



## Financial Report

Presented to  
President Daniel Phelan  
Jackson College Board of Trustees



Prepared by the Business Office  
March 31, 2023

Jackson College  
Memo From John Globoker, Chief Financial Officer  
For the March 31, 2023 Financial Report

Following is the March 31, 2023 Treasurer's Report summarizing the components of the major revenue and expense lines. Explanations for variances greater than 2% are included in this memo.

Note: Budgeted amounts reflect the 2022-2023 Budget as adopted at the June 2022 Board of Trustees meeting.

**General Fund**

**Revenues**

- **Tuition and fees** - Unfavorable to budget, 22/Fall and 23/SPR enrollment were lower than projected.
- **Contract training** - Favorable to budget, due to additional trainings through grant programs.
- **Miscellaneous** - Favorable to budget, due to administrative allowance recognized from grant programs.
- **Transfers** - Favorable to budget, due to timing of transfers between the college and foundation.

**Expenses**

- **Wages/Retirement & Benefits** - Savings from vacant positions, we expect savings to get smaller as the fiscal year progresses.
- **Services** - Unfavorable to budget, due to amended services in IT, contracted CFO services, FY22 IT invoice paid in FY23, and new services with Consumer's Energy for the lineworker program.
- **Materials** - Unfavorable to budget, due to timing of IT software renewals that required larger upfront payments. We anticipate this will continue to diminish over the fiscal year.
- **Rent, utilities, insurance** - Unfavorable to budget, due to increase in heating/fuel gas, electricity and insurance costs related to increased building valuation.
- **Other operating costs** - Unfavorable to budget, due to increased investment in professional development and advertising.
- **Transfers - Jets Store** - the Jets Store is a mission supported activity that the general fund supports until the time it becomes financially self sufficient.
- **Capital Equipment** - Unfavorable to budget due to timing of purchases.

Jackson College  
Memo From John Globoker, Chief Financial Officer  
For the March 31,2023 Financial Report

**Auxiliary Fund**

**Revenues**

- **Housing** - Favorable to budget as occupancy was higher than expected.
- **Housing** Scholarships- Unfavorable to budget, due to increase in Resident Mentors to support Ready, Set, Jet initiative for the academic year.
- **Potter Center** - Favorable to budget, due to a conservative budget being presented.
- **Hospitality** - Favorable to budget, due to a conservative budget being presented.

**Expenses**

- **Wages/Benefits** - Unfavorable to budget, due to insufficient budgeting in Bookstore.
- **Services Staffing Agency**- Favorable to budget, it is too early in the year to tell if this trend will continue.
- **Services** - Unfavorable to budget, due to timing of purchases at the beginning of the year and additional expenses related to the opening of Jax's Place.
- **Materials** - Unfavorable to budget, due to timing additional food supplies related to the opening of Jax's Place and insufficient budgeting in Bookstore.
- **Rent, Utilities, insurance** - Favorable to budget, It is too early in the year to tell if this trend will continue.
- **Other operating costs** - Unfavorable to budget, increase in Potter Center Income (from budget) resulted in additional expenses related to increased activity.
- **Capital Equipment** - Unfavorable to budget, due to equipment purchases necessary for Jax's Place

**Other Notes**

- Operating Reserves - Board policy requires the College have combined operating fund balance reserves greater or equal to two months' operating expenses. As of March 31,2023 the College is meeting this requirement.

Jackson College  
Revenue and Expense Statement  
General Fund - FY 23  
March 31, 2023  
Preliminary - Unaudited

