



## Financial Report

Presented to  
President Daniel Phelan  
Jackson College Board of Trustees



Prepared by the Business Office  
January 31, 2020

Jackson College  
Memo From Darrell Norris, Vice President of Finance  
For the January 31, 2020 Financial Report

Following is the January 31, 2020 Treasurer's Report summarizing the components of the major revenue and expense lines. Explanations for variances greater than 2% are included in this memo.

Note: Budgeted amounts reflect the 2019-2020 Budget as adopted at the May 2019 Board of Trustees meeting.

**Revenues**

- **Housing** - Favorable to budget due to increased number of students housed in Fall semester and a higher than average Winter occupancy.
- **Contract Training** - Favorable to budget due to conservative budget and increased training.
- **Miscellaneous Income** - Favorable to budget as revenues deferred in 2019 summer are higher than planned.

**Expenses**

- **Wages, Retirement and Benefits** - favorable to budget due to vacant positions.
- **Services** - Timing of services provided, this variance is expected to diminish over time.
- **Rent, Utilities, Insurance** - Variance is due to timing of payments and utility usage, this variance is expected to diminish over time.
- **Other operating costs** - Variance is due to timing of purchases, this variance is expected to diminish over time.
- **Capital Equipment** - Variance is due to timing of purchases, this variance is expected to diminish over time.

**Other Notes**

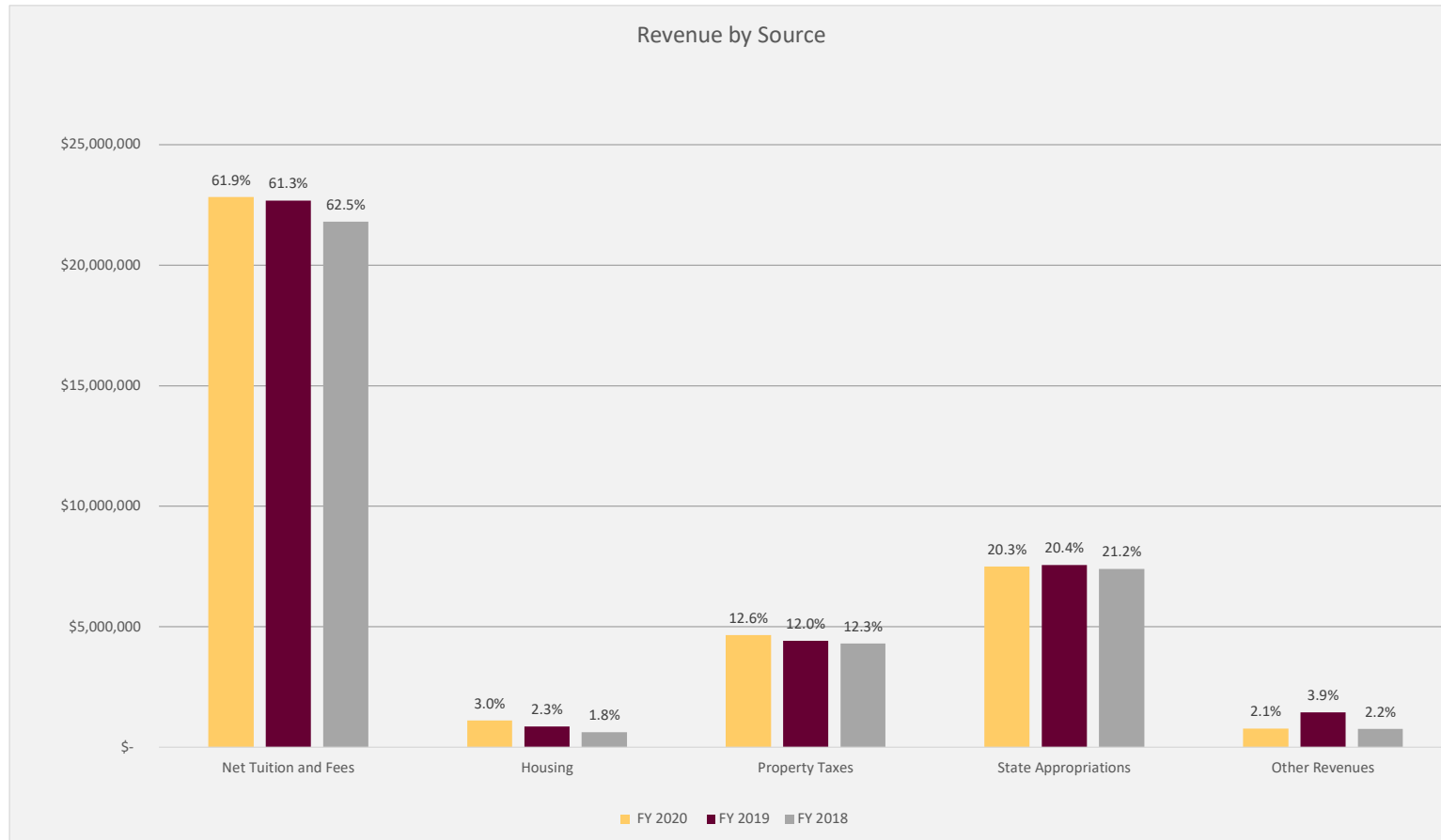
- **Cash and Investments** - The Board directed MILAF investment strategy was operationalized in May 2018. At January 31, 2020 interest revenues have exceeded \$365,000. These earnings are designated for future operations.
- **Looking Ahead** - Winter semester is underway and until we mark our final revenue from this enrollment period, a conservative approach to the addition of expenditures to the budget is recommended.

