

Financial Report

Presented to President Daniel Phelan Jackson College Board of Trustees



Prepared by the Business Office May 31, 2023

Memo From John Globoker, Chief Financial Officer For the May 31,2023 Financial Report

Following is the May 31,2023 Treasurer's Report summarizing the components of the major revenue and expense lines. Explanations for variances greater than 2% are included in this memo.

Note: Budgeted amounts reflect the 2022-2023 Budget as adopted at the June 2022 Board of Trustees meeting.

General Fund

Revenues

- <u>Tuition and fees</u> Favorable to budget, 22/Fall and 23/SPR enrollment were lower than projected, while 23/SUM was higher than projected.
- **Contract training** Favorable to budget, due to additional trainings through grant programs.
- Miscellaneous Favorable to budget, due to administrative allowance recognized from grant programs.
- <u>Transfers</u> Unfavorable to budget, due to timing of transfers between the college and foundation.

Expenses

- <u>Wages/Retirement & Benefits</u> Savings from vacant positions, we expect savings to get smaller as the fiscal year progresses.
 - <u>Services</u> Unfavorable to budget, due to amended services in IT, contracted CFO services, FY22 IT invoice paid in FY23, and new services with Consumer's Energy for the lineworker program.
- <u>Materials</u> Unfavorable to budget, due to timing of IT software renewals that required larger upfront payments.
- <u>Rent, utilities, insurance</u> Unfavorable to budget, due to increase in heating/fuel gas, electricity and insurance costs related to increased building valuation.
- Other operating costs Unfavorable to budget, due to increased investment in professional development and adverstising.
- <u>Transfers Jets Store</u> the Jets Store is a mission supported activity that the general fund supports until the time it becomes financially self sufficient.

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Auxiliary Fund

Revenues

- Housing Favorable to budget as occupancy was higher than expected.
- Housing Scholarships- Unfavorable to budget, due to increase in Resident Mentors to support Ready, Set, Jet initiative for the academic year.
- Potter Center Favorable to budget, due to a conservative budget being presented.
- Hospitality Favorable to budget, due to a conservative budget being presented.
- <u>Miscellaneous</u> Unfavorable to budget, could be attributed to timing of rentals and other miscellaneous items.

Expenses

- Wages/Benefits Unfavorable to budget, due to insufficient budgeting in Bookstore.
- <u>Services</u> <u>Staffing</u> <u>Agency</u>- Favorable to budget, possibly due to conservative budget being presented.
- <u>Services</u> Unfavorable to budget, due to timing of purchases at the beginning of the year and additional expenses related to the opening of Jax's Place.
- Materials Unfavorable to budget, due to timing additional food supplies related to the opening of Jax's Place and insufficient budgeting in Bookstore.
- Rent, Utilities, insurance Favorable to budget, rental of equipment not needed as much compared to previous years
- Other operating costs Unfavorable to budget, increase in Potter Center Income (from budget) resulted in additional expenses related to increased activity.
- Capital Equipment Unfavorable to budget, due to equipment purchases necessary for Jax's Place

Other Notes

 Operating Reserves - Board policy requires the College have combined operating fund balance reserves greater or equal to two months' operating expenses. As of May 31,2023 the College is meeting this requirement.

Jackson College Revenue and Expense Statement General Fund - FY 23 May 31, 2023 Preliminary - Unaudited

