



Financial Report

Presented to
President Daniel Phelan
Jackson College Board of Trustees



Prepared by the Business Office
January 31, 2023

Jackson College
Memo From John Globoker, Chief Financial Officer
For the January 31, 2023 Financial Report

Following is the January 31, 2023 Treasurer's Report summarizing the components of the major revenue and expense lines. Explanations for variances greater than 2% are included in this memo.

Note: Budgeted amounts reflect the 2022-2023 Budget as adopted at the June 2022 Board of Trustees meeting.

General Fund

Revenues

- **Tuition and fees** - Unfavorable to budget, 22/Fall and 23/SPR enrollment were lower than projected.
- **Contract training** - Favorable to budget, due to additional trainings through grant programs.
- **Miscellaneous** - Favorable to budget, due to administrative allowance recognized from grant programs.
- **Transfers** - Favorable to budget, due to timing of transfers between the college and foundation.

Expenses

- **Wages/Retirement & Benefits** - Savings from vacant positions, we expect savings to get smaller as the fiscal year progresses.
- **Services** - Unfavorable to budget, due to amended services in IT, contracted CFO services, FY22 IT invoice paid in FY23, and new services with Consumer's Energy for the lineworker program.
- **Materials** - Unfavorable to budget, due to timing of IT software renewals that required larger upfront payments. We anticipate this will continue to diminish over the fiscal year.
- **Rent, utilities, insurance** - Unfavorable to budget, due to increase in heating/fuel gas, electricity and insurance costs.
- **Other operating costs** - Unfavorable to budget, due to increased investment in professional development and advertising.
- **Transfers - Jets Store** - the Jets Store is a mission supported activity that the general fund supports until the time it becomes financially self sufficient.
- **Capital Equipment** - Unfavorable to budget due to timing of purchases.

Jackson College
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Auxiliary Fund

Revenues

- **Housing** - Favorable to budget as occupancy was higher than expected.
- **Housing** Scholarships- Unfavorable to budget, due to increase in Resident Mentors to support Ready, Set, Jet initiative for the academic year.
- **Potter Center** - Favorable to budget, due to a conservative budget being presented.
- **Hospitality** - Favorable to budget, due to a conservative budget.
- **Miscellaneous** - Favorable to budget, due to a conservative budget.

Expenses

- **Wages/Benefits** - Unfavorable to budget, due to insufficient budgeting in Bookstore.
- **Services Staffing Agency**- Favorable to budget, it is too early in the year to tell if this trend will continue.
- **Services** - Unfavorable to budget, due to timing of purchases at the beginning of the year and additional expenses related to the opening of Jax's Place.
- **Materials** - Unfavorable to budget, due to timing additional food supplies related to the opening of Jax's Place and insufficient budgeting in Bookstore.
- **Rent, Utilities, insurance** - Favorable to budget, It is too early in the year to tell if this trend will continue.
- **Other operating costs** - Unfavorable to budget, increase in Potter Center Income (from budget) resulted in additional expenses related to increased activity.
- **Capital Equipment** - Unfavorable to budget, due to equipment purchases necessary for Jax's Place

Other Notes

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Jackson College
Revenue and Expense Statement
General Fund - FY 23
January 31, 2023
Preliminary - Unaudited