	<b>2022-2023 Original Budget</b>	<b>Percentage of Original Budget</b>	<b>Actual Year to Date</b>	<b>Actual Percentage of Budget</b>	<b>Planned Percentage to Date</b>	<b>Variance of Planned Percentage to Actual</b>	<b>Prior Year to Date *</b>
<b>Revenue</b>							
Gross tuition and fees	\$ 24,936,000	57.3%	\$ 19,777,633	79.3%	86.0%	\$ (1,667,327)	\$ 19,401,087
Less Institutional Scholarships	(725,000)	-1.7%	(716,388)	98.8%	86.0%	(92,888)	(542,949)
Net tuition and fees	24,211,000	55.6%	19,061,245	78.7%	86.0%	(1,760,215)	18,858,138
Property taxes	5,587,000	12.7%	5,358,226	95.9%	97.9%	(111,447)	5,092,517
State appropriations	13,428,792	30.9%	10,071,594	75.0%	75.0%	-	9,551,790
Contract training	35,000	0.1%	61,611	176.0%	75.0%	35,361	55,744
Miscellaneous	210,000	0.5%	209,687	99.9%	75.0%	52,187	241,657
Transfers	50,000	0.1%	51,726	103.5%	75.0%	14,226	44,687
Transfers - Federal grant funds	-	0.0%	-	0.0%	0.0%	-	1,955,324
<b>Total revenues</b>	<b>43,521,792</b>	<b>99.9%</b>	<b>34,814,089</b>	<b>80.0%</b>	<b>66.3%</b>	<b>(1,769,888)</b>	<b>35,799,857</b>
<b>Expenses</b>							
Wages	16,299,486	37.7%	11,749,017	72.1%	76.9%	(789,048)	10,272,667
Retirement	4,335,066	10.0%	3,096,122	71.4%	76.9%	(238,544)	2,755,143
Benefits	3,144,126	7.3%	2,146,963	68.3%	76.9%	(271,595)	2,198,745
Services - Staffing Agency	3,655,400	8.5%	2,949,103	80.7%	76.9%	137,257	2,599,810
Services	4,064,520	9.4%	3,352,276	82.5%	75.0%	303,886	1,917,037
Materials	1,653,675	3.8%	1,495,212	90.4%	75.0%	254,956	899,725
Rent, utilities, insurance	1,749,400	4.1%	1,522,395	87.0%	75.0%	210,345	1,269,250
Other operating costs	2,440,735	5.7%	2,492,121	102.1%	75.0%	661,570	1,848,519
Transfers-major maintenance	987,895	2.3%	740,921	75.0%	75.0%	-	48,975
Transfers-deferred maintenance	-	0.0%	-	0.0%	0.0%	-	792,262
Transfers-debt service	4,460,045	10.3%	3,345,034	75.0%	75.0%	-	2,165,921
Transfers-Jets Store	-	0.0%	234,623	0.0%	75.0%	234,623	68,336
Capital equipment	348,000	0.8%	285,887	82.2%	75.0%	24,887	105,311
<b>Total expenses</b>	<b>43,138,348</b>	<b>99.9%</b>	<b>33,409,674</b>	<b>77.4%</b>	<b>68.9%</b>	<b>528,337</b>	<b>26,941,701</b>
<b>Income over (under) expenses</b>	<b>\$ 383,444 **</b>		<b>\$ 1,404,415</b>			<b>\$ (2,298,225)</b>	<b>\$ 8,858,156</b>

\* Certain amounts as reported in the 2022 financial statements have been reclassified to conform with the 2023 presentation of Auxiliary Funds