	2022-2023 Original Budget	Percentage of Original Budget	Actual Year to Date	Actual Percentage of Budget	Planned Percentage to Date	Variance of Planned Percentage to Actual	Prior Year to Date *
Revenue							
Gross tuition and fees	\$ 24,936,000	57.3%	\$ 24,369,144	97.7%	97.0%	\$ 181,224	\$ 23,552,330
Less Institutional Scholarships	(725,000)	-1.7%	(774,957)	106.9%	97.0%	(71,707)	(604,861)
Net tuition and fees	24,211,000	55.6%	23,594,187	97.5%	97.0%	109,517	22,947,469
Property taxes	5,587,000	12.7%	5,902,145	105.6%	100.0%	315,145	5,622,528
State appropriations	13,428,792	30.9%	12,309,726	91.7%	91.7%	-	11,852,098
Contract training	35,000	0.1%	140,657	401.9%	91.7%	108,574	71,716
Miscellaneous	210,000	0.5%	402,877	191.8%	91.7%	210,377	289,439
Transfers	50,000	0.1%	51,726	103.5%	91.7%	5,893	46,264
Transfers - Federal grant funds		0.0%		0.0%			3,967,935
Total revenues	43,521,792	99.9%	42,401,318	97.4%	93.3%	749,506	44,797,449
Expenses							
Wages	16,299,486	37.7%	14,272,629	87.6%	92.3%	(773,049)	13,650,246
Retirement	4,335,066	10.0%	3,750,104	86.5%	92.3%	(251,495)	3,654,925
Benefits	3,144,126	7.3%	2,640,858	84.0%	92.3%	(261,412)	2,689,562
Services - Staffing Agency	3,655,400	8.5%	3,515,992	96.2%	92.3%	141,777	3,315,173
Services	4,064,520	9.4%	4,315,252	106.2%	91.7%	589,442	2,291,773
Materials	1,653,675	3.8%	1,810,735	109.5%	91.7%	294,866	1,054,659
Rent, utilities, insurance	1,749,400	4.1%	1,764,506	100.9%	91.7%	160,889	1,458,346
Other operating costs	2,440,735	5.7%	3,014,741	123.5%	91.7%	777,401	2,189,032
Transfers-major maintenance	987,895	2.3%	905,570	91.7%	91.7%	-	59,796
Transfers-deferred maintenance	-	0.0%	-			-	968,320
Transfers-debt service	4,460,045	10.3%	4,088,375	91.7%	91.7%	-	2,647,237
Transfers-Jets Store	-	0.0%	430,999		91.7%	430,999	-
Capital equipment	348,000	0.8%	300,539	86.4%	91.7%	(18,461)	157,433
Total expenses	43,138,348	99.9%	40,810,300	94.6%	91.9%	1,090,957	34,136,502
Income over (under) expenses	\$ 383,444 *	*	\$ 1,591,018			\$ (341,451)	\$ 10,660,947

^{*} Certain amounts as reported in the 2022 finanical statements have been reclassified to conform with the 2023 presentation of Auxiliary Funds

