



Financial Report

Presented to
President Daniel Phelan
Jackson College Board of Trustees



Prepared by the Business Office
November 30, 2022

Jackson College
Memo From John Globoker, Chief Financial Officer
For the November 30, 2022 Financial Report

Following is the November 30, 2022 Treasurer's Report summarizing the components of the major revenue and expense lines. Explanations for variances greater than 2% are included in this memo.

Note: Budgeted amounts reflect the 2022-2023 Budget as adopted at the June 2022 Board of Trustees meeting.

General Fund

Revenues

- **Tuition and fees** - Unfavorable to budget, 22/Fall enrollment is slightly lower than budgeted.
- **Contract training** - Favorable to budget, due to additional trainings through grant programs.
- **Miscellaneous** - Favorable to budget, it is too early in the fiscal year to tell if this trend will continue.
- **Transfers** - Unfavorable to budget, due to a timing of support from the Foundation

Expenses

- **Benefits** - Favorable to budget , it is too early in the year to tell if this trend will continue.
- **Services - Staffing Agency** - Unfavorable to budget, it is too early in the year to determine if this trend will continue.
- **Services** - Unfavorable to budget, due to timing of several IT purchases that required larger upfront payments. We anticipate this will diminish over the fiscal year.
- **Materials** - Unfavorable to budget, due to timing of IT software renewals that required larger upfront payments. We anticipate this will diminish over the fiscal year.
- **Other operating costs** - Unfavorable to budget, due to timing of IT License purchases that require larger upfront payments.
- **Capital Equipment** - Unfavorable to budget due to timing of purchases.

Jackson College
Memo From John Globoker, Chief Financial Officer
For the November 30, 2022 Financial Report

Auxiliary Fund

Revenues

- **Housing** - Favorable to budget as occupancy was higher than expected.
- **Potter Center** - Favorable to budget, due to a conservative budget being presented.
- **Miscellaneous** - Unfavorable to budget, the trend has diminished since the prior period.
- **Transfers** - Favorable to budget, due to timing of transfers from the foundation.

Expenses

- **Wages**- Unfavorable to budget, do to insufficient budgeting in Bookstore.
- **Services Staffing Agency**- Favorable to budget, it is too early in the year to tell if this trend will continue.
- **Services** - Unfavorable to budget, due to timing of purchases at the beginning of the year.
- **Materials** - Unfavorable to budget, due to timing of purchases required to start the academic year and additional food supplies related to the opening of Jax's Place.
- **Rent, Utilities, insurance** - Favorable to budget, It is too early in the year to tell if this trend will continue.
- **Other operating costs** - Unfavorable to budget, increase in Potter Center Income (from budget) resulted in additional expenses related to increased activity.
- **Capital Equipment** - Unfavorable to budget, due to equipment purchases necessary for Jax's Place

Other Notes

- **Cash and Investments** - The Board directed MILAF investment strategy was operationalized in June 2018. At November 30, 2022 interest revenues have exceeded \$542,000. These earnings are designated for future operations. In June 2021, the College made a \$4 million investment in U.S. Government bonds, which is separately presented on the cash and investment summary.
- **Operating Reserves** - Board policy requires the College have combined operating fund balance reserves greater or equal to two months' operating expenses. As of November 30, 2022 the College is meeting this requirement.

Jackson College
Revenue and Expense Statement
General Fund - FY 23
For the Five Months Ended November 30, 2022
Preliminary - Unaudited

