



Financial Report

Presented to
President Daniel Phelan
Jackson College Board of Trustees



Prepared by the Business Office
October 31, 2019

Jackson College
Memo From Darrell Norris, Vice President of Finance
For the September 30, 2019 Financial Report

Following is the October 31, 2019 Treasurer's Report summarizing the components of the major revenue and expense lines. Explanations for variances greater than 2% are included in this memo.

Note: Budgeted amounts reflect the 2019-2020 Budget as adopted at the May 2019 Board of Trustees meeting.

Revenues

- **Housing** - Favorable to budget due to increased number of students housed in Fall semester.
- **Contract Training** - Favorable to budget due to conservative budget and increased training.
- **Potter Center activities** - Favorable variance but is timing as the season is just beginning.
- **Miscellaneous Income** - Favorable to budget. Summer unused meal plan monies higher than expected. Adjustment recommended.

Expenses

- **Services** - Timing of services provided, this variance is expected to diminish over time.
- **Materials** - Delayed timing in IT software purchases, this variance is expected to diminish over time.
- **Capital Equipment** - Variance is due to timing of purchases, this variance is expected to diminish over time.

Other Notes

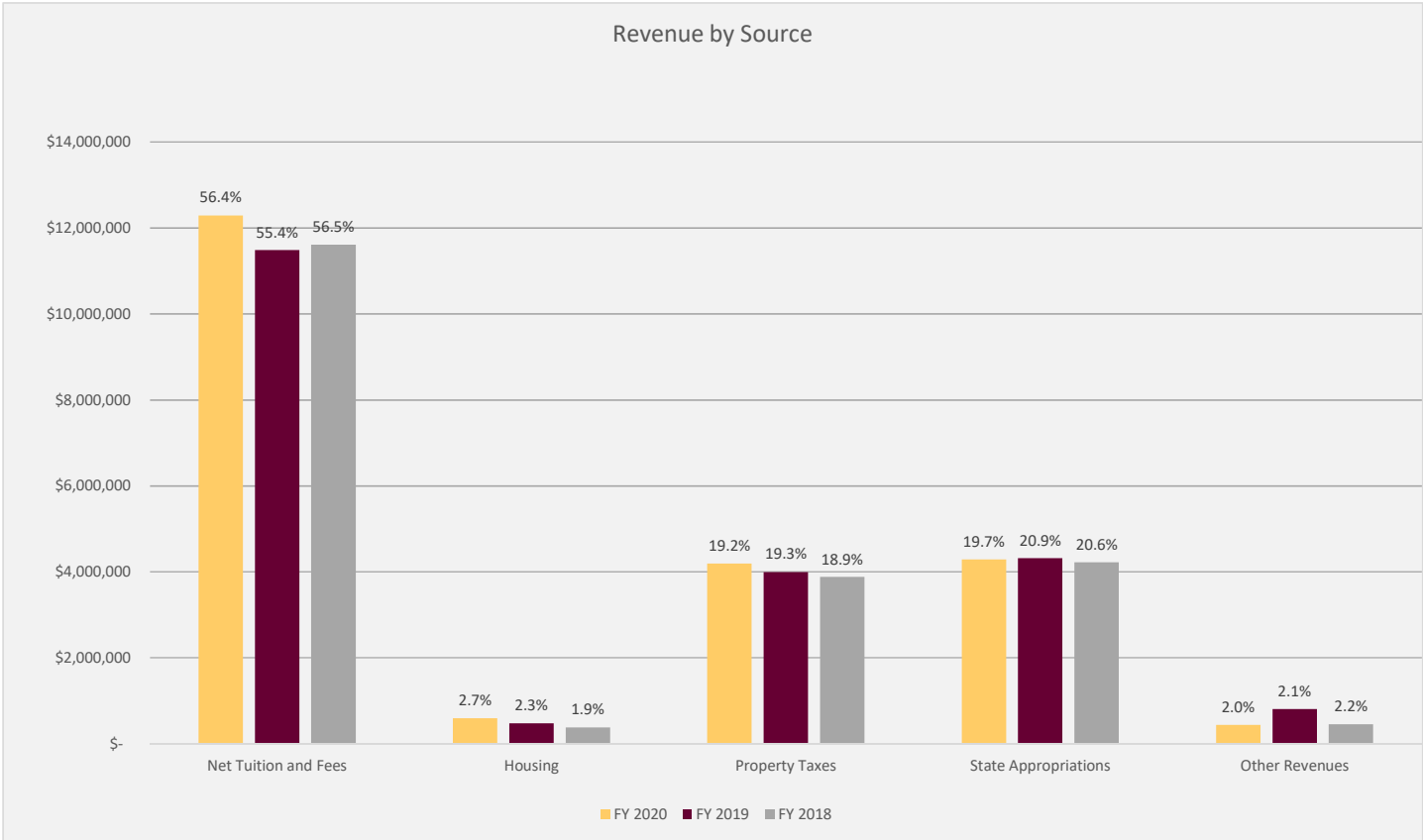
- **Cash and Investments** - The Board directed MILAF investment strategy was operationalized in May 2018. At October 31, 2019 interest revenues have already exceeded \$327,000. These earnings are designated for future operations.
- **Looking Ahead** - Winter enrollment opened on 10/23/2019 and until we mark our revenue from this enrollment period, a conservative approach to the addition of expenditures to the budget is recommended.