^{**} Budgeted Auxiliary Funds presented seperately

Revenue and Expense Schedule

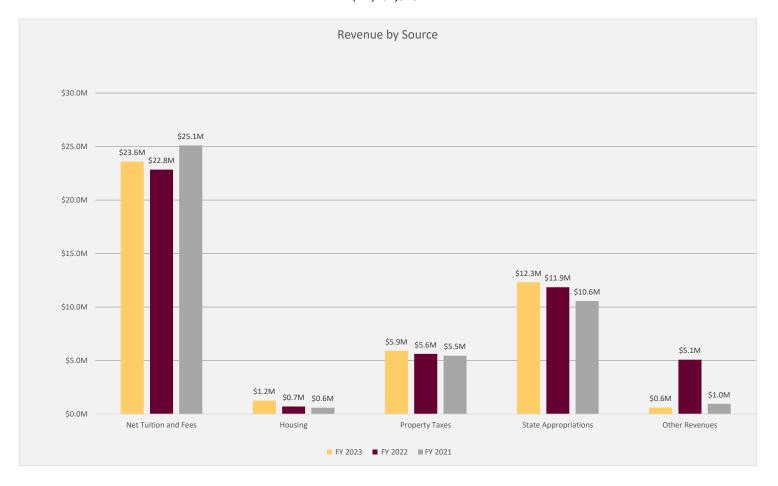
HEERF Funds - FY 23

May 31, 2023

	St	S/HEERF I tudent unding	Ins	ES/HEERF I titutional funding	Str In	RES/HEERF I engthening estitutions Funding	CRRSAA/ HEERF II Student Funding	In	CRRSAA/ HEERF II stitutional Funding	P/HEERF III Student Funding	Inst	HEERF III/ itutional unding	Sta	estricted ate CARES Funding	1	Гotal
Prior years revenues Prior years expenses		1,946,067 1,946,067		1,946,067 1,946,067	\$	1,080,587 1,080,587	\$ 1,946,067 1,946,067	\$	6,168,753 6,168,753	\$ 6,850,567 6,850,567		6,262,704 6,262,704	\$	1,429,600 1,429,600		7,630,412 7,630,412
Net prior year activity	\$	-	\$	-	\$	-	\$ -	\$	-	\$ -	\$	-	\$	-	\$	<u>-</u>
Fiscal Year 2022 Revenue Grant revenue - State Grant revenue - Federal Transfers	\$	- - -	\$	- - -	\$	- - -	\$ -	\$	- - -	\$ - 3,106 -	\$	- - -	\$	- - -	\$	- 3,106 -
Total revenues		-					 		<u>-</u>	 3,106						3,106
Fiscal Year 2022 Expenses Online course fee scholarships Emergency grants to students Student retention Wages Retirement Benefits Services Materials Other operating costs Transfers to general fund Capital equipment		-					- - - - - - - -		- - - - - - - - -	3,106 - - - - - - - - -				- - - - - - - -		3,106 - - - - - - - - -
Total expenses							 		-	 3,106						3,106
Income over (under) expenses	\$		\$		\$		\$ 	\$		\$ 	\$		\$			-

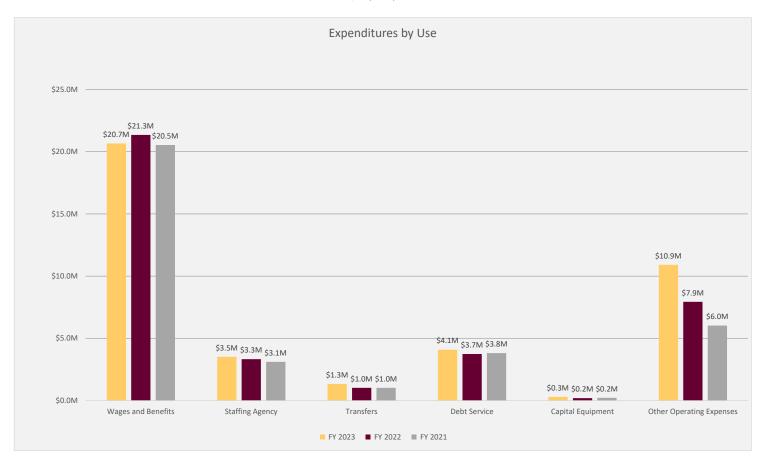
Jackson College General Fund Revenue Comparison 5/31/2023

