



Financial Report

Presented to
President Daniel Phelan
Jackson College Board of Trustees



Prepared by the Business Office
June 30, 2022

Jackson College
Memo From Kim Abbott, Comptroller
For the June 30, 2022 Financial Report

Following is the June 30, 2022 Treasurer's Report summarizing the components of the major revenue and expense lines. Explanations for variances greater than 2% are included in this memo.

Note: Budgeted amounts reflect the 2021-2022 Budget as adopted at the June 2021 Board of Trustees meeting.

Revenues

- **Tuition and fees** - Favorable to budget, 21/FL and 22/SPR enrollment were higher than projected.
- **Housing** - Unfavorable to budget as occupancy was lower than expected due to continued social distancing considerations.
- **Property taxes** - Favorable to budget due to higher than anticipated property tax collections.
- **Contract training** - Favorable to budget, due to a conservative budget related to COVID-19 uncertainties.
- **Potter Center** - Favorable to budget, due to a conservative budget related to COVID-19 uncertainties.
- **Hospitality** - Unfavorable to budget, this is a new revenue stream for the College and we anticipate this to gain traction once on campus activity increases.
- **Miscellaneous** - Unfavorable to budget, due to the budget for bookstore commissions being approved prior to the College bringing the bookstore in house.
- **Transfers** - Favorable to budget, due to a conservative budget.
- **Transfers Federal grant funds** - Unbudgeted revenue, this Federal HEERF monies being used to offset lost revenues.

Expenses

- **Wages** - Favorable to budget, due to difficulty filling open positions.
- **Retirement** - Unfavorable to budget, due to conservative budgeting.
- **Benefits** - Unfavorable to budget, due to conservative budgeting.

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- **Services - Staffing Agency** - Favorable to budget.
- **Services** - Unfavorable to budget, due to carrying costs associated with initiatives started with
- **Rent, utilities, insurance** - Favorable to budget due to timing of purchases. We anticipate this variance to diminish over time.
- **Other operating costs** - Unfavorable to budget, do to increased costs.
- **Transfers - deferred maintenance and life safety** - New fund created within the Building and Site Fund to address deferred maintenance and life safety expenses.
- **Transfers - Jets Store** - the Jets Store is a mission support activity that is created to be financially self sufficient, but in this start up year it has needed general fund support.
- **Capital Equipment** - Favorable to budget due to timing of purchases. We anticipate this variance to diminish over time.