Jackson College
Revenue and Expense Statement
General Fund - FY 20
For the Four Months Ended October 31, 2019
Preliminary - Unaudited

	2019-2020 Original Budget	Percentage of Original Budget	Actual Year to Date	Actual Percentage of Budget	Planned Percentage to Date	Variance of Planned Percentage to Actual
Revenue						
Gross tuition and fees	\$ 28,537,274	59.7%	\$ 12,516,337	43.9%	44.0%	\$ (40,064)
Less Institutional Scholarships	(884,443)	-1.9%	(225,779)	25.5%	45.0%	172,221
Net tuition and fees	<u>27,652,831</u>	<u>57.8%</u>	<u>12,290,558</u>	<u>44.4%</u>	<u>44.5%</u>	<u>132,157</u>
Housing	900,000	1.9%	593,605	66.0%	50.0%	143,605
Property taxes	5,240,000	11.0%	4,192,234	80.0%	80.0%	234
State appropriations	12,855,700	26.9%	4,285,233	33.3%	33.3%	4,285
Contract training	100,000	0.2%	51,747	51.7%	33.3%	18,447
Potter Center activities	446,431	0.9%	162,745	36.5%	33.3%	14,083
Miscellaneous	557,500	1.2%	215,937	38.7%	33.3%	30,289
Transfers	<u>34,500</u>	<u>0.1%</u>	<u>12,010</u>	<u>34.8%</u>	<u>33.3%</u>	<u>521</u>
Total revenues	<u>47,786,962</u>	<u>100.0%</u>	<u>21,804,069</u>	<u>45.6%</u>	<u>42.4%</u>	<u>343,621</u>
Expenses						
Wages	18,024,637	37.7%	5,440,882	30.2%	30.7%	(92,681)
Retirement	4,699,758	9.8%	1,406,026	29.9%	30.7%	(36,800)
Benefits	3,186,946	6.7%	1,031,707	32.4%	33.3%	(29,546)
Services - Staffing Agency	4,878,622	10.2%	1,416,117	29.0%	30.7%	(81,620)
Services	2,943,382	6.2%	906,488	30.8%	33.3%	(73,658)
Materials	2,483,250	5.2%	671,995	27.1%	33.3%	(154,927)
Rent, utilities, insurance	1,900,000	4.0%	638,603	33.6%	33.3%	5,903
Other operating costs	3,415,069	7.1%	1,088,460	31.9%	33.3%	(48,758)
Transfers	805,000	1.7%	268,333	33.3%	33.3%	268
Transfers-debt service	4,848,013	10.1%	1,616,004	33.3%	33.3%	1,616
Capital equipment	<u>601,500</u>	<u>1.3%</u>	<u>100,690</u>	<u>16.7%</u>	<u>33.3%</u>	<u>(99,610)</u>
Total expenses	<u>47,786,176</u>	<u>100.0%</u>	<u>14,585,305</u>	<u>30.5%</u>	<u>32.5%</u>	<u>(609,813)</u>
Income over (under) expenses	<u>\$ 785</u>		<u>\$ 7,218,764</u>			<u>\$ 953,434</u>