	2022-2023 Original Budget	Percentage of Original Budget	Actual Year to Date	Actual Percentage of Budget	Planned Percentage to Date	Variance of Planned Percentage to Actual	Prior Year to Date *
Revenue							
Gross tuition and fees	\$ 24,936,000	57.3%	\$ 9,856,282	39.5%	41.7%	\$ (542,030)	\$ 10,456,205
Less Institutional Scholarships	(725,000)	-1.7%	(329,522)	45.5%	41.7%	(27,197)	(290,442)
Net tuition and fees	24,211,000	55.6%	9,526,760	39.3%	41.7%	(569,227)	10,165,763
Property taxes	5,587,000	12.7%	4,590,247	82.2%	83.0%	(46,963)	4,496,739
State appropriations	13,428,792	30.9%	5,595,330	41.7%	41.7%	(4,476)	5,306,550
Contract training	35,000	0.1%	49,512	141.5%	41.7%	34,917	8,152
Miscellaneous	210,000	0.5%	92,876	44.2%	41.7%	5,306	88,969
Transfers	50,000	0.1%	10,469	20.9%	41.7%	(10,381)	11,622
Transfers - Federal grant funds	-	0.0%	-	0.0%	0.0%	-	556,398
Total revenues	43,521,792	99.9%	19,865,194	45.6%	41.6%	(590,824)	20,634,193
Expenses							
Wages	16,323,336	37.7%	6,514,523	39.9%	41.7%	(292,307)	6,071,022
Retirement	4,335,066	10.0%	1,722,528	39.7%	41.7%	(85,195)	1,624,812
Benefits	3,144,126	7.3%	1,202,452	38.2%	41.7%	(108,649)	1,184,310
Services - Staffing Agency	3,655,400	8.5%	1,603,664	43.9%	41.7%	79,362	1,463,873
Services	4,064,520	9.4%	2,005,492	49.3%	41.7%	310,587	983,536
Materials	1,653,675	3.8%	1,045,577	63.2%	41.7%	355,995	810,460
Rent, utilities, insurance	1,749,400	4.1%	735,604	42.0%	41.7%	6,104	653,164
Other operating costs	2,440,735	5.7%	1,602,071	65.6%	41.7%	584,285	976,093
Transfers-major maintenance	987,895	2.3%	411,623	41.7%	41.7%	(329)	27,053
Transfers-deferred maintenance	-	0.0%	-	0.0%	0.0%	-	-
Transfers-debt service	4,460,045	10.3%	1,858,352	41.7%	41.7%	(1,487)	1,203,290
Transfers-Jets Store	-	0.0%	103,455	0.0%	0.0%	103,455	-
Capital equipment	348,000	0.8%	185,428	53.3%	41.7%	40,312	67,802
Total expenses	43,162,198	99.9%	18,990,769	44.0%	37.9%	992,133	15,065,415
Income over (under) expenses	\$ 359,594 **		\$ 874,425			\$ (1,582,957)	\$ 5,568,778

* Certain amounts as reported in the 2022 financial statements have been reclassified to conform with the 2023 presentation of Auxiliary Funds

