	\$ 27,733	\$ 44,617,684	\$ 187,338	\$ 55,379,608
Current year income	36,283,191	103,231	12,440,467	1,187	3,144,194	147,956	52,120,226
Current year expenses	25,239,104	-	14,963,214	-	810,711	78,623	41,091,652
<b>Ending fund balance</b>	<b>\$ 11,745,886</b>	<b>\$ 9,587,762</b>	<b>\$ (2,162,224)</b>	<b>\$ 28,920</b>	<b>\$ 46,951,167</b>	<b>\$ 256,671</b>	<b>\$ 66,408,182</b>

Jackson College  
 Balance Sheet  
 Building and Site Fund - FY 19  
 January 31, 2019  
 Preliminary - Unaudited

	<b>Building and Site Fund</b>
<b>Assets</b>	
Cash	\$ 1,675,815
Investments	-
Accounts receivable	21,976
Due from other funds	-
	-
<b>Total assets</b>	1,697,791
<b>Liabilities and Fund Balance</b>	
Accounts payable	-
Other liabilities	-
	-
<b>Total liabilities</b>	-
Fund balance	1,697,791
<b>Total liabilities and fund balance</b>	\$ 1,697,791

Jackson College  
 Statement of Changes in Fund Balance  
 Building and Site Fund  
 For the Seven Months Ended January 31, 2019  
 Preliminary - Unaudited

	<b>Balance July 1, 2018</b>	<b>Revenue</b>	<b>Expenditures</b>	<b>Balance January 31, 2019</b>
Major Maintenance and Equipment Replacement	\$ 1,543,979	\$ 459,168	\$ 305,356	\$ 1,697,791
<b>Total</b>	\$ 1,543,979	\$ 459,168	\$ 305,356	\$ 1,697,791



Jackson College  
Cash and Investments by Fund - FY 19  
January 31, 2019  
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	Grants Fund	Endowment Fund	Building and Site	Physical Plant	Activities Fund	Total
Cash									
Petty Cash	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,596	\$ 2,596
Cash-Comerica Bank Pooled	3,475,120	1,236,472	(1,808,602)	9,353	11,512	1,675,815	4,621,022	254,620	9,475,312
Cash-Comerica Federal Funds	-	-	5,010	33,274	-	-	-	-	38,284
Cash-So Mich National	51,500	-	2,629	-	-	-	-	-	54,129
VISA Account	177,265	-	-	-	-	-	-	760	178,025
Cash-United Bank	60,416	-	5,750	-	-	-	-	-	66,166
Cash-Federal Stafford	-	-	9,953	-	-	-	-	-	9,953
Cash-Comerica State Wire	12,933	-	130,000	-	-	-	-	-	142,933
Cash-Payroll	1,286,419	-	(1,961,505)	(340,492)	-	-	-	-	(1,015,578)
JC One Card	14,650	-	-	-	-	-	-	-	14,650
Ref Pay	16,806	-	-	-	-	-	-	-	16,806
Athletic Checking	4,362	-	-	-	-	-	-	-	4,362
Cultural Affairs Checking	5,119	-	-	-	-	-	-	-	5,119
MNJTP	-	-	-	1,519,587	-	-	-	-	1,519,587
Certificates of Deposit	-	250,628	-	-	-	-	-	-	250,628
MILAF	2,000,000	8,100,662	-	-	-	-	-	-	10,100,662
Insurance HRA	4,870	-	-	-	-	-	-	-	4,870
	<u>7,109,460</u>	<u>9,587,762</u>	<u>(3,616,765)</u>	<u>1,221,722</u>	<u>11,512</u>	<u>1,675,815</u>	<u>4,621,022</u>	<u>257,976</u>	<u>20,868,504</u>
Investments									
Common Stock	-	-	-	-	17,408	-	-	-	17,408
Total cash and investments	<u>\$ 7,109,460</u>	<u>\$ 9,587,762</u>	<u>\$ (3,616,765)</u>	<u>\$ 1,221,722</u>	<u>\$ 28,920</u>	<u>\$ 1,675,815</u>	<u>\$ 4,621,022</u>	<u>\$ 257,976</u>	<u>\$ 20,885,912</u>

Jackson College  
 Billing Contact Hours  
 January 31, 2019  
 Preliminary - Unaudited

	Budgeted FY 19	Actual FY 19	Actual Percentage	Actual FY 18	Prior Year Percentage
Semester:					
Fall	51,985	49,328	94.9%	52,464	94.0%
Winter	48,442	45,941	94.8%	47,651	96.4%
Spring	17,723	-	0.0%	18,757	0.0%
Total	118,150	95,269	80.6%	118,872	80.1%