	2022-2023 Original Budget	Percentage of Original Budget	Actual Year to Date	Actual Percentage of Budget	Planned Percentage to Date	Variance of Planned Percentage to Actual	Prior Year to Date *
Revenue							
Gross tuition and fees	\$ 24,936,000	57.3%	\$ 19,562,953	78.5%	86.0%	\$ (1,882,007)	\$ 19,463,523
Less Institutional Scholarships	(725,000)	-1.7%	(581,191)	80.2%	80.0%	(1,191)	(497,860)
Net tuition and fees	24,211,000	55.6%	18,981,762	78.4%	83.0%	(1,883,198)	18,965,663
Property taxes	5,587,000	12.7%	5,133,670	91.9%	92.0%	(6,370)	4,924,496
State appropriations	13,428,792	30.9%	7,833,462	58.3%	58.3%	4,476	7,429,170
Contract training	35,000	0.1%	54,409	155.5%	58.3%	34,004	45,362
Miscellaneous	210,000	0.5%	148,637	70.8%	58.3%	26,207	161,659
Transfers	50,000	0.1%	31,464	62.9%	58.3%	2,314	8,200
Transfers - Federal grant funds	-	0.0%	-	0.0%	0.0%	-	1,421,417
Total revenues	43,521,792	99.9%	32,183,404	73.9%	54.2%	(1,822,567)	32,955,967
Expenses							
Wages	16,299,486	37.7%	8,756,049	53.7%	57.7%	(647,500)	8,202,385
Retirement	4,335,066	10.0%	2,309,126	53.3%	57.7%	(192,207)	2,208,845
Benefits	3,144,126	7.3%	1,682,061	53.5%	57.7%	(132,100)	1,693,665
Services - Staffing Agency	3,655,400	8.5%	2,181,653	59.7%	57.7%	72,487	2,050,445
Services	4,064,520	9.4%	2,634,839	64.8%	58.3%	263,869	1,443,493
Materials	1,653,675	3.8%	1,235,527	74.7%	58.3%	271,434	1,050,976
Rent, utilities, insurance	1,749,400	4.1%	1,092,960	62.5%	58.3%	73,060	949,634
Other operating costs	2,440,735	5.7%	2,033,030	83.3%	58.3%	610,081	1,442,414
Transfers-major maintenance	987,895	2.3%	576,272	58.3%	58.3%	329	37,874
Transfers-deferred maintenance	-	0.0%	-	0.0%	0.0%	-	616,204
Transfers-debt service	4,460,045	10.3%	2,601,693	58.3%	58.3%	1,487	1,684,605
Transfers-Jets Store	-	0.0%	210,412	0.0%	58.3%	210,412	148,320
Capital equipment	348,000	0.8%	233,084	67.0%	58.3%	30,200	111,805
Total expenses	43,138,348	99.9%	25,546,706	59.2%	52.8%	561,552	21,640,665
Income over (under) expenses	\$ 383,444 **		\$ 6,636,698			\$ (2,384,119)	\$ 11,315,302

* Certain amounts as reported in the 2022 financial statements have been reclassified to conform with the 2023 presentation of Auxiliary Funds

