

#### **Financial Report**

## Presented to President Daniel Phelan Jackson College Board of Trustees



Prepared by the Business Office June 30, 2023

#### Memo From John Globoker, Chief Financial Officer For the June 30.2023 Financial Report

Following is the June 30,2023 Treasurer's Report summarizing the components of the major revenue and expense lines. Explanations for variances greater than 2% are included in this memo.

Note: Budgeted amounts reflect the 2022-2023 Budget as adopted at the June 2022 Board of Trustees meeting.

#### **General Fund**

#### **Revenues**

- <u>Tuition</u> and <u>fees</u> Unfavorable to budget, 22/Fall and 23/SPR enrollment were lower than projected.
- **Contract training** Favorable to budget, due to additional trainings through grant programs.
- Miscellaneous Favorable to budget, due to administrative allowance recognized from grant programs.

#### **Expenses**

- <u>Wages/Retirement & Benefits</u> Savings from vacant positions, we expect savings to get smaller as the fiscal year progresses.
  - <u>Services</u> Unfavorable to budget, due to amended services in IT, contracted CFO services, FY22 IT invoice paid in FY23, and new services with Consumer's Energy for the lineworker program.
- <u>Materials</u> Unfavorable to budget, due to timing of IT software renewals that required larger upfront payments.
  - <u>Rent, utilities, insurance</u> Unfavorable to budget, due to increase in heating/fuel gas, electricity and insurance costs related to increased building valuation.
- Other operating costs Unfavorable to budget, due to increased investment in professional development and adverstising.
- <u>Transfers Jets Store</u> the Jets Store is a mission supported activity that the general fund supports
  until the time it becomes financially self sufficient.

#### Memo From John Globoker, Chief Financial Officer For the June 30.2023 Financial Report

#### **Auxiliary Fund**

#### Revenues

- Housing Favorable to budget as occupancy was higher than expected.
- Housing Scholarships- Unfavorable to budget, due to increase in Resident Mentors to support Ready, Set, Jet initiative for the academic year.
- <u>Potter Center</u> Favorable to budget, due to a conservative budget being presented.
- Miscellaneous Unfavorable to budget, mainly due to not meeting the budget for building rentals.

#### **Expenses**

- Wages/Benefits Unfavorable to budget, due to insufficient budgeting in Bookstore.
- <u>Services</u> <u>Staffing</u> <u>Agency</u>- Favorable to budget, possibly due to conservative budget being presented.
- <u>Services</u> Unfavorable to budget, due to timing of purchases at the beginning of the year and additional expenses related to the opening of Jax's Place.
- Materials Unfavorable to budget, due to timing additional food supplies related to the opening of Jax's Place and insufficient budgeting in Bookstore.
- Rent, Utilities, insurance Favorable to budget, rental of equipment not needed as much compared to previous years
- Other operating costs Unfavorable to budget, increase in Potter Center Income (from budget) resulted in additional expenses related to increased activity.
- Capital Equipment Unfavorable to budget, due to equipment purchases necessary for Jax's Place

#### **Other Notes**

 Operating Reserves - Board policy requires the College have combined operating fund balance reserves greater or equal to two months' operating expenses. As of June 30,2023 the College is meeting this requirement.