Other Notes

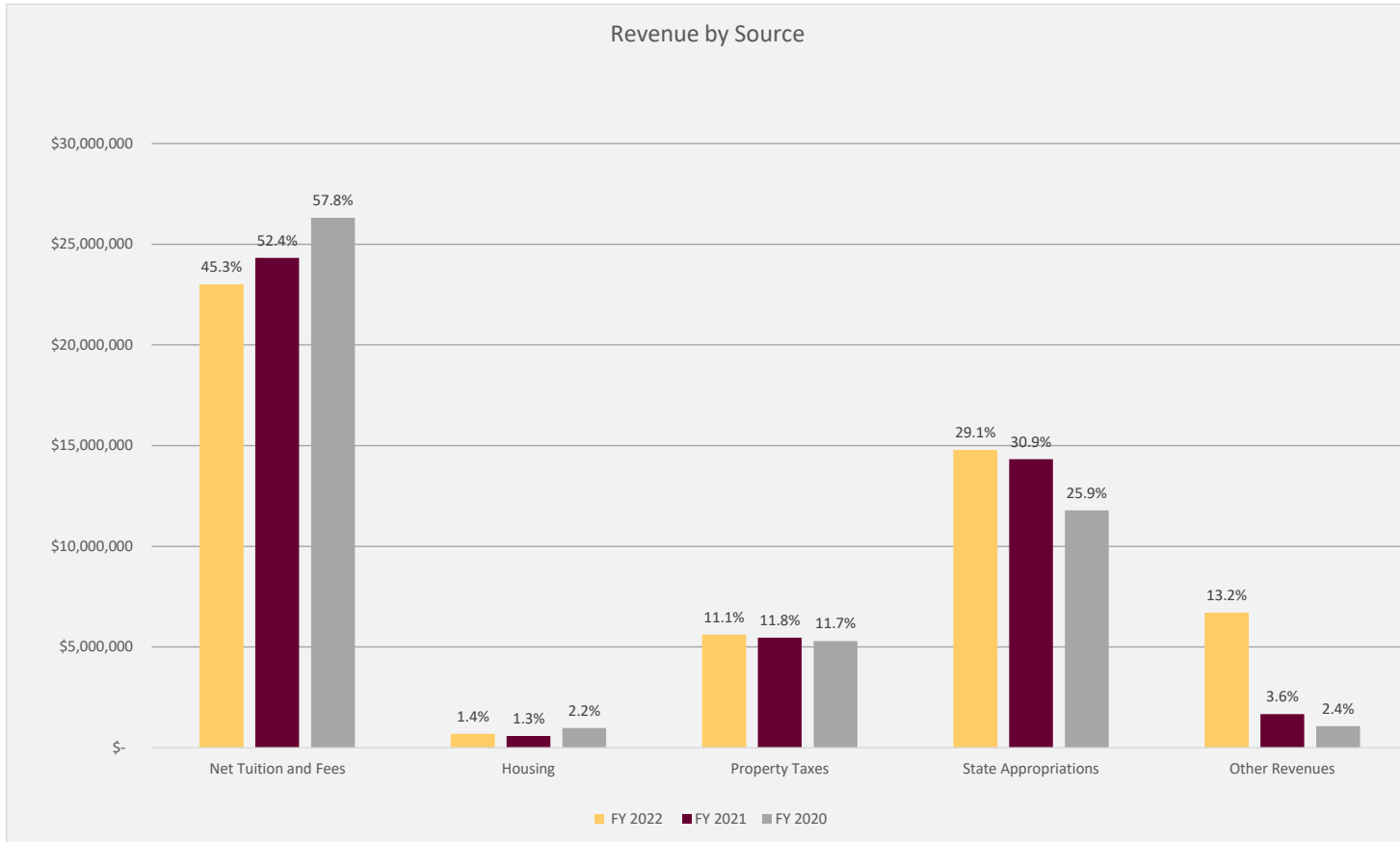
- **Cash and Investments** - The Board directed MILAF investment strategy was operationalized in June 2018. At March 31, 2022 interest revenues have exceeded \$421,000. These earnings are designated for future operations. In June 2021, the College made a \$4 million investment in U.S. Government bonds, which is separately presented on the cash and investment summary.
- **Looking Ahead** - Expense controls have been put in place in anticipation of reduced revenues resulting from COVID-19 pandemic.
- **Operating Reserves** - Board policy requires the College have combined operating fund balance reserves greater or equal to two months' operating expenses. As of March 31, 2022 the College is meeting this requirement.
- **HEERF Funds** - The College has been awarded funds through the Higher Education Emergency Relief Funds (HEERF) and these funds may be used throughout the fiscal year to reduce expenses or supplement lost revenues.

Jackson College
Revenue and Expense Statement
General Fund - FY 22
For the Twelve Months Ended June 30, 2022
Preliminary - Unaudited