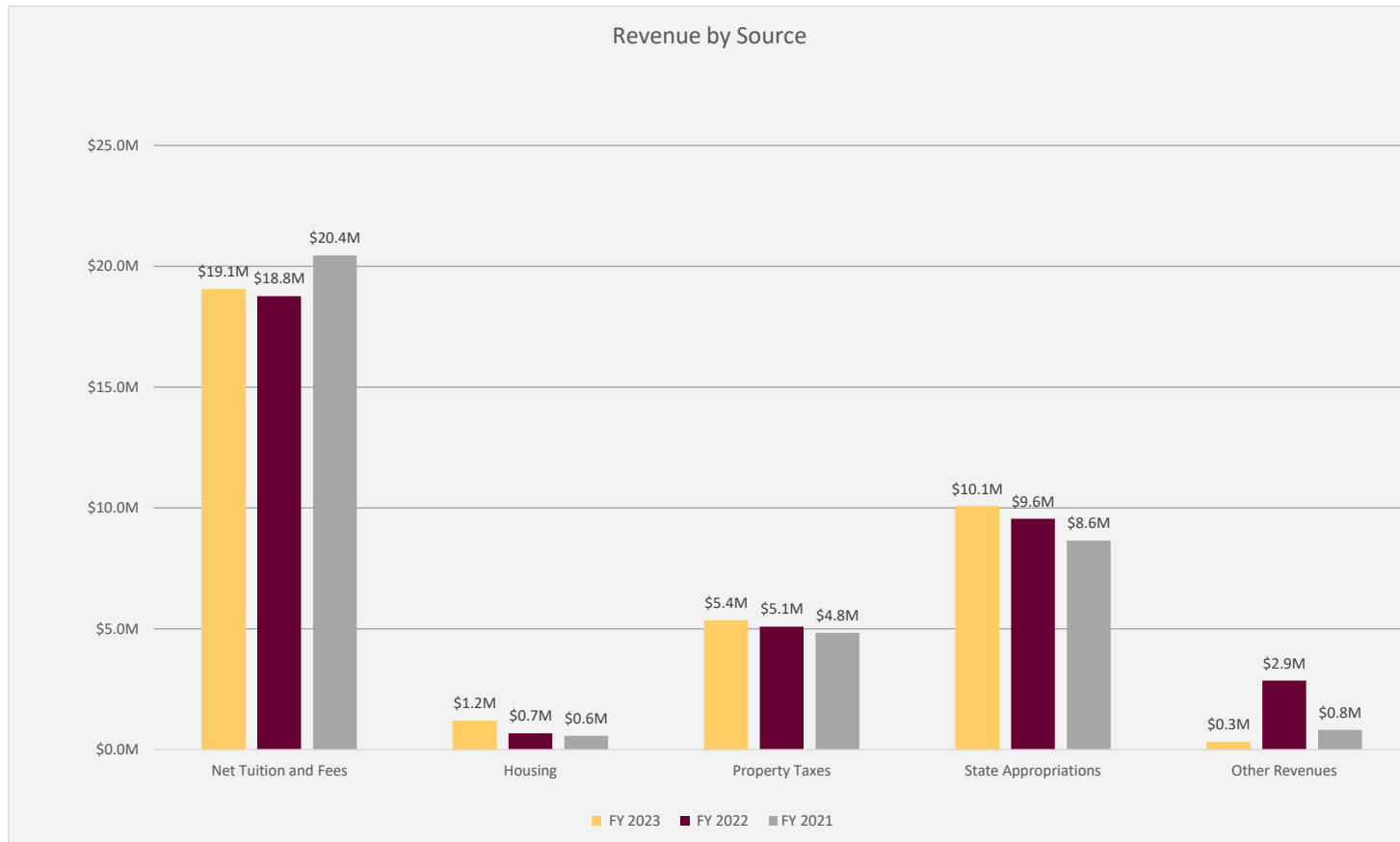
\*\* Budgeted Auxiliary Funds presented seperately

Jackson College  
Revenue and Expense Schedule  
HEERF Funds - FY 23  
March 31, 2023  
Preliminary - Unaudited

[illegible]