** Budgeted Auxiliary Funds presented separately

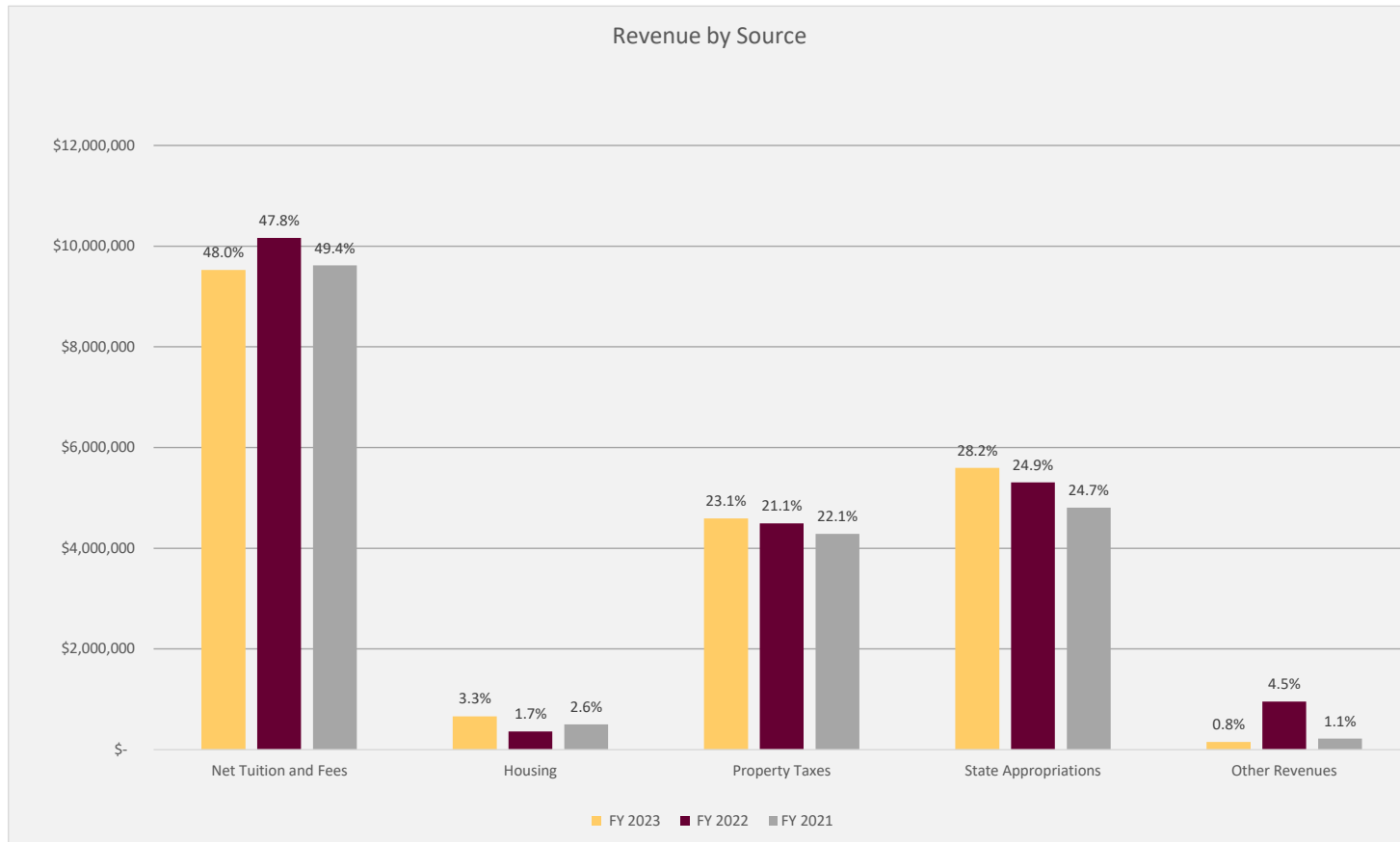
Jackson College
Revenue and Expense Schedule
HEERF Funds - FY 23