Jackson College  
Revenue and Expense Statement  
General Fund - FY 20  
For the Seven Months Ended January 31, 2020  
Preliminary - Unaudited

	<b>2019-2020 Original Budget</b>	<b>Percentage of Original Budget</b>	<b>Actual Year to Date</b>	<b>Actual Percentage of Budget</b>	<b>Planned Percentage to Date</b>	<b>Variance of Planned Percentage to Actual</b>	<b>Prior Year to Date</b>
<b>Revenue</b>							
Gross tuition and fees	\$ 28,537,274	59.7%	\$ 23,461,464	82.2%	83.0%	\$ (224,473)	\$ 23,346,649
Less Institutional Scholarships	(884,443)	-1.9%	(630,468)	71.3%	86.0%	130,153	(675,805)
Net tuition and fees	27,652,831	57.8%	22,830,996	82.6%	84.5%	(94,320)	22,670,844
Housing	900,000	1.9%	1,106,195	122.9%	95.0%	251,195	862,260
Property taxes	5,240,000	11.0%	4,656,105	88.9%	89.0%	(7,495)	4,417,068
State appropriations	12,855,700	26.9%	7,499,158	58.3%	58.3%	4,285	7,555,785
Contract training	100,000	0.2%	64,632	64.6%	58.3%	6,332	80,020
Potter Center activities	446,431	0.9%	260,506	58.4%	58.3%	237	285,202
Miscellaneous	557,500	1.2%	430,863	77.3%	58.3%	105,840	404,759
Transfers	34,500	0.1%	23,151	67.1%	67.0%	36	7,253
<b>Total revenues</b>	<b>47,786,962</b>	<b>100.0%</b>	<b>36,871,606</b>	<b>77.2%</b>	<b>69.2%</b>	<b>266,110</b>	<b>36,283,191</b>
<b>Expenses</b>							
Wages	18,024,637	37.7%	9,790,719	54.3%	57.7%	(609,495)	9,515,438
Retirement	4,699,758	9.8%	2,576,414	54.8%	57.7%	(135,346)	2,661,970
Benefits	3,186,946	6.7%	1,791,433	56.2%	58.3%	(66,556)	1,756,134
Services - Staffing Agency	4,878,622	10.2%	2,772,752	56.8%	57.7%	(42,213)	2,419,856
Services	2,943,382	6.2%	1,585,376	53.9%	58.3%	(130,616)	1,474,712
Materials	2,483,250	5.2%	1,447,049	58.3%	58.3%	(686)	1,262,483
Rent, utilities, insurance	1,900,000	4.0%	1,021,026	53.7%	58.3%	(86,674)	1,018,098
Other operating costs	3,415,069	7.1%	1,887,473	55.3%	58.3%	(103,512)	1,716,134
Transfers	805,000	1.7%	469,583	58.3%	58.3%	268	437,500
Transfers-debt service	4,848,013	10.1%	2,828,007	58.3%	58.3%	1,615	2,683,749
Capital equipment	601,500	1.3%	337,894	56.2%	58.3%	(12,781)	293,030
<b>Total expenses</b>	<b>47,786,176</b>	<b>100.0%</b>	<b>26,507,726</b>	<b>55.5%</b>	<b>58.1%</b>	<b>(1,185,996)</b>	<b>25,239,104</b>
<b>Income over (under) expenses</b>	<b>\$ 785</b>		<b>\$ 10,363,880</b>			<b>\$ 1,452,106</b>	<b>\$ 11,044,087</b>