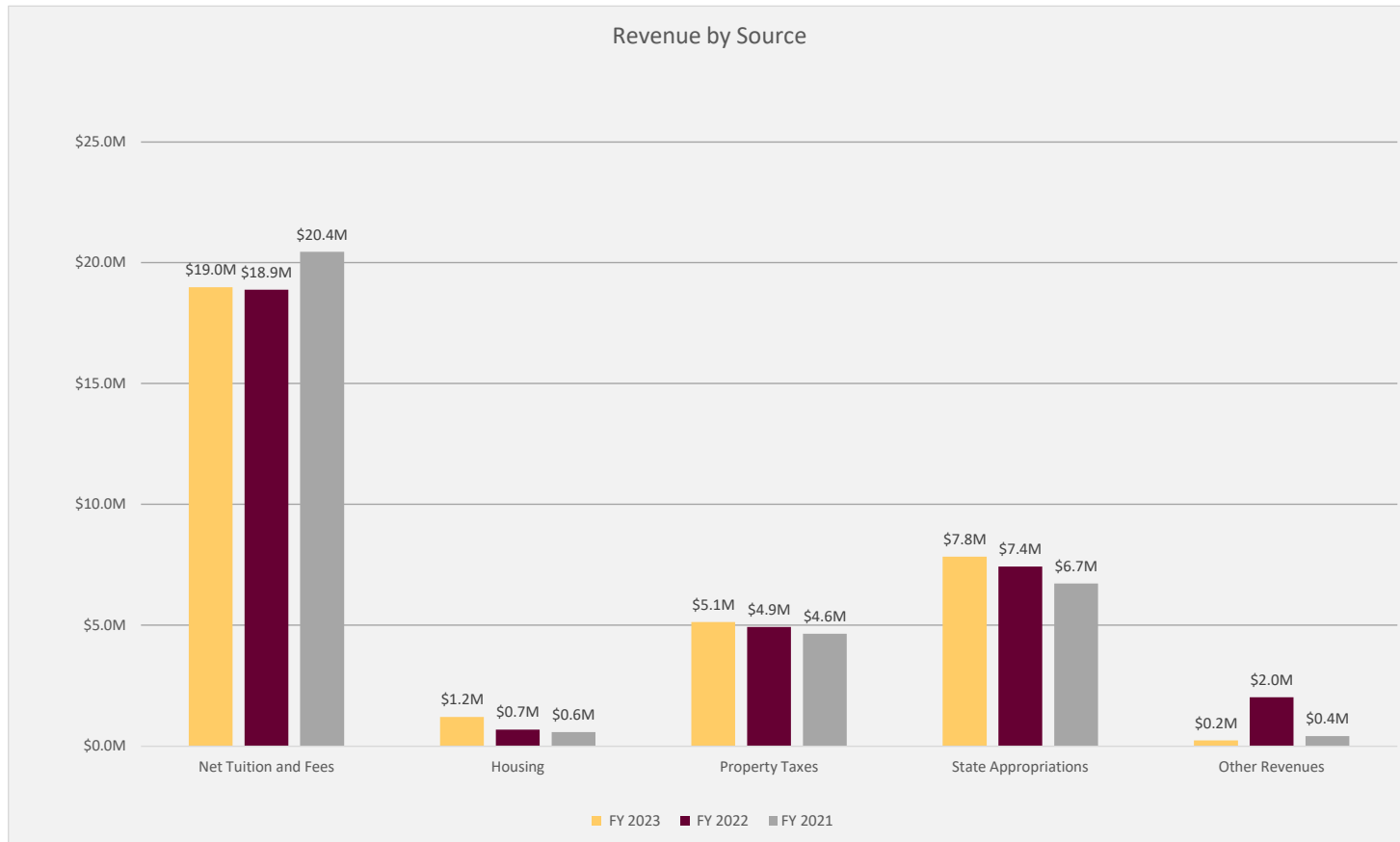
** Budgeted Auxiliary Funds presented separately

Jackson College
Revenue and Expense Schedule
HEERF Funds - FY 23
January 31, 2023
Preliminary - Unaudited