## Jackson College Revenue and Expense Statement General Fund - FY 23 June 30, 2023 Preliminary - Unaudited

				Actual	Planned	Variance of Planned	
	2022-2023	Percentage of	Actual Year to	Percentage of	Percentage to	Percentage to	Prior Year to
	Original Budget	Original Budget	Date	Budget	Date	Actual	Date *
	Original Dauget	Original baaget	Dute	Duuget	Dute	rictual	Date
Revenue							
Gross tuition and fees	\$ 24,936,000	57.3%	\$ 24,021,441	96.3%	100.0%	\$ (914,559)	\$ 23,732,917
Less Institutional Scholarships	(725,000)	-1.7%	(802,015)	110.6%	100.0%	(77,015)	(623,430)
Net tuition and fees	24,211,000	55.6%	23,219,426	95.9%	100.0%	(991,574)	23,109,487
Property taxes	5,587,000	12.7%	5,901,708	105.6%	100.0%	314,708	5,621,776
State appropriations	13,428,792	30.9%	14,499,500	108.0%	100.0%	1,070,708	14,786,846
Contract training	35,000	0.1%	149,085	426.0%	100.0%	114,085	91,806
Miscellaneous	210,000	0.5%	473,809	225.6%	100.0%	263,809	349,376
Transfers	50,000	0.1%	51,726	103.5%	100.0%	1,726	49,619
Transfers - Federal grant funds		0.0%		0.0%			5,303,876
Total revenues	43,521,792	99.9%	44,295,254	101.8%	100.0%	773,462	49,312,786
Expenses							
Wages	16,299,486	37.7%	15,632,986	95.9%	100.0%	(666,499)	14,820,556
Retirement	4,335,066	10.0%	4,103,747	94.7%	100.0%	(231,319)	4,714,471
Benefits	3,144,126	7.3%	2,889,310	91.9%	100.0%	(254,816)	2,929,959
Services - Staffing Agency	3,655,400	8.5%	3,810,428	104.2%	100.0%	155,028	3,604,960
Services	4,064,520	9.4%	4,550,082	111.9%	100.0%	485,562	3,080,415
Materials	1,653,675	3.8%	1,991,084	120.4%	100.0%	337,409	1,028,268
Rent, utilities, insurance	1,749,400	4.1%	1,840,448	105.2%	100.0%	91,048	1,554,704
Other operating costs	2,440,735	5.7%	3,363,135	137.8%	100.0%	922,400	2,962,532
Transfers-major maintenance	987,895	2.3%	987,895	100.0%	100.0%	-	7,822,009
Transfers-deferred maintenance	-	0.0%	-			-	1,056,349
Transfers-debt service	4,460,045	10.3%	4,460,045	100.0%	100.0%	-	2,887,895
Transfers-Jets Store	-	0.0%	444,560		100.0%	444,560	195,107
Capital equipment	348,000	0.8%	322,945	92.8%	100.0%	(25,055)	203,924
Total expenses	43,138,348	99.9%	44,396,665	102.9%	100.0%	1,258,318	46,861,149
Income over (under) expenses	\$ 383,444 *	*	\$ (101,411)			\$ (484,856)	\$ 2,451,637

<sup>\*</sup> Certain amounts as reported in the 2022 finanical statements have been reclassified to conform with the 2023 presentation of Auxiliary Funds

<sup>\*\*</sup> Budgeted Auxiliary Funds presented seperately

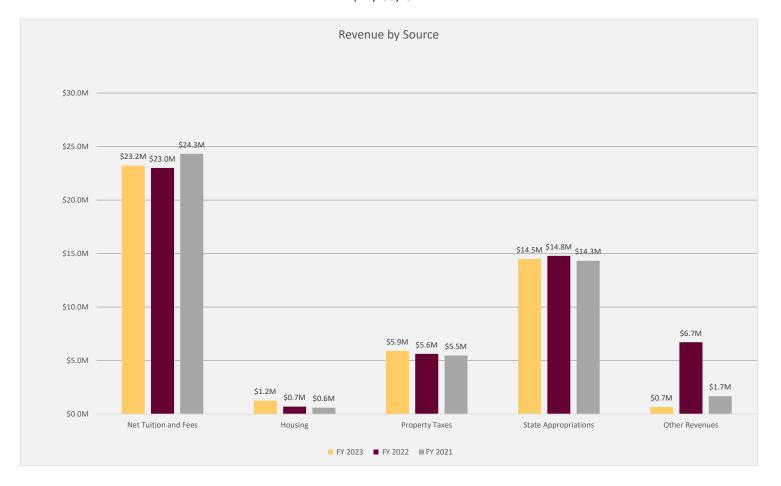
#### Jackson College Revenue and Expense Schedule HEERF Funds - FY 23 June 30, 2023