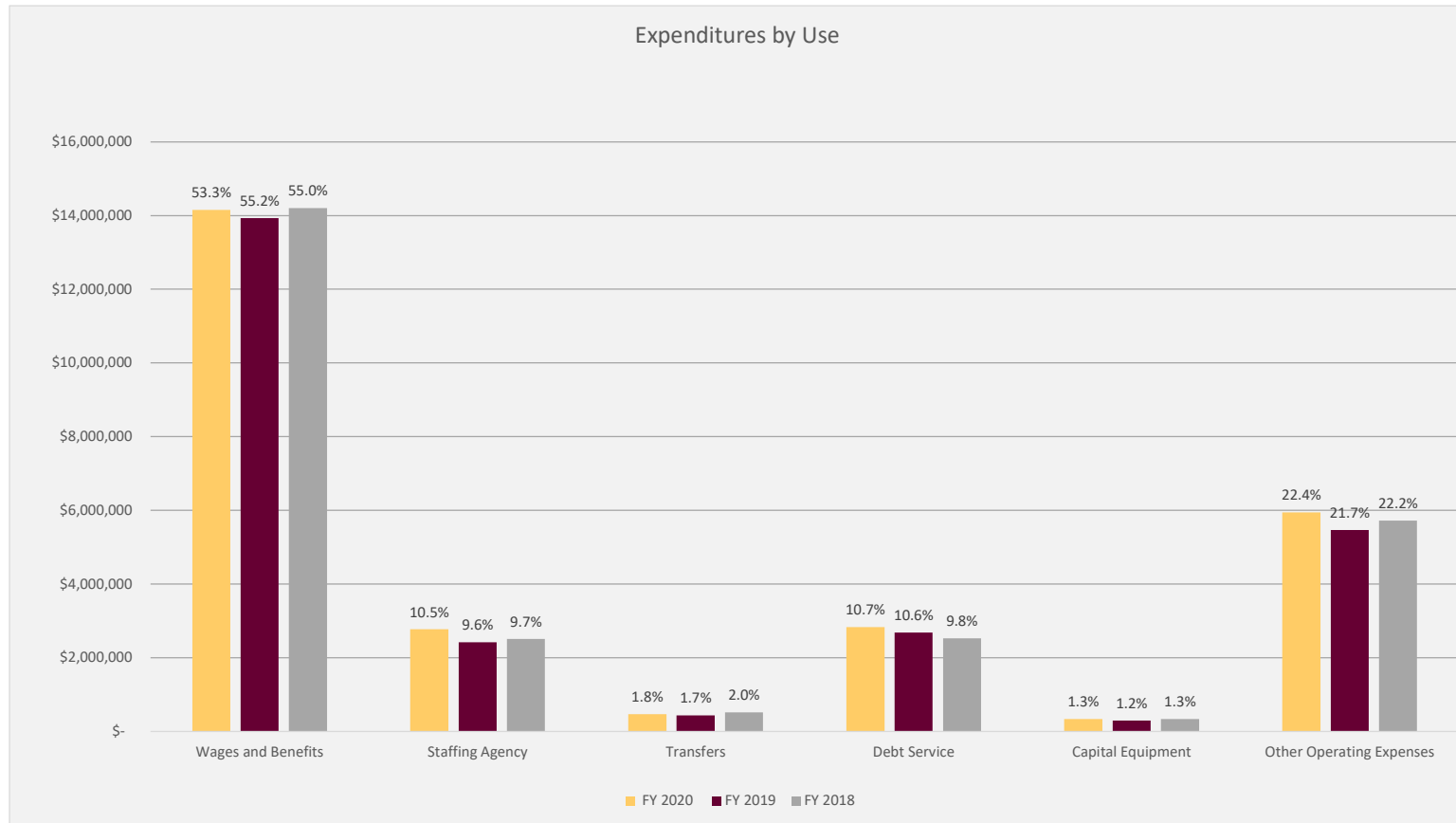
Jackson College  
General Fund Revenue Comparison  
For the Seven Months Ended January 31, 2020