Preliminary - Unaudited

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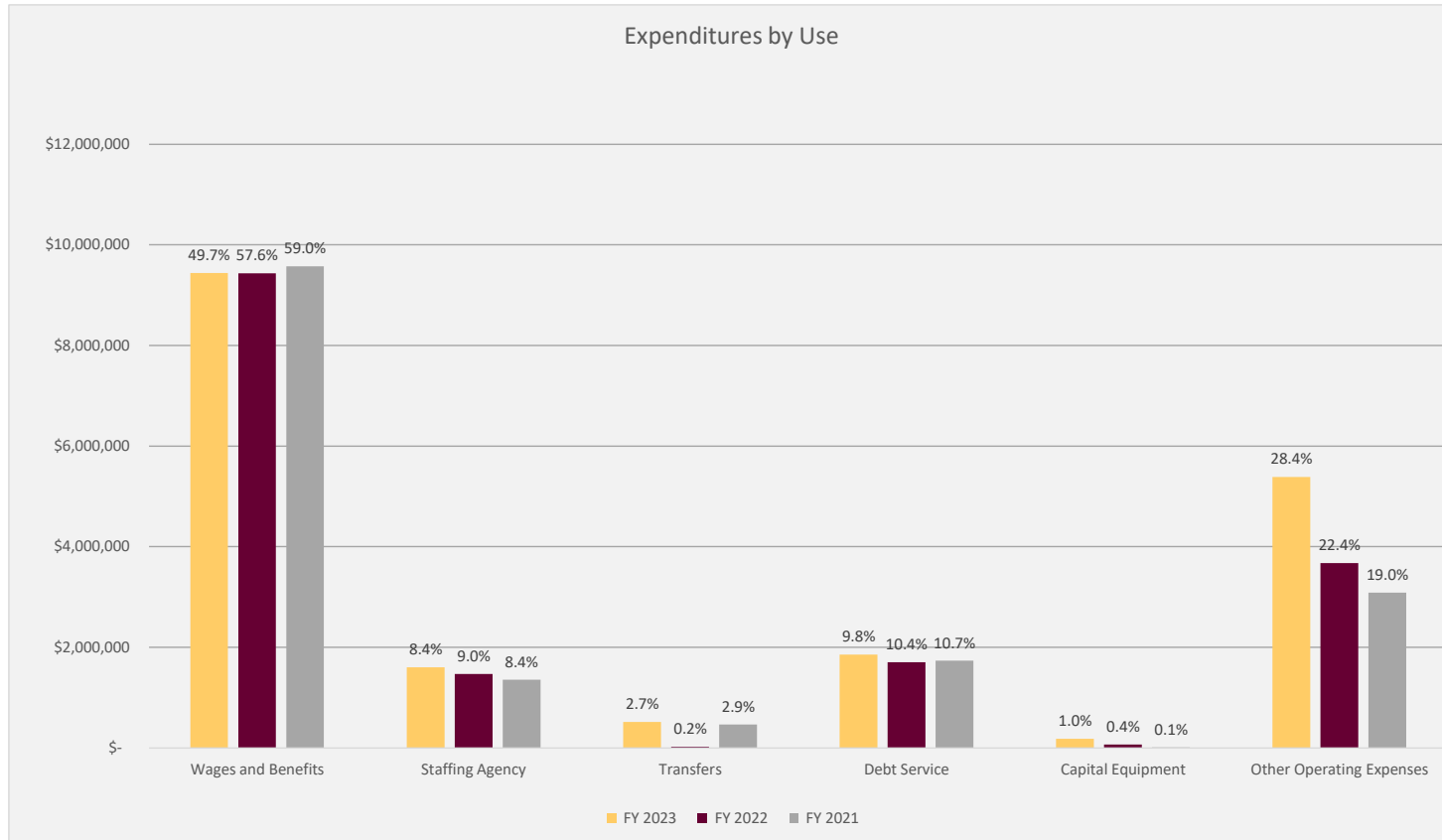
Jackson College
General Fund Revenue Comparison
For the Five Months Ended November 30, 2022

\$19,865,194



Jackson College
General Fund Expenditure Comparison
For the Five Months Ended November 30, 2022

\$18,990,769



Jackson College
Balance Sheet and Changes in Fund Balance - FY 22
November 30, 2022
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	CARES Fund	Auxiliary Fund	Endowment Fund	Debt & Property Fund	Activities Fund	Total
Assets									
Cash	\$ 4,098,464	\$ 12,066,528	\$ (2,480,878)	\$ -	\$ 110,445	\$ 17,458	\$ 13,100,212	\$ 538,535	\$ 27,450,764
Restricted cash in escrow	-	-	-	-	-	-	-	-	-
Investments	-	-	-	-	-	16,794	-	-	16,794
Accounts receivable	3,979,498	12,501	3,104	-	54,397	-	317,182	-	4,366,682
Inventories	29,672	-	-	-	146,317	-	-	-	175,989
Other assets	62,742	-	2,784	-	127,788	-	79,231,895	-	79,425,209
Total assets	8,170,376	12,079,029	(2,474,990)	-	438,947	34,251	92,649,289	538,535	111,435,437
Liabilities and Fund Balance									
Accounts payable	1,075,593	-	11,508	-	-	-	321	790	1,088,212
Accrued liabilities	2,191,263	-	-	-	247,232	-	31,629,842	-	34,068,337
Deferred liabilities	2,256,977	-	-	-	-	-	-	-	2,256,977
Unearned revenue	1,400	-	-	-	255,252	-	-	-	256,652
Other liabilities	1,066,946	-	-	-	-	-	-	-	1,066,946
Total liabilities	6,592,179	-	11,508	-	502,484	-	31,630,163	790	38,737,124
Fund balance	1,578,197	12,079,029	(2,486,498)	-	(63,537)	34,251	61,019,126	537,745	72,698,313
Total liabilities and fund balance	\$ 8,170,376	\$ 12,079,029	\$ (2,474,990)	\$ -	\$ 438,947	\$ 34,251	\$ 92,649,289	\$ 538,535	\$ 111,435,437
Beginning fund balance									
Net investment in capital assets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	50,587,601	\$ -	\$ 50,587,601
Major Maintenance and Equipment Replacement	-	-	-	-	-	-	12,037,534	-	12,037,534
Restricted		178,467	477,116	-	-	34,176	-	-	689,759
Future Operations	703,772	11,872,928	-	-	-	-	-	530,070	13,106,770
	\$ 703,772	\$ 12,051,395	\$ 477,116	\$ -	\$ -	\$ 34,176	\$ 62,625,135	\$ 530,070	\$ 76,421,664
Current year income	19,865,194	27,634	7,025,945	-	1,603,828	75	1,983,132	56,824	30,562,632
Current year expenses	18,990,769	-	9,989,559	-	1,667,365	-	3,589,141	49,149	34,285,983
Ending fund balance	\$ 1,578,197	\$ 12,079,029	\$ (2,486,498)	\$ -	\$ (63,537)	\$ 34,251	\$ 61,019,126	\$ 537,745	\$ 72,698,313