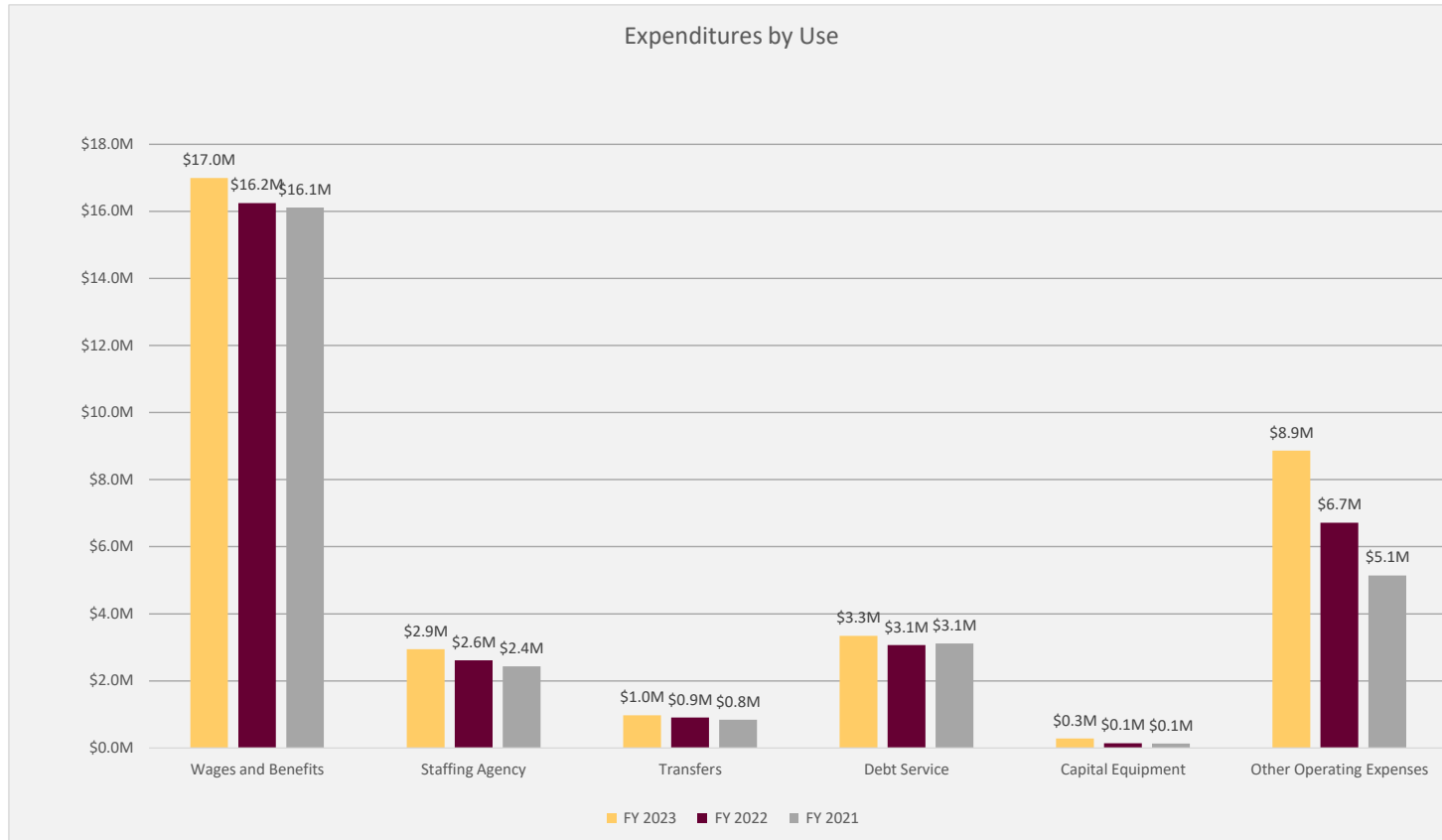
Jackson College  
General Fund Revenue Comparison  
3/31/2023

\$34,814,089



Jackson College  
General Fund Expenditure Comparison  
3/31/2023

\$33,409,674



Jackson College  
Balance Sheet and Changes in Fund Balance - FY 23  
March 31, 2023  
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	CARES Fund	Auxiliary Fund	Endowment Fund	Debt & Property Fund	Activities Fund	Total
<b>Assets</b>									
Cash	\$ 2,336,214	\$ 12,419,999	\$ (1,553,739)	\$ -	\$ 4,317	\$ 17,524	\$ 13,939,615	\$ 506,695	\$ 27,670,625
Restricted cash in escrow	-	-	-	-	-	-	-	-	-
Investments	-	-	-	-	-	16,793	-	-	16,793
Accounts receivable	5,374,715	(37,499)	(30,363)	-	90,308	-	399,782	-	5,796,943
Inventories	29,672	-	-	-	176,126	-	-	-	205,798
Other assets	86,876	-	64,653	-	168,925	-	79,231,895	10,281	79,562,630
<b>Total assets</b>	<b>7,827,477</b>	<b>12,382,500</b>	<b>(1,519,449)</b>	<b>-</b>	<b>439,676</b>	<b>34,317</b>	<b>93,571,292</b>	<b>516,976</b>	<b>113,252,789</b>
<b>Liabilities and Fund Balance</b>									
Accounts payable	213,950	-	-	-	-	-	-	-	213,950
Accrued liabilities	2,378,447	-	-	-	195,882	-	31,629,842	-	34,204,171
Deferred liabilities	2,256,977	-	-	-	-	-	-	-	2,256,977
Unearned revenue	1,400	-	-	-	260,729	-	-	-	262,129
Other liabilities	868,516	-	-	-	-	-	8,250	-	876,766
<b>Total liabilities</b>	<b>5,719,290</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>456,611</b>	<b>-</b>	<b>31,638,092</b>	<b>-</b>	<b>37,813,993</b>
Fund balance	2,108,187	12,382,500	(1,519,449)	-	(16,935)	34,317	61,933,200	516,976	75,438,796
<b>Total liabilities and fund balance</b>	<b>\$ 7,827,477</b>	<b>\$ 12,382,500</b>	<b>\$ (1,519,449)</b>	<b>\$ -</b>	<b>\$ 439,676</b>	<b>\$ 34,317</b>	<b>\$ 93,571,292</b>	<b>\$ 516,976</b>	<b>\$ 113,252,789</b>
<b>Beginning fund balance</b>									
Net investment in capital assets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	50,587,601	\$ -	\$ 50,587,601
Major Maintenance and Equipment Replacement	-	-	-	-	-	-	12,037,535	-	12,037,535
Restricted	-	690,408	477,117	-	-	34,176	-	-	1,201,701
Future Operations	703,772	11,360,987	-	-	-	-	-	530,070	12,594,829
	\$ 703,772	\$ 12,051,395	\$ 477,117	\$ -	\$ -	\$ 34,176	\$ 62,625,136	\$ 530,070	\$ 76,421,666
Current year income	34,814,089	331,105	15,290,326	-	2,974,369	141	4,232,538	158,722	57,801,290
Current year expenses	33,409,674	-	17,286,892	-	2,991,304	-	4,924,474	171,814	58,784,158
<b>Ending fund balance</b>	<b>\$ 2,108,187</b>	<b>\$ 12,382,500</b>	<b>\$ (1,519,449)</b>	<b>\$ -</b>	<b>\$ (16,935)</b>	<b>\$ 34,317</b>	<b>\$ 61,933,200</b>	<b>\$ 516,978</b>	<b>\$ 75,438,798</b>