\$36,871,606



Jackson College  
General Fund Expenditure Comparison  
For the Seven Months Ended January 31, 2020

\$26,507,726





Jackson College  
Balance Sheet and Changes in Fund Balance - FY 20  
January 31, 2020  
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	Endowment Fund	Debt & Property Fund	Activities Fund	Total
<b>Assets</b>							
Cash	\$ 6,699,025	\$ 8,949,115	\$ (2,644,409)	\$ 13,136	\$ 5,557,270	\$ 304,849	\$ 18,878,986
Investments	-	-	-	17,673	-	-	17,673
Accounts receivable	10,250,073	50,000	1,000	-	45,350	-	10,346,423
Inventories	30,425	-	-	-	-	-	30,425
Other assets	505,671	-	58,825	-	72,078,030	-	72,642,526
<b>Total assets</b>	<u>17,485,194</u>	<u>8,999,115</u>	<u>(2,584,584)</u>	<u>30,809</u>	<u>77,680,650</u>	<u>304,849</u>	<u>101,916,033</u>
<b>Liabilities and Fund Balance</b>							
Accounts payable	153,780	-	-	-	-	-	153,780
Accrued liabilities	2,640,278	-	-	-	30,622,610	-	33,262,888
Deferred liabilities	2,895,240	-	-	-	-	-	2,895,240
Unearned revenue	365,479	-	-	-	-	-	365,479
Other liabilities	364,067	-	-	-	-	-	364,067
<b>Total liabilities</b>	<u>6,418,844</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>30,622,610</u>	<u>-</u>	<u>37,041,454</u>
Fund balance	11,066,350	8,999,115	(2,584,584)	30,809	47,058,040	304,849	64,874,579
<b>Total liabilities and fund balance</b>	<u>\$ 17,485,194</u>	<u>\$ 8,999,115</u>	<u>\$ (2,584,584)</u>	<u>\$ 30,809</u>	<u>\$ 77,680,650</u>	<u>\$ 304,849</u>	<u>\$ 101,916,033</u>
<b>Beginning fund balance</b>							
Net investment in capital assets	\$ -	\$ -	\$ -	\$ -	\$ 44,188,252	\$ -	\$ 44,188,252
Major Maintenance and Equipment Replacement	-	-	-	-	4,165,003	-	4,165,003
Restricted		178,467	379,183	29,252	-	-	586,902
Future Operations	702,470	8,603,673	-	-	-	268,318	9,574,461
	<u>\$ 702,470</u>	<u>\$ 8,782,140</u>	<u>\$ 379,183</u>	<u>\$ 29,252</u>	<u>\$ 48,353,255</u>	<u>\$ 268,318</u>	<u>\$ 58,514,618</u>
Current year income	36,871,606	216,975	13,420,973	1,557	3,330,302	139,130	53,980,543
Current year expenses	26,507,726	-	16,384,740	-	4,625,517	102,599	47,620,582
<b>Ending fund balance</b>	<u>\$ 11,066,350</u>	<u>\$ 8,999,115</u>	<u>\$ (2,584,584)</u>	<u>\$ 30,809</u>	<u>\$ 47,058,040</u>	<u>\$ 304,849</u>	<u>\$ 64,874,579</u>