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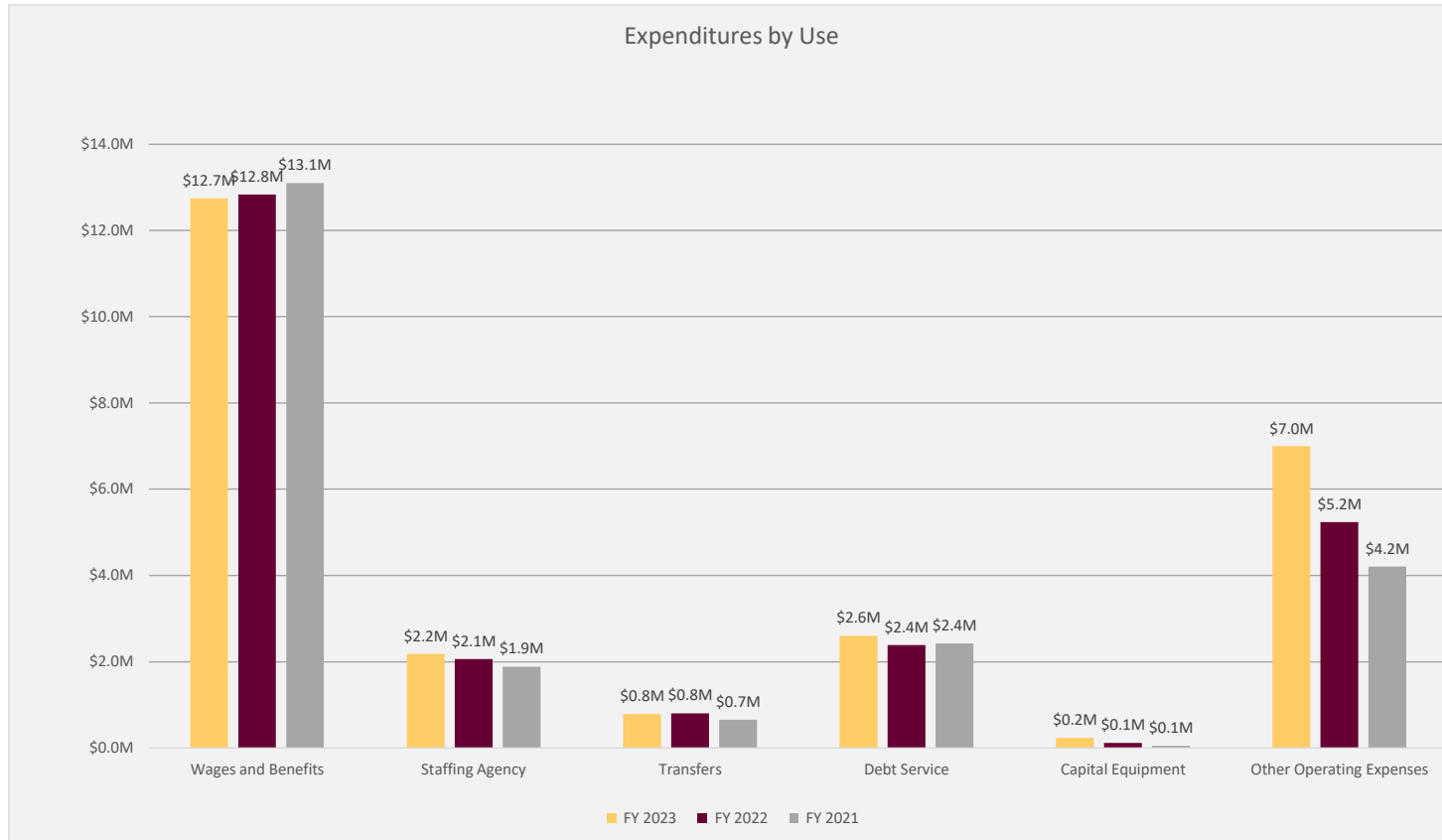
Jackson College
General Fund Revenue Comparison
1/31/2023

\$32,183,404



Jackson College
General Fund Expenditure Comparison
1/31/2023

\$25,546,706



Jackson College
Balance Sheet and Changes in Fund Balance - FY 23
January 31, 2023
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	CARES Fund	Auxiliary Fund	Endowment Fund	Debt & Property Fund	Activities Fund	Total
Assets									
Cash	\$ 2,973,292	\$ 12,244,186	\$ (2,473,442)	\$ -	\$ 500,938	\$ 17,495	\$ 13,352,042	\$ 549,462	\$ 27,163,973
Restricted cash in escrow	-	-	-	-	-	-	-	-	-
Investments	-	-	-	-	-	16,793	-	-	16,793
Accounts receivable	10,106,929	12,500	3,920	-	71,206	-	318,122	-	10,512,677
Inventories	29,672	-	-	-	161,248	-	-	-	190,920
Other assets	90,834	-	58,362	-	131,425	-	79,231,895	-	79,512,516
Total assets	13,200,727	12,256,686	(2,411,160)	-	864,817	34,288	92,902,059	549,462	117,396,879
Liabilities and Fund Balance									
Accounts payable	291,737	-	1,730	-	17,489	-	12,051	437	323,444
Accrued liabilities	2,418,609	-	-	-	333,529	-	31,629,842	-	34,381,980
Deferred liabilities	2,256,977	-	-	-	-	-	-	-	2,256,977
Unearned revenue	1,400	-	-	-	258,657	-	-	-	260,057
Other liabilities	891,534	-	-	-	-	-	8,250	-	899,784
Total liabilities	5,860,257	-	1,730	-	609,675	-	31,650,143	437	38,122,242
Fund balance	7,340,470	12,256,686	(2,412,890)	-	255,142	34,288	61,251,916	549,025	79,274,637
Total liabilities and fund balance	\$ 13,200,727	\$ 12,256,686	\$ (2,411,160)	\$ -	\$ 864,817	\$ 34,288	\$ 92,902,059	\$ 549,462	\$ 117,396,879
Beginning fund balance									
Net investment in capital assets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	50,587,601	\$ -	\$ 50,587,601
Major Maintenance and Equipment Replacement	-	-	-	-	-	-	12,037,535	-	12,037,535
Restricted	-	178,467	477,117	-	-	34,176	-	-	689,760
Future Operations	703,772	11,872,928	-	-	-	-	-	530,070	13,106,770
	\$ 703,772	\$ 12,051,395	\$ 477,117	\$ -	\$ -	\$ 34,176	\$ 62,625,136	\$ 530,070	\$ 76,421,666
Current year income	32,183,404	205,291	9,836,557	-	2,626,109	112	2,893,449	98,001	47,842,923
Current year expenses	25,546,706	-	12,726,564	-	2,370,967	-	4,266,669	79,046	44,989,952
Ending fund balance	\$ 7,340,470	\$ 12,256,686	\$ (2,412,890)	\$ -	\$ 255,142	\$ 34,288	\$ 61,251,916	\$ 549,025	\$ 79,274,637