\$42,401,318



Jackson College General Fund Expenditure Comparison 5/31/2023

\$40,810,300



Balance Sheet and Changes in Fund Balance - FY 23 May 31, 2023

	General Fund	Designated Fund	Restricted Fund	CARES Fund	Auxiliary Fund	Endowment Fund	Debt & Property Fund	Activities Fund	Total
Assets									
Cash	\$ 1,912,356	\$ 12,378,583	\$ (288,976)	\$ -	\$ (169,699)	\$ 17,526	\$ 9,529,905	\$ 506,432	\$ 23,886,127
Restricted cash in escrow	-	-	-	-	-	-	-	-	-
Investments	-	-	-	-	-	16,793	-	-	16,793
Accounts receivable	9,568,117	-	(34,475)	-	98,639	-	406,881	-	10,039,162
Inventories	29,672	-	-	-	199,371	-	-	-	229,043
Other assets	1,558,123		46,525		206,425		79,709,570	10,342	81,530,985
Total assets	13,068,268	12,378,583	(276,926)		334,736	34,319	89,646,356	516,774	115,702,110
Liabilities and Fund Balance									
Accounts payable	484,267	-	53,947	-	8,100	-	150,258	16,733	713,305
Accrued liabilities	2,398,024	-	-	-	357,244	-	28,074,842	-	30,830,110
Deferred liabilities	6,472,033	-	-	-	-	-	-	-	6,472,033
Unearned revenue	1,400	-	-	-	258,445	-	-	-	259,845
Other liabilities	1,417,754	13,700	1,481,748	-	16,984		8,250	3,004	2,941,440
Total liabilities	10,773,478	13,700	1,535,695		640,773		28,233,350	19,737	41,216,733
Fund balance	2,294,790	12,364,883	(1,812,621)	-	(306,037)	34,319	61,413,006	497,037	74,485,377
Total liabilities and fund balance	\$ 13,068,268	\$ 12,378,583	\$ (276,926)	\$ -	\$ 334,736	\$ 34,319	\$ 89,646,356	\$ 516,774	\$ 115,702,110
Beginning fund balance Net investment in capital assets Major Maintenance and	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	50,587,601	\$ -	\$ 50,587,601
Equipment Replacement	-	_	-	_	_	-	12,037,535	_	12,037,535
Restricted		690,408	477,117	-	_	34,176	-	-	1,201,701
Future Operations	703,772	11,360,987	-	-	-	-	-	530,070	12,594,829
	\$ 703,772	\$ 12,051,395	\$ 477,117	\$ -	\$ -	\$ 34,176	\$ 62,625,136	\$ 530,070	\$ 76,421,666
Current year income	42,401,318	327,188	17,373,088	_	3,330,124	143	5,180,917	184,278	68,797,056
Current year expenses	40,810,300	13,700	19,662,826		3,636,161	-	6,393,047	217,311	70,733,345
Ending fund balance	\$ 2,294,790	\$ 12,364,883	\$ (1,812,621)	\$ -	\$ (306,037)	\$ 34,319	\$ 61,413,006	\$ 497,037	\$ 74,485,377

Revenue and Expense Statement Auxiliary Services

May 31, 2023

						Auxiliary Units			
			Actual Year to	Actual	Planned				
	2022-2023	Percentage of	Date All	Percentage of	Percentage	Hospitality		Jets Store	Potter Center
	Original Budget	Original Budget	Auxiliaries	Budget	to Budget	Services	Housing	Bookstore	Performing Arts
Revenue									
Housing	\$ 1,007,485	49.1%	\$ 1,244,429	123.5%	100.0%	-	1,244,429	-	-
Less Housing Scholarships	(100,000)	-4.9%	(196,388)	196.4%	100.0%	-	(196,388)	-	-
Sales Bookstore	-	0.0%	284,938	0.0%	0.0%	-	-	284,938	-
Potter Center activities	200,000	9.8%	505,728	252.9%	91.7%	-	-	-	505,728
Hospitality	660,000	32.2%	609,756	92.4%	91.7%	609,756	-	-	-
Miscellaneous	50,000	2.4%	40,586	81.2%	91.7%	-	7,800	-	32,786
Transfers - General Fund	-	0.0%	430,999	0.0%		-	-	430,999	-
Transfers - Foundation	232,500	11.3%	212,961	91.6%	91.7%				212,961
Total revenues	2,049,985		3,133,009			609,756	1,055,841	715,937	751,475
Expenses									
Wages	\$ 1,072,792	44.1%	\$ 1,136,886	106.0%	92.3%	582,578	152,588	153,639	248,081
Retirement	283,023	11.6%	260,413	92.0%	92.3%	122,330	20,219	38,386	79,478
Benefits	203,774	8.4%	226,112	111.0%	92.3%	144,664	8,217	27,313	45,918
Services - Staffing Agency	15,000	0.6%	3,664	24.4%	92.3%	3,664	-	-	-
Services	12,000	0.5%	46,476	387.3%	91.7%	20,888	9,429	-	16,159
Materials	385,340	15.8%	1,100,673	285.6%	91.7%	623,952	786	475,185	750
Rent, utilities, insurance	2,000	0.1%	753	37.7%	91.7%	753	-	-	-
Other operating costs	452,500	18.6%	626,203	138.4%	91.7%	3,662	15,700	9,925	596,916
Transfers	-	0.0%	-	0.0%		-	-	-	-
Capital equipment	7,000	0.3%	38,593	551.3%	91.7%	25,811	1,293	11,489	
Total expenses	2,433,429		3,439,773			1,528,302	208,232	715,937	987,302
Income over (under) expenses	\$ (383,444)		\$ (306,764)			\$ (918,546)	\$ 847,609	\$ -	\$ (235,827)