Jackson College  
Balance Sheet  
Building and Site Fund - FY 20  
January 31, 2020  
Preliminary - Unaudited

	<b>Building and Site Fund</b>
<b>Assets</b>	
Cash	\$ 467,813
Investments	-
Accounts receivable	24,540
Due from other funds	-
	<hr/>
<b>Total assets</b>	<b>492,353</b>
	<hr/>
<b>Liabilities and Fund Balance</b>	
Accounts payable	-
Other liabilities	-
	<hr/>
<b>Total liabilities</b>	<b>-</b>
	<hr/>
Fund balance	492,353
<b>Total liabilities and fund balance</b>	<b>\$ 492,353</b>
	<hr/> <hr/>

Jackson College  
Statement of Changes in Fund Balance  
Building and Site Fund  
For the Seven Months Ended January 31, 2020  
Preliminary - Unaudited

	<b>Balance July 1, 2019</b>	<b>Revenue</b>	<b>Expenditures</b>	<b>Balance January 31, 2020</b>
Major Maintenance and Equipment Replacement	\$ 4,165,003	\$ 493,863	\$ 4,166,513	\$ 492,353
	<hr/>	<hr/>	<hr/>	<hr/>
<b>Total</b>	<b>\$ 4,165,003</b>	<b>\$ 493,863</b>	<b>\$ 4,166,513</b>	<b>\$ 492,353</b>
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>



Jackson College  
Cash and Investments by Fund - FY 20  
January 31, 2020  
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	Grants Fund	Endowment Fund	Building and Site	Physical Plant	Activities Fund	Total
Cash									
Petty Cash	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,724	\$ 2,724
Cash-Comerica Bank Pooled	3,084,408	79,398	(2,080,082)	71,112	13,136	467,813	5,089,457	302,125	7,027,367
Cash-Comerica Federal Funds	-	-	-	3,083	-	-	-	-	3,083
Cash-So Mich National	198,257	-	24,397	-	-	-	-	-	222,654
VISA Account	140,254	-	50	-	-	-	-	-	140,304
Cash-United Bank	226,673	-	29,361	-	-	-	-	-	256,034
Cash-Federal Stafford	-	-	2,399	-	-	-	-	-	2,399
Cash-Comerica State Wire	883	-	-	-	-	-	-	-	883
Cash-Payroll	1,031,316	-	(1,809,769)	(238,335)	-	-	-	-	(1,016,788)
JC One Card	14,033	-	-	-	-	-	-	-	14,033
Ref Pay	1,922	-	-	-	-	-	-	-	1,922
Athletic Checking	-	-	-	-	-	-	-	-	-
Cultural Affairs Checking	1,279	-	-	-	-	-	-	-	1,279
MNJTP	-	-	-	1,353,375	-	-	-	-	1,353,375
Certificates of Deposit	-	504,220	-	-	-	-	-	-	504,220
MILAF	2,000,000	8,365,497	-	-	-	-	-	-	10,365,497
Insurance HRA	-	-	-	-	-	-	-	-	-
	6,699,025	8,949,115	(3,833,644)	1,189,235	13,136	467,813	5,089,457	304,849	18,878,986
Investments									
Common Stock	-	-	-	-	17,673	-	-	-	17,673
Total cash and investments	<u>\$ 6,699,025</u>	<u>\$ 8,949,115</u>	<u>\$ (3,833,644)</u>	<u>\$ 1,189,235</u>	<u>\$ 30,809</u>	<u>\$ 467,813</u>	<u>\$ 5,089,457</u>	<u>\$ 304,849</u>	<u>\$ 18,896,659</u>

Jackson College  
Billing Contact Hours  
January 31, 2020  
Preliminary - Unaudited

	Budgeted FY 20	Actual FY 20	Actual Percentage	Actual FY 19	Prior Year Percentage
Semester:					
Fall	51,985	49,363	95.0%	49,168	100.4%
Winter	48,442	45,680	94.3%	46,014	99.3%
Spring	17,723	-	0.0%	19,063	0.0%
Total	118,150	95,043	80.4%	114,245	83.2%