Jackson College
Revenue and Expense Statement
Auxiliary Services
January 31, 2023
Preliminary - Unaudited

	2022-2023 Original Budget	Percentage of Original Budget	Actual Year to Date All Auxiliaries	Actual Percentage of Budget	Planned Percentage to Budget	Hospitality Services	Auxiliary Units Housing	Jets Store Bookstore	Potter Center Performing Arts
Revenue									
Housing	\$ 1,007,485	49.1%	\$ 1,202,849	119.4%	85.0%	-	1,202,849	-	-
Less Housing Scholarships	(100,000)	-4.9%	(181,843)	181.8%	100.0%	-	(181,843)	-	-
Sales Bookstore	-	0.0%	232,717	0.0%	0.0%	-	-	232,717	-
Potter Center activities	200,000	9.8%	370,590	185.3%	58.3%	-	-	-	370,590
Hospitality	660,000	32.2%	441,049	66.8%	58.3%	441,049	-	-	-
Miscellaneous	50,000	2.4%	30,529	61.1%	58.3%	-	6,600	-	23,929
Transfers - General Fund	-	0.0%	210,412	0.0%	0.0%	-	-	210,412	-
Transfers - Foundation	232,500	11.3%	137,961	59.3%	58.3%	-	-	-	137,961
Total revenues	<u>2,049,985</u>		<u>2,444,264</u>			<u>441,049</u>	<u>1,027,606</u>	<u>443,129</u>	<u>532,480</u>
Expenses									
Wages	\$ 1,072,792	44.1%	\$ 686,753	64.0%	57.7%	345,070	96,689	93,063	151,931
Retirement	283,023	11.6%	158,200	55.9%	57.7%	71,712	14,860	23,134	48,494
Benefits	203,774	8.4%	127,772	62.7%	57.7%	76,098	5,382	17,704	28,588
Services - Staffing Agency	15,000	0.6%	3,664	24.4%	57.5%	3,664	-	-	-
Services	12,000	0.5%	28,384	236.5%	58.3%	13,775	5,063	-	9,546
Materials	385,340	15.8%	637,637	165.5%	58.3%	334,483	323	302,235	596
Rent, utilities, insurance	2,000	0.1%	753	37.7%	58.3%	753	-	-	-
Other operating costs	452,500	18.6%	517,348	114.3%	58.3%	1,589	8,713	5,484	501,562
Transfers	-	0.0%	-	0.0%	0.0%	-	-	-	-
Capital equipment	7,000	0.3%	28,613	408.8%	58.3%	25,811	1,293	1,509	-
Total expenses	<u>2,433,429</u>		<u>2,189,124</u>			<u>872,955</u>	<u>132,323</u>	<u>443,129</u>	<u>740,717</u>
Income over (under) expenses	<u>\$ (383,444)</u>		<u>\$ 255,140</u>			<u>\$ (431,906)</u>	<u>\$ 895,283</u>	<u>\$ -</u>	<u>\$ (208,237)</u>

Jackson College
Balance Sheet
Building and Site Fund - FY 23
January 31, 2023
Preliminary - Unaudited