Jackson College Balance Sheet Building and Site Fund - FY 23 May 31, 2023 Preliminary - Unaudited

	Building and Site Fund			
Assets				
Cash	\$	7,284,609		
Investments		-		
Accounts receivable		406,880		
Due from other funds		106,005		
Total assets		7,797,494		
Liabilities and Fund Balance				
Accounts payable		150,258		
Other liabilities		8,250		
Total liabilities		158,508		
Fund balance		7,638,986		
Total liabilities and fund balance	\$	7,797,494		

Jackson College Statement of Changes in Fund Balance Building and Site Fund May 31, 2023 Preliminary - Unaudited

	Balance July 1, 2022	Revenue	Expenditures	Balance May 31, 2023
Major Maintenance and Equipment Replacement Deferred Maintenance	\$ 9,671,462	\$ 1,089,454	\$ 5,041,320	\$ 5,719,596
and Life Safety	2,366,073		446,683	1,919,390
Total	\$ 12,037,535	\$ 1,089,454	\$ 5,488,003	\$ 7,638,986

Cash and Investments by Fund - FY 23 May 31, 2023

	General Fund	Designated Fund	Restricted Fund	CARES Fund	Grants Fund	Auxiliary Fund	Endowment Fund	Building and Site	Physical Plant	Activities Fund	Total
Cash											
Petty Cash	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,403	\$ 4,403
Cash-Comerica Bank Pooled	(3,118,877)	43,516	170,450	-	64,180	-	17,526	7,284,609	2,245,296	238,397	6,945,097
Cash-Comerica Sweep Acct	-	-	-	-	-	-	-	-	-	-	-
Cash-Comerica Federal Funds	-	-	932,683	-	-	-	-	-	-	-	932,683
VISA Account	449,099	-	-	-	-	-	-	-	-	1,995	451,094
Cash-United Bank	-	-	-	-	-	-	-	-	-	-	-
Cash-Federal Direct Loan	770,508	-	-	-	-	-	-	-	-	-	770,508
Cash-Comerica State Wire	1,599,605	-	2,141	-	-	-	-	-	-	261,637	1,863,383
Cash-Payroll	(306,789)	-	(1,761,677)	-	(219,142)	(169,699)	-	-	-	-	(2,457,307)
County National Bank	517,030	-	83,459	-	-	-	-	-	-	-	600,489
Ref Pay	836	-	-	-	-	-	-	-	-	-	836
Cultural Affairs Checking	944	-	-	-	-	-	-	-	-	-	944
MNJTP	-	-	-	-	438,930	-	-	-	-	-	438,930
U.S. Government Bonds	-	3,589,546	-	-	-	-	-	-	-	-	3,589,546
MILAF	2,000,000	8,745,521									10,745,521
	1,912,356	12,378,583	(572,944)	-	283,968	(169,699)	17,526	7,284,609	2,245,296	506,432	23,886,127
Investments											
Common Stock							16,793	-			16,793
Total cash and investments	\$ 1,912,356	\$ 12,378,583	\$ (572,944)	\$ -	\$ 283,968	\$ (169,699)	\$ 34,319	\$ 7,284,609	\$ 2,245,296	\$ 506,432	\$ 23,902,920

Jackson College Billing Contact Hours May 31, 2023 Preliminary - Unaudited

	Budgeted FY 23	Actual FY 23	Actual Percentage	Actual FY 22	Prior Year Percentage
Semester:					
Fall	44,000	42,226	96.0%	40,474	104.3%
Spring	40,000	38,965	97.4%	37,936	102.7%
Summer	16,000	17,695	110.6%	17,144	103.2%
Total	100,000	98,886	98.9%	95,553	103.5%