Jackson College  
Revenue and Expense Statement  
Auxiliary Services  
March 31, 2023  
Preliminary - Unaudited

	2022-2023 Original Budget	Percentage of Original Budget	Actual Year to Date All Auxiliaries	Actual Percentage of Budget	Planned Percentage to Budget	Hospitality Services	Auxiliary Units		Potter Center Performing Arts
							Housing	Jets Store Bookstore	
<b>Revenue</b>									
Housing	\$ 1,007,485	49.1%	\$ 1,202,354	119.3%	85.0%	-	1,202,354	-	-
Less Housing Scholarships	(100,000)	-4.9%	(182,773)	182.8%	100.0%	-	(182,773)	-	-
Sales Bookstore	-	0.0%	290,290	0.0%	0.0%	-	-	290,290	-
Potter Center activities	200,000	9.8%	424,426	212.2%	75.0%	-	-	-	424,426
Hospitality	660,000	32.2%	609,480	92.3%	75.0%	609,480	-	-	-
Miscellaneous	50,000	2.4%	37,733	75.5%	75.0%	-	7,500	-	30,233
Transfers - General Fund	-	0.0%	234,623	0.0%	0.0%	-	-	234,623	-
Transfers - Foundation	232,500	11.3%	175,461	75.5%	75.0%	-	-	-	175,461
<b>Total revenues</b>	<u>2,049,985</u>		<u>2,791,594</u>			<u>609,480</u>	<u>1,027,081</u>	<u>524,913</u>	<u>630,120</u>
<b>Expenses</b>									
Wages	\$ 1,072,792	44.1%	\$ 935,324	87.2%	76.9%	479,983	124,316	127,406	203,619
Retirement	283,023	11.6%	216,281	76.4%	76.9%	100,823	18,742	31,631	65,085
Benefits	203,774	8.4%	183,616	90.1%	76.9%	115,517	6,840	23,043	38,216
Services - Staffing Agency	15,000	0.6%	3,664	24.4%	76.9%	3,664	-	-	-
Services	12,000	0.5%	36,540	304.5%	75.0%	17,973	7,246	-	11,321
Materials	385,340	15.8%	825,485	214.2%	75.0%	490,258	563	334,068	596
Rent, utilities, insurance	2,000	0.1%	753	37.7%	75.0%	753	-	-	-
Other operating costs	452,500	18.6%	578,255	127.8%	75.0%	3,421	12,377	7,256	555,201
Transfers	-	0.0%	-	0.0%	0.0%	-	-	-	-
Capital equipment	7,000	0.3%	28,613	408.8%	75.0%	25,811	1,293	1,509	-
<b>Total expenses</b>	<u>2,433,429</u>		<u>2,808,531</u>			<u>1,238,203</u>	<u>171,377</u>	<u>524,913</u>	<u>874,038</u>
<b>Income over (under) expenses</b>	<u>\$ (383,444)</u>		<u>\$ (16,937)</u>			<u>\$ (628,723)</u>	<u>\$ 855,704</u>	<u>\$ -</u>	<u>\$ (243,918)</u>