Jackson College
Revenue and Expense Statement
Auxiliary Services
For the Five Months Ended November 30, 2022
Preliminary - Unaudited

	2022-2023 Original Budget	Percentage of Original Budget	Actual Year to Date All Auxiliaries	Actual Percentage of Budget	Planned Percentage to Budget	Hospitality Services	Auxiliary Units		Potter Center Performing Arts
							Housing	Jets Store Bookstore	
Revenue									
Housing	\$ 1,007,485	49.1%	\$ 662,184	65.7%	50.0%	-	662,184	-	-
Less Housing Scholarships	(100,000)	-4.9%	(82,673)	82.7%	50.0%	-	(82,673)	-	-
Sales Bookstore	-	0.0%	142,284	0.0%	0.0%	-	-	142,284	-
Potter Center activities	200,000	9.8%	320,574	160.3%	41.7%	-	-	-	320,574
Hospitality	660,000	32.2%	263,055	39.9%	41.7%	263,055	-	-	-
Miscellaneous	50,000	2.4%	15,167	30.3%	41.7%	-	3,600	-	11,567
Transfers - General Fund	-	0.0%	103,455	0.0%	0.0%	-	-	103,455	-
Transfers - Foundation	232,500	11.3%	97,105	41.8%	41.7%	-	-	-	97,105
Total revenues	<u>2,049,985</u>		<u>1,521,151</u>			<u>263,055</u>	<u>583,111</u>	<u>245,739</u>	<u>429,246</u>
Expenses									
Wages	\$ 1,048,942	43.5%	\$ 491,644	46.9%	41.7%	237,178	74,938	67,676	111,852
Retirement	283,023	11.7%	113,746	40.2%	41.7%	50,331	10,875	16,673	35,867
Benefits	203,774	8.5%	86,424	42.4%	41.7%	48,070	3,930	13,482	20,942
Services - Staffing Agency	15,000	0.6%	2,628	17.5%	41.7%	2,628	-	-	-
Services	12,000	0.5%	16,814	140.1%	41.7%	4,577	3,971	-	8,266
Materials	385,340	16.0%	393,542	102.1%	41.7%	250,615	174	142,416	337
Rent, utilities, insurance	2,000	0.1%	753	37.7%	41.7%	753	-	-	-
Other operating costs	452,500	18.8%	455,307	100.6%	41.7%	1,446	6,154	3,983	443,724
Transfers	-	0.0%	-	0.0%	0.0%	-	-	-	-
Capital equipment	7,000	0.3%	23,834	340.5%	41.7%	21,255	1,070	1,509	-
Total expenses	<u>2,409,579</u>		<u>1,584,692</u>			<u>616,853</u>	<u>101,112</u>	<u>245,739</u>	<u>620,988</u>
Income over (under) expenses	<u>\$ (359,594)</u>		<u>\$ (63,541)</u>			<u>\$ (353,798)</u>	<u>\$ 481,999</u>	<u>\$ -</u>	<u>\$ (191,742)</u>