	2021-2022 Original Budget	Percentage of Original Budget	Actual Year to Date	Actual Percentage of Budget	Planned Percentage to Date	Variance of Planned Percentage to Actual	Prior Year to Date
Revenue							
Gross tuition and fees	\$ 21,433,000	51.7%	\$ 23,732,917	110.7%	100.0%	\$ 2,299,917	\$ 25,025,374
Less Institutional Scholarships	(800,000)	-1.9%	(735,049)	91.9%	100.0%	64,951	(706,819)
Net tuition and fees	<u>20,633,000</u>	49.8%	<u>22,997,868</u>	111.5%	100.0%	2,364,868	24,318,555
Housing	1,400,000	3.4%	696,560	49.8%	100.0%	(703,440)	587,861
Property taxes	5,300,000	12.7%	5,621,776	106.1%	100.0%	321,776	5,462,111
State appropriations	12,735,720	30.7%	14,786,846	116.1%	100.0%	2,051,126	14,328,119
Contract training	4,000	0.0%	91,806	2295.2%	100.0%	87,806	27,518
Potter Center activities	200,000	0.5%	308,072	154.0%	100.0%	108,072	-
Hospitality	750,000	1.8%	607,109	80.9%	100.0%	(142,891)	-
Miscellaneous	450,000	1.1%	349,376	77.6%	100.0%	(100,624)	816,581
Transfers	7,500	0.0%	49,619	661.6%	100.0%	42,119	302,453
Transfers - Federal grant funds	-	0.0%	5,303,876	0.0%	0.0%	5,303,876	524,189
Total revenues	<u>41,480,220</u>	100.0%	<u>50,812,908</u>	122.5%	88.9%	9,332,688	46,367,387
Expenses							
Wages	16,496,606	39.7%	15,868,988	96.2%	100.0%	(627,617)	14,950,540
Retirement	4,439,364	10.7%	4,965,336	111.8%	100.0%	525,972	5,007,310
Benefits	2,934,720	7.1%	3,133,793	106.8%	100.0%	199,073	2,995,352
Services - Staffing Agency	3,697,700	8.9%	3,623,862	98.0%	100.0%	(73,838)	3,413,057
Services	2,545,525	6.1%	3,132,574	123.1%	100.0%	587,049	2,213,873
Materials	1,994,765	4.8%	1,880,257	94.3%	100.0%	(114,508)	1,741,382
Rent, utilities, insurance	1,708,000	4.1%	1,554,794	91.0%	100.0%	(153,206)	1,463,185
Other operating costs	3,155,000	7.6%	3,230,687	102.4%	100.0%	75,687	1,659,209
Transfers-major maintenance	64,926	0.2%	7,822,009	12047.6%	100.0%	7,757,083	8,469,719
Transfers-deferred maintenance	-	0.0%	1,056,349	0.0%	0.0%	1,056,349	-
Transfers-debt service	4,087,895	9.9%	4,087,895	100.0%	100.0%	-	4,160,813
Transfers-Jets Store	-	0.0%	195,107	0.0%	0.0%	195,107	-
Capital equipment	355,000	0.9%	260,538	73.4%	100.0%	(94,462)	292,428
Total expenses	<u>41,479,501</u>	100.0%	<u>50,812,189</u>	122.5%	90.9%	9,332,689	46,366,868
Income over (under) expenses	<u>\$ 719</u>		<u>\$ 719</u>			<u>\$ (1)</u>	<u>\$ 519</u>