Preliminary - Unaudited

	St	S/HEERF I udent inding	Inst	S/HEERF I itutional unding	Stre	EES/HEERF I engthening stitutions Funding		CRRSAA/ HEERF II Student Funding	In	CRRSAA/ HEERF II stitutional Funding	P/HEERF III Student Funding	Inst	/HEERF III titutional unding	Stat	stricted te CARES unding	1	<sup>-</sup> otal
Prior years revenues	\$ 1	,946,067	\$	1,946,067	\$	1,080,587	\$	1,946,067	\$	6,168,753	\$ 6,850,567	\$	6,262,704	\$	1,429,600	\$ 27	,630,412
Prior years expenses	1	,946,067		1,946,067		1,080,587	_	1,946,067		6,168,753	 6,850,567		6,262,704		1,429,600	27	7,630,412
Net prior year activity	\$	-	\$	-	\$	-	\$		\$	-	\$ -	\$	-	\$	-	\$	-
Fiscal Year 2022 Revenue																	
Grant revenue - State	\$	-	\$	-	\$	-	\$	-	\$	-	\$ -	\$	-	\$	-	\$	-
Grant revenue - Federal		-		-		-				-	3,106		-		-		3,106
Transfers											 						
Total revenues				-		-				-	 3,106				-		3,106
Fiscal Year 2022 Expenses																	
Online course fee scholarships		-		-		-		-		-	-		-		-		-
Emergency grants to students		-		-		-		-		-	3,106		-		-		3,106
Student retention		-		-		-		-		-	-		-		-		-
Wages		-		-		-		-		-	-		-		-		-
Retirement		-		-		-		-		-	-		-		-		-
Benefits		-		-		-		-		-	-		-		-		-
Services		-		-		-		-		-	-		-		-		-
Materials		-		-		-		-		-	-		-		-		-
Other operating costs		-		-		-		-		-	-		-		-		-
Transfers to general fund		-		-		-		-		-	-		-		-		-
Capital equipment		-		-				-			 -						-
Total expenses						-				-	 3,106						3,106
Income over (under) expenses	\$		\$		\$		\$		\$		\$ 	\$		\$			

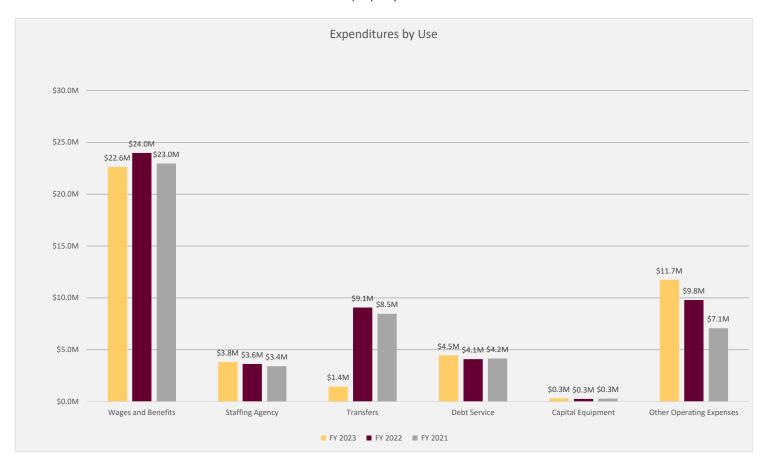
#### Jackson College General Fund Revenue Comparison 6/30/2023