Jackson College
Balance Sheet
Building and Site Fund - FY 23
November 30, 2022
Preliminary - Unaudited

	Building and Site Fund
Assets	
Cash	\$ 8,708,775
Investments	-
Accounts receivable	317,182
Due from other funds	-
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Total assets	9,025,957
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Liabilities and Fund Balance	
Accounts payable	320
Other liabilities	-
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Total liabilities	320
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Fund balance	9,025,637
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Total liabilities and fund balance	\$ 9,025,957
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Jackson College
Statement of Changes in Fund Balance
Building and Site Fund
For the Five Months Ended November 30, 2022
Preliminary - Unaudited

	Balance July 1, 2021	Revenue	Expenditures	Balance November 30, 2022
Major Maintenance and Equipment Replacement	\$ 12,037,534	\$ 124,722	\$ 2,786,200	\$ 9,376,056
Deferred Maintenance and Life Safety	<hr/>	<hr/>	<hr/>	<hr/>
	-	-	350,419	(350,419)
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Total	\$ 12,037,534	\$ 124,722	\$ 3,136,619	\$ 9,025,637
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Jackson College
Cash and Investments by Fund - FY 23
November 30, 2022
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	CARES Fund	Grants Fund	Auxiliary Fund	Endowment Fund	Building and Site	Physical Plant	Activities Fund	Total
Cash											
Petty Cash	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,309	\$ 4,309
Cash-Comerica Bank Pooled	(5,870,691)	(71,684)	(1,563,469)	-	853,760	347,407	17,458	8,708,775	4,391,437	259,171	7,072,164
Cash-Comerica Federal Funds	-	-	45,257	-	-	-	-	-	-	-	45,257
VISA Account	472,765	-	-	-	-	-	-	-	-	-	472,765
Cash-United Bank	-	-	-	-	-	-	-	-	-	-	-
Cash-Federal Direct Loan	-	-	70,508	-	-	-	-	-	-	-	70,508
Cash-Comerica State Wire	2,323,246	-	1,373,264	-	-	-	-	-	-	279,735	3,976,245
Cash-Payroll	4,648,444	-	(2,813,261)	-	(1,593,542)	(236,962)	-	-	-	(4,680)	(1)
County National Bank	498,214	-	82,959	-	-	-	-	-	-	-	581,173
Ref Pay	16,206	-	-	-	-	-	-	-	-	-	16,206
Cultural Affairs Checking	719	-	-	-	-	-	-	-	-	-	719
MNJTP	9,561	-	-	-	1,063,646	-	-	-	-	-	1,073,207
U.S. Government Bonds	-	3,593,890	-	-	-	-	-	-	-	-	3,593,890
MILAF	2,000,000	8,544,322	-	-	-	-	-	-	-	-	10,544,322
	4,098,464	12,066,528	(2,804,742)	-	323,864	110,445	17,458	8,708,775	4,391,437	538,535	27,450,764
Investments											
Common Stock	-	-	-	-	-	-	16,794	-	-	-	16,794
Total cash and investments	<u>\$ 4,098,464</u>	<u>\$12,066,528</u>	<u>\$ (2,804,742)</u>	<u>\$ -</u>	<u>\$ 323,864</u>	<u>\$ 110,445</u>	<u>\$ 34,252</u>	<u>\$ 8,708,775</u>	<u>\$ 4,391,437</u>	<u>\$ 538,535</u>	<u>\$ 27,467,558</u>

Jackson College
Billing Contact Hours
November 30, 2022
Preliminary - Unaudited

	Budgeted FY 23	Actual FY 23	Actual Percentage	Actual FY 22	Prior Year Percentage
Semester:					
Fall	44,000	42,451	96.5%	41,477	102.3%
Spring	40,000	-	0.0%	37,384	0.0%
Summer	16,000	-	0.0%	17,373	0.0%
Total	100,000	42,451	42.5%	96,234	44.1%