Jackson College  
Balance Sheet  
Building and Site Fund - FY 23  
March 31, 2023  
Preliminary - Unaudited

	<b>Building and Site Fund</b>
<b>Assets</b>	
Cash	\$ 8,059,964
Investments	-
Accounts receivable	399,782
Due from other funds	-
	<hr/>
<b>Total assets</b>	<b>8,459,746</b>
	<hr/>
<b>Liabilities and Fund Balance</b>	
Accounts payable	-
Other liabilities	8,250
	<hr/>
<b>Total liabilities</b>	<b>8,250</b>
	<hr/>
Fund balance	8,451,496
	<hr/>
<b>Total liabilities and fund balance</b>	<b>\$ 8,459,746</b>
	<hr/>

Jackson College  
Statement of Changes in Fund Balance  
Building and Site Fund  
March 31, 2023  
Preliminary - Unaudited

	<b>Balance July 1, 2022</b>	<b>Revenue</b>	<b>Expenditures</b>	<b>Balance March 31, 2023</b>
Major Maintenance and Equipment Replacement	\$ 9,671,462	\$ 885,913	\$ 4,025,508	\$ 6,531,867
Deferred Maintenance and Life Safety	2,366,073	-	446,444	1,919,629
	<hr/>	<hr/>	<hr/>	<hr/>
<b>Total</b>	<b>\$ 12,037,535</b>	<b>\$ 885,913</b>	<b>\$ 4,471,952</b>	<b>\$ 8,451,496</b>
	<hr/>	<hr/>	<hr/>	<hr/>

Jackson College  
Cash and Investments by Fund - FY 23  
March 31, 2023  
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	CARES Fund	Grants Fund	Auxiliary Fund	Endowment Fund	Building and Site	Physical Plant	Activities Fund	Total
Cash											
Petty Cash	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,309	\$ 4,309
Cash-Comerica Bank Pooled	(15,167,588)	36,966	994,643	-	37,125	4,317	17,524	8,059,964	5,879,651	502,386	364,988
Cash-Comerica Sweep Acct	9,116,477	-	-	-	-	-	-	-	-	-	9,116,477
Cash-Comerica Federal Funds	-	-	22,263	-	-	-	-	-	-	-	22,263
VISA Account	247,229	-	-	-	-	-	-	-	-	-	247,229
Cash-United Bank	-	-	-	-	-	-	-	-	-	-	-
Cash-Federal Direct Loan	1,720,508	-	-	-	-	-	-	-	-	-	1,720,508
Cash-Comerica State Wire	24,812	-	-	-	-	-	-	-	-	-	24,812
Cash-Payroll	3,865,232	-	(2,988,515)	-	(876,717)	-	-	-	-	-	-
County National Bank	513,670	-	83,459	-	-	-	-	-	-	-	597,129
Ref Pay	3,644	-	-	-	-	-	-	-	-	-	3,644
Cultural Affairs Checking	2,669	-	-	-	-	-	-	-	-	-	2,669
MNJTP	9,561	-	-	-	1,174,003	-	-	-	-	-	1,183,564
U.S. Government Bonds	-	3,680,564	-	-	-	-	-	-	-	-	3,680,564
MILAF	2,000,000	8,702,469	-	-	-	-	-	-	-	-	10,702,469
	2,336,214	12,419,999	(1,888,150)	-	334,411	4,317	17,524	8,059,964	5,879,651	506,695	27,670,625
Investments											
Common Stock	-	-	-	-	-	-	16,793	-	-	-	16,793
Total cash and investments	<u>\$ 2,336,214</u>	<u>\$12,419,999</u>	<u>\$ (1,888,150)</u>	<u>\$ -</u>	<u>\$ 334,411</u>	<u>\$ 4,317</u>	<u>\$ 34,317</u>	<u>\$ 8,059,964</u>	<u>\$ 5,879,651</u>	<u>\$ 506,695</u>	<u>\$ 27,687,418</u>

Jackson College  
Billing Contact Hours  
March 31, 2023  
Preliminary - Unaudited

	Budgeted FY 23	Actual FY 23	Actual Percentage	Actual FY 22	Prior Year Percentage
Semester:					
Fall	44,000	42,348	96.2%	41,477	102.1%
Spring	40,000	39,039	97.6%	37,384	104.4%
Summer	16,000	-	0.0%	17,373	0.0%
Total	100,000	81,387	81.4%	96,234	84.6%