	Building and Site Fund
Assets	
Cash	\$ 8,215,877
Investments	-
Accounts receivable	318,123
Due from other funds	-
	<u> </u>
Total assets	<u>8,534,000</u>
Liabilities and Fund Balance	
Accounts payable	12,051
Other liabilities	8,250
	<u> </u>
Total liabilities	<u>20,301</u>
Fund balance	8,513,699
Total liabilities and fund balance	<u><u>\$ 8,534,000</u></u>

Jackson College
Statement of Changes in Fund Balance
Building and Site Fund
January 31, 2023
Preliminary - Unaudited

	Balance July 1, 2022	Revenue	Expenditures	Balance January 31, 2023
Major Maintenance and Equipment Replacement	\$ 9,671,456	\$ 290,311	\$ 3,392,533	\$ 6,569,234
Deferred Maintenance and Life Safety	<u>2,366,079</u>	<u>-</u>	<u>421,614</u>	<u>1,944,465</u>
Total	<u><u>\$ 12,037,535</u></u>	<u><u>\$ 290,311</u></u>	<u><u>\$ 3,814,147</u></u>	<u><u>\$ 8,513,699</u></u>

Jackson College
Cash and Investments by Fund - FY 23
January 31, 2023
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	CARES Fund	Grants Fund	Auxiliary Fund	Endowment Fund	Building and Site	Physical Plant	Activities Fund	Total
Cash											
Petty Cash	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,347	\$ 4,347
Cash-Comerica Bank Pooled	(16,040,028)	(42,384)	(159,411)	-	910,309	773,970	17,495	8,215,877	5,136,165	550,795	(637,212)
Cash-Comerica Sweep Acct	11,311,144	-	-	-	-	-	-	-	-	-	11,311,144
Cash-Comerica Federal Funds	-	-	71,504	-	-	-	-	-	-	-	71,504
VISA Account	124,065	-	-	-	-	-	-	-	-	-	124,065
Cash-United Bank	-	-	-	-	-	-	-	-	-	-	-
Cash-Federal Direct Loan	-	-	20,508	-	-	-	-	-	-	-	20,508
Cash-Comerica State Wire	254,298	-	-	-	-	-	-	-	-	-	254,298
Cash-Payroll	4,790,415	-	(2,883,454)	-	(1,630,028)	(273,032)	-	-	-	(5,680)	(1,779)
County National Bank	512,786	-	83,459	-	-	-	-	-	-	-	596,245
Ref Pay	8,382	-	-	-	-	-	-	-	-	-	8,382
Cultural Affairs Checking	2,669	-	-	-	-	-	-	-	-	-	2,669
MNJTP	9,561	-	-	-	1,113,671	-	-	-	-	-	1,123,232
U.S. Government Bonds	-	3,664,903	-	-	-	-	-	-	-	-	3,664,903
MILAF	2,000,000	8,621,667	-	-	-	-	-	-	-	-	10,621,667
	2,973,292	12,244,186	(2,867,394)	-	393,952	500,938	17,495	8,215,877	5,136,165	549,462	27,163,973
Investments											
Common Stock	-	-	-	-	-	-	16,793	-	-	-	16,793
Total cash and investments	<u>\$ 2,973,292</u>	<u>\$12,244,186</u>	<u>\$ (2,867,394)</u>	<u>\$ -</u>	<u>\$ 393,952</u>	<u>\$ 500,938</u>	<u>\$ 34,288</u>	<u>\$ 8,215,877</u>	<u>\$ 5,136,165</u>	<u>\$ 549,462</u>	<u>\$ 27,180,766</u>

Jackson College
Billing Contact Hours
January 31, 2023
Preliminary - Unaudited

	Budgeted FY 23	Actual FY 23	Actual Percentage	Actual FY 22	Prior Year Percentage
Semester:					
Fall	44,000	42,348	96.2%	41,477	102.1%
Spring	40,000	38,942	97.4%	37,384	104.2%
Summer	16,000	-	0.0%	17,373	0.0%
Total	100,000	81,290	81.3%	96,234	84.5%