\$44,295,254



### Jackson College General Fund Expenditure Comparison 6/30/2023

\$44,396,665



#### Balance Sheet and Changes in Fund Balance - FY 23 June 30, 2023

#### Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	CARES Fund	Auxiliary Fund	Endowment Fund	Debt & Property Fund	Activities Fund	Total
Assets									
Cash	\$ (639,450)	\$ 12,475,362	\$ (176,496)	\$ -	\$ (333,560)	\$ 17,561	\$ 8,752,498	\$ 509,187	\$ 20,605,102
Restricted cash in escrow	-	-	- (=: 5) := 2)	-	-	-	-	-	-
Investments	-	-	-	-	-	16,793	-	-	16,793
Accounts receivable	10,452,599	12,501	3,103	-	102,334	-	462,615	-	11,033,152
Inventories	29,672	-	-	-	203,460	-	-	-	233,132
Other assets	2,745,714		46,525		225,175		80,163,565	10,342	83,191,321
Total assets	12,588,535	12,487,863	(126,868)		197,409	34,354	89,378,678	519,529	115,079,500
Liabilities and Fund Balance									
Accounts payable	325,571	-	5,276	-	65,030	-	-	180	396,057
Accrued liabilities	2,408,341	-	-	-	360,749	-	28,074,842	-	30,843,932
Deferred liabilities	7,913,567	-	-	-	-	-	-	-	7,913,567
Unearned revenue	1,400	-	-	-	258,775	-	-	-	260,175
Other liabilities	1,530,295	13,700	2,575,297		20,105		15,108	7,801	4,162,306
Total liabilities	12,179,174	13,700	2,580,573		704,659		28,089,950	7,981	43,576,037
Fund balance	602,361	12,474,163	(2,900,441)	-	(507,250)	34,354	61,288,728	511,548	71,503,463
Total liabilities and fund balance	\$ 12,781,535	\$ 12,487,863	\$ (319,868)	\$ -	\$ 197,409	\$ 34,354	\$ 89,378,678	\$ 519,529	\$ 115,079,500
	193,000		(193,000)						
Beginning fund balance									
Net investment in capital assets Major Maintenance and	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	50,587,601	\$ -	\$ 50,587,601
Equipment Replacement	-	-	-	-	-	-	12,037,535	-	12,037,535
Restricted		690,408	477,117	-	-	34,176	-	-	1,201,701
Future Operations	703,772	11,360,987			<del>-</del>			530,070	12,594,829
	\$ 703,772	\$ 12,051,395	\$ 477,117	\$ -	\$ -	\$ 34,176	\$ 62,625,136	\$ 530,070	\$ 76,421,666
Current year income	44,295,254	436,468	17,584,713		3,440,976	178	5,690,645	212,414	71,660,648
Current year expenses	44,295,234	13,700	20,962,271	-	3,948,226	-	7,027,053	230,936	76,578,851
Ending fund balance	\$ 602,361	\$ 12,474,163	\$ (2,900,441)	\$ -	\$ (507,250)	\$ 34,354	\$ 61,288,728	\$ 511,548	\$ 71,503,463

#### Revenue and Expense Statement Auxiliary Services June 30, 2023

Preliminary - Unaudited

						Auxiliary Units			
			<b>Actual Year to</b>	Actual	Planned				
	2022-2023	Percentage of	Date All	Percentage of	Percentage	Hospitality		Jets Store	Potter Center
	Original Budget	Original Budget	Auxiliaries	Budget	to Budget	Services	Housing	Bookstore	Performing Arts
Revenue									
Housing	\$ 1,007,485	49.1%	\$ 1,247,356	123.8%	100.0%	-	1,247,356	-	-
Less Housing Scholarships	(100,000)	-4.9%	(224,483)	224.5%	100.0%	-	(224,483)	-	-
Sales Bookstore	-	0.0%	302,776	0.0%	0.0%	-	-	302,776	-
Potter Center activities	200,000	9.8%	499,254	249.6%	100.0%	-	-	-	499,254
Hospitality	660,000	32.2%	669,731	101.5%	100.0%	669,731	-	-	-
Miscellaneous	50,000	2.4%	45,586	91.2%	100.0%	-	7,800	-	37,786
Transfers - General Fund	-	0.0%	444,560	0.0%		-	-	444,560	-
Transfers - Foundation	232,500	11.3%	231,711	99.7%	100.0%				231,711
Total revenues	2,049,985		3,216,491			669,731	1,030,673	747,336	768,751
Expenses									
Wages	\$ 1,072,792	44.1%	\$ 1,242,642	115.8%	100.0%	634,429	170,386	166,524	271,303
Retirement	283,023	11.6%	285,885	101.0%	100.0%	134,485	22,528	41,888	86,984
Benefits	203,774	8.4%	248,356	121.9%	100.0%	158,830	10,307	29,449	49,770
Services - Staffing Agency	15,000	0.6%	3,664	24.4%	100.0%	3,664	-	-	-
Services	12,000	0.5%	50,239	418.7%	100.0%	21,341	9,429	-	19,469
Materials	385,340	15.8%	1,150,336	298.5%	100.0%	661,356	981	487,249	750
Rent, utilities, insurance	2,000	0.1%	1,074	53.7%	100.0%	1,074	-	-	-
Other operating costs	452,500	18.6%	702,954	155.3%	100.0%	4,032	18,617	10,737	669,568
Transfers	-	0.0%	-	0.0%		-	-	-	-
Capital equipment	7,000	0.3%	38,593	551.3%	100.0%	25,811	1,293	11,489	
Total expenses	2,433,429		3,723,743			1,645,022	233,541	747,336	1,097,844
Income over (under) expenses	\$ (383,444)		\$ (507,252)			\$ (975,291)	\$ 797,132	\$ -	\$ (329,093)