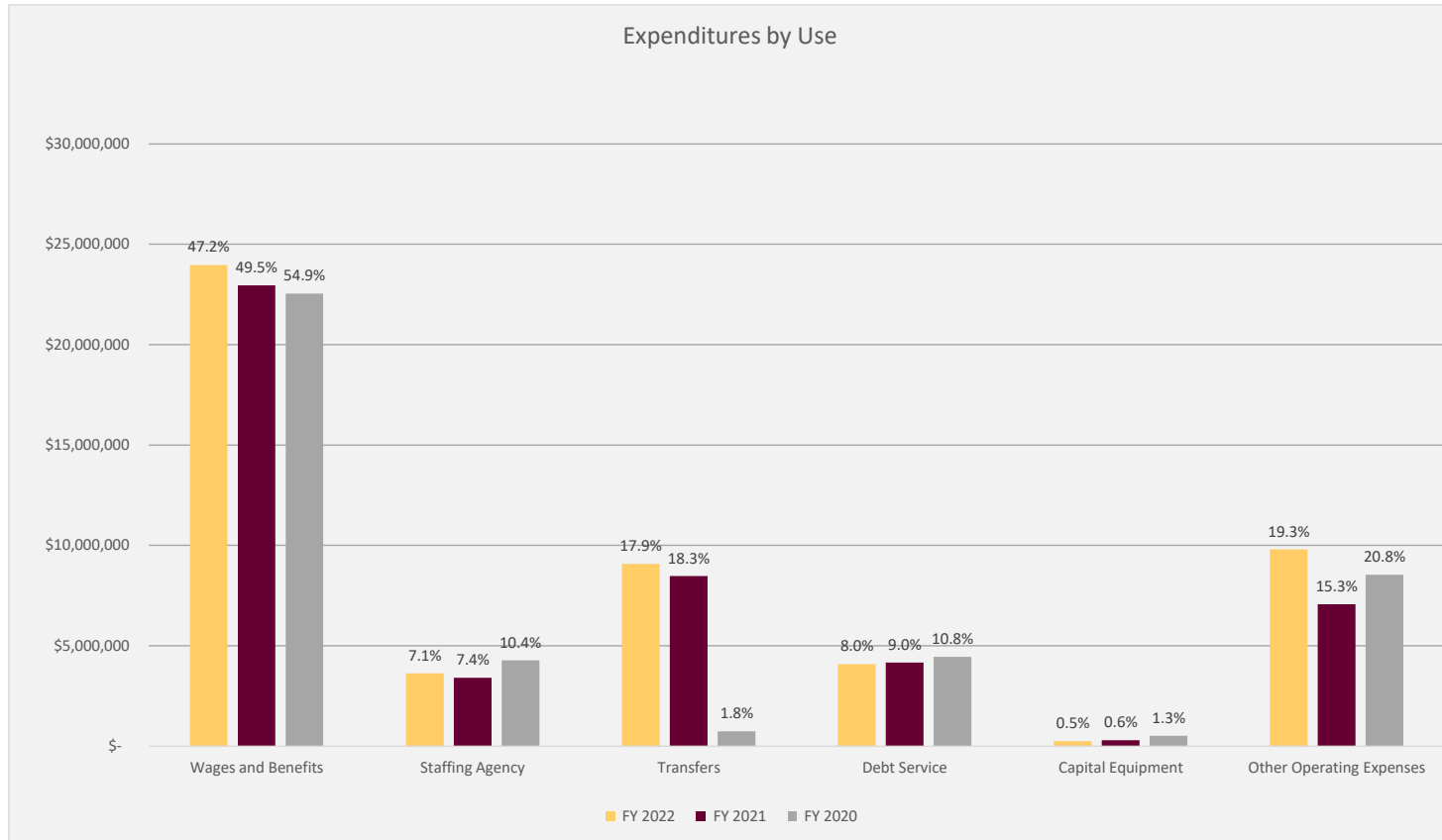
Jackson College
 General Fund Revenue Comparison
 For the Twelve Months Ended June 30, 2022

\$50,812,908



Jackson College
 General Fund Expenditure Comparison
 For the Twelve Months Ended June 30, 2022

\$50,812,189



Jackson College
Balance Sheet and Changes in Fund Balance - FY 22
June 30, 2022
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	CARES Fund	Bookstore Fund	Endowment Fund	Debt & Property Fund	Activities Fund	Total
Assets									
Cash	\$ (371,687)	\$ 12,013,894	\$ (454,074)	\$ -	\$ (157,354)	\$ 17,383	\$ 14,652,371	\$ 536,510	\$ 26,237,043
Restricted cash in escrow	-	-	-	-	-	-	-	-	-
Investments	-	-	-	-	-	16,793	-	-	16,793
Accounts receivable	4,064,111	37,501	5,439,004	-	-	-	604,079	-	10,144,695
Inventories	29,672	-	-	-	106,689	-	-	-	136,361
Other assets	4,431,378	-	392,653	-	191,399	-	77,773,156	154	82,788,740
Total assets	8,153,474	12,051,395	5,377,583	-	140,734	34,175	93,029,606	536,664	119,323,631
Liabilities and Fund Balance									
Accounts payable	1,039,839	-	314,672	-	35,297	-	779,587	11,528	2,180,923
Accrued liabilities	2,617,210	-	11,696	-	8,157	-	31,766,120	-	34,403,183
Deferred liabilities	2,591,634	-	723,277	-	-	-	-	-	3,314,911
Unearned revenue	204,597	-	-	-	-	-	-	-	204,597
Other liabilities	995,691	-	4,351,552	-	31,029	-	1,671	11,794	5,391,737
Total liabilities	7,448,971	-	5,401,197	-	74,483	-	32,547,378	23,322	45,495,351
Fund balance	704,503	12,051,395	(23,614)	-	66,251	34,175	60,482,228	513,342	73,828,280
Total liabilities and fund balance	\$ 8,153,474	\$ 12,051,395	\$ 5,377,583	\$ -	\$ 140,734	\$ 34,175	\$ 93,029,606	\$ 536,664	\$ 119,323,631
Beginning fund balance									
Net investment in capital assets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 45,412,811	\$ -	\$ 45,412,811
Major Maintenance and Equipment Replacement	-	-	-	-	-	-	8,588,594	-	8,588,594
Restricted	-	178,467	361,625	-	-	35,146	-	-	575,238
Future Operations	703,784	11,938,888	-	-	-	-	-	519,736	13,162,408
	\$ 703,784	\$ 12,117,355	\$ 361,625	\$ -	\$ -	\$ 35,146	\$ 54,001,405	\$ 519,736	\$ 67,739,051
Current year income	50,812,908	(55,960)	34,335,210	-	760,655	(971)	16,207,684	182,879	102,242,405
Current year expenses	50,812,189	10,000	34,720,449	-	694,404	-	9,726,861	189,273	96,153,176
Ending fund balance	\$ 704,503	\$ 12,051,395	\$ (23,614)	\$ -	\$ 66,251	\$ 34,175	\$ 60,482,228	\$ 513,342	\$ 73,828,280

Jackson College
 Balance Sheet
 Building and Site Fund - FY 22
 June 30, 2022
 Preliminary - Unaudited

	Building and Site Fund
Assets	
Cash	\$ 12,007,480
Investments	-
Accounts receivable	604,084
Due from other funds	<u>94,470</u>
Total assets	<u>12,706,034</u>
Liabilities and Fund Balance	
Accounts payable	779,590
Other liabilities	<u>1,671</u>
Total liabilities	<u>781,261</u>
Fund balance	11,924,773
Total liabilities and fund balance	<u><u>\$ 12,706,034</u></u>

Jackson College
 Statement of Changes in Fund Balance
 Building and Site Fund
 For the Twelve Months Ended June 30, 2022
 Preliminary - Unaudited

	Balance July 1, 2021	Revenue	Expenditures	Balance June 30, 2022
Major Maintenance and Equipment Replacement	\$ 8,588,594	\$ 10,822,004	\$ 8,451,898	\$ 10,958,700
Deferred Maintenance and Life Safety	<u>-</u>	<u>1,056,349</u>	<u>90,276</u>	<u>966,073</u>
Total	<u><u>\$ 8,588,594</u></u>	<u><u>\$ 11,878,353</u></u>	<u><u>\$ 8,542,174</u></u>	<u><u>\$ 11,924,773</u></u>

Jackson College
Revenue and Expense Statement
Auxiliary Services
For the Twelve Months Ended June 30, 2022
Preliminary - Unaudited