## Jackson College Balance Sheet Building and Site Fund - FY 23 June 30, 2023 Preliminary - Unaudited

	Building and Site Fund			
Assets				
Cash	\$	6,507,202		
Investments		-		
Accounts receivable		462,615		
Due from other funds		188,329		
Total assets		7,158,146		
Liabilities and Fund Balance				
Accounts payable		-		
Other liabilities		15,108		
Total liabilities		15,108		
Fund balance		7,143,038		
Total liabilities and fund balance	\$	7,158,146		

# Jackson College Statement of Changes in Fund Balance Building and Site Fund June 30, 2023 Preliminary - Unaudited

	Balance July 1, 2022	Revenue	Expenditures	Balance June 30, 2023
Major Maintenance and Equipment Replacement Deferred Maintenance	\$ 9,671,462	\$ 1,227,512	\$ 5,667,409	\$ 5,231,565
and Life Safety	2,366,073		454,600	1,911,473
Total	\$ 12,037,535	\$ 1,227,512	\$ 6,122,009	\$ 7,143,038

### Cash and Investments by Fund - FY 23 June 30, 2023 Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	CARES Fund	Grants Fund	Auxiliary Fund	Endowment Fund	Building and Site	Physical Plant	Activities Fund	Total
Cash											
Petty Cash	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,403	\$ 4,403
Cash-Comerica Bank Pooled	(10,490,162)	45,716	834,559	-	63,445	-	17,561	6,507,202	2,245,296	(23,583)	(799,966)
Cash-Comerica Sweep Acct	-	-	-	-	-	-	-	-	-	-	-
Cash-Comerica Federal Funds	-	-	932,683	-	-	-	-	-	-	-	932,683
VISA Account	682,050	-	-	-	-	-	-	-	-	5,095	687,145
Cash-United Bank	-	-	-	-	-	-	-	-	-	-	-
Cash-Federal Direct Loan	77,508	-	693,000	-	-	-	-	-	-	-	770,508
Cash-Comerica State Wire	2,923,377	-	2,141	-	-	-	-	-	-	523,272	3,448,790
Cash-Payroll	3,649,930	-	(3,077,349)	-	(240,824)	(333,560)	-	-	-	-	(1,803)
County National Bank	517,272	-	83,959	-	-	-	-	-	-	-	601,231
Ref Pay	836	-	-	-	-	-	-	-	-	-	836
Cultural Affairs Checking	(261)	-	-	-	-	-	-	-	-	-	(261)
MNJTP	-	-	-	-	531,890	-	-	-	-	-	531,890
U.S. Government Bonds	-	3,546,115	-	-	-	-	-	-	-	-	3,546,115
MILAF	2,000,000	8,883,531									10,883,531
	(639,450)	12,475,362	(531,007)	-	354,511	(333,560)	17,561	6,507,202	2,245,296	509,187	20,605,102
Investments											
Common Stock							16,793				16,793
Total cash and investments	\$ (639,450)	\$ 12,475,362	\$ (531,007)	\$ -	\$ 354,511	\$ (333,560)	\$ 34,354	\$ 6,507,202	\$ 2,245,296	\$ 509,187	\$ 20,621,895

Jackson College
Billing Contact Hours
June 30, 2023
Preliminary - Unaudited

	Budgeted FY 23	Actual FY 23	Actual Percentage	Actual FY 22	Prior Year Percentage
Semester:					
Fall	44,000	42,226	96.0%	40,474	104.3%
Spring	40,000	38,965	97.4%	37,936	102.7%
Summer	16,000	17,269	107.9%	16,894	102.2%
Total	100,000	98,460	98.5%	95,303	103.3%