	Hospitality Services	Housing	Jets Store Bookstore	Potter Center Performing Arts
Revenue				
Housing	-	696,560	-	-
Sales	-	-	565,549	-
Potter Center activities	-	-	-	308,072
Hospitality	607,109	-	-	-
Miscellaneous	-	-	-	-
Transfers - General Fund	-	-	195,107	-
Transfers - Federal grant funds	-	1,943,976	-	-
Total revenues	607,109	2,640,536	760,656	308,072
Expenses				
Wages	482,280	173,229	129,826	263,097
Retirement	103,013	28,560	34,470	84,822
Benefits	104,697	24,067	21,844	53,226
Services - Staffing Agency	18,902	-	-	-
Services	20,370	8,888	10,761	12,140
Materials	395,402	7,696	446,434	2,457
Rent, utilities, insurance	90	-	-	-
Other operating costs	12,176	19,020	8,605	228,354
Transfers	-	-	-	-
Transfers-debt service	-	1,200,000	-	-
Capital equipment	11,955	2,195	42,464	-
Total expenses	1,148,885	1,463,655	694,404	644,096
Income over (under) expenses	\$ (541,776)	\$ 1,176,881	\$ 66,252	\$ (336,024)

Jackson College
Cash and Investments by Fund - FY 22
June 30, 2022
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	CARES Fund	Grants Fund	Bookstore Fund	Endowment Fund	Building and Site	Physical Plant	Activities Fund	Total
Cash											
Petty Cash	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,309	\$ 4,309
Cash-Comerica Bank Pooled	(7,197,957)	(167,784)	2,168,865	-	451,524	(87,984)	17,383	12,007,480	2,644,891	533,371	10,369,789
Cash-Comerica Federal Funds	(572)	-	79,758	-	(228)	-	-	-	-	-	78,958
VISA Account	81,542	-	-	-	-	990	-	-	-	-	82,532
Cash-United Bank	-	-	-	-	-	-	-	-	-	-	-
Cash-Federal Direct Loan	-	-	2,268	-	-	-	-	-	-	-	2,268
Cash-Comerica State Wire	23,645	-	-	-	-	-	-	-	-	-	23,645
Cash-Payroll	4,226,851	-	(2,646,961)	-	(1,509,886)	(70,360)	-	-	-	(1,170)	(1,526)
County National Bank	492,403	-	46,598	-	-	-	-	-	-	-	539,001
Ref Pay	872	-	-	-	-	-	-	-	-	-	872
Cultural Affairs Checking	1,529	-	-	-	-	-	-	-	-	-	1,529
MNJTP	-	-	-	-	953,988	-	-	-	-	-	953,988
U.S. Government Bonds	-	3,758,042	-	-	-	-	-	-	-	-	3,758,042
MILAF	2,000,000	8,423,636	-	-	-	-	-	-	-	-	10,423,636
	(371,687)	12,013,894	(349,472)	-	(104,602)	(157,354)	17,383	12,007,480	2,644,891	536,510	26,237,043
Investments											
Common Stock	-	-	-	-	-	-	16,793	-	-	-	16,793
Total cash and investments	<u>\$ (371,687)</u>	<u>\$12,013,894</u>	<u>\$ (349,472)</u>	<u>\$ -</u>	<u>\$ (104,602)</u>	<u>\$ (157,354)</u>	<u>\$ 34,176</u>	<u>\$ 12,007,480</u>	<u>\$ 2,644,891</u>	<u>\$ 536,510</u>	<u>\$ 26,253,836</u>

Jackson College
Billing Contact Hours
June 30, 2022
Preliminary - Unaudited

	Budgeted FY 22	Actual FY 22	Actual Percentage	Actual FY 21	Prior Year Percentage
Semester:					
Fall	36,872	40,474	109.8%	41,477	97.6%
Spring	33,520	37,936	113.2%	37,490	101.2%
Summer	13,408	16,894	126.0%	18,378	91.9%
Total	83,800	95,303	113.7%	97,345	97.9%