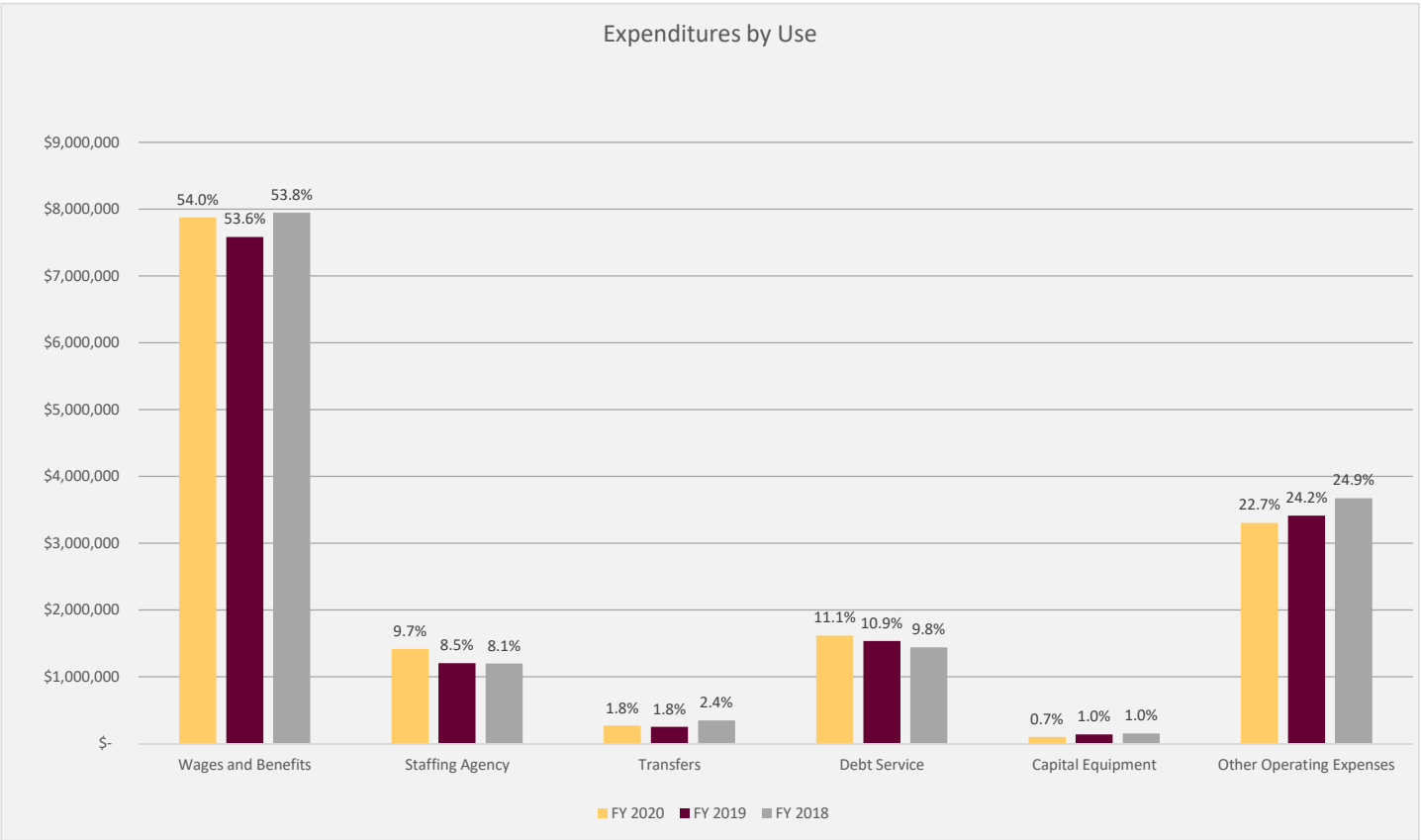
Jackson College
General Fund Revenue Comparison
For the Four Months Ended October 31, 2019

\$21,804,069



Jackson College
 General Fund Expenditure Comparison
 For the Four Months Ended October 31, 2019

\$14,585,305



Jackson College
Balance Sheet and Changes in Fund Balance - FY 20
October 31, 2019
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	Endowment Fund	Debt & Property Fund	Activities Fund	Total
Assets							
Cash	\$ 4,930,819	\$ 8,876,875	\$ 605,807	\$ 11,616	\$ 7,142,724	\$ 322,524	\$ 21,890,365
Investments	-	-	-	17,673	-	-	17,673
Accounts receivable	8,423,528	37,500	1,000	-	43,444	-	8,505,472
Inventories	30,425	-	-	-	-	-	30,425
Other assets	426,433	-	176,065	-	72,077,730	-	72,680,228
Total assets	13,811,205	8,914,375	782,872	29,289	79,263,898	322,524	103,124,163
Liabilities and Fund Balance							
Accounts payable	317,800	-	-	-	15,717	1,350	334,867
Accrued liabilities	2,226,777	-	-	-	30,622,610	-	32,849,387
Deferred liabilities	2,895,240	-	-	-	-	-	2,895,240
Unearned revenue	367,470	-	-	-	-	-	367,470
Other liabilities	82,684	-	-	-	-	-	82,684
Total liabilities	5,889,971	-	-	-	30,638,327	1,350	36,529,648
Fund balance	7,921,234	8,914,375	782,872	29,289	48,625,571	321,174	66,594,515
Total liabilities and fund balance	\$ 13,811,205	\$ 8,914,375	\$ 782,872	\$ 29,289	\$ 79,263,898	\$ 322,524	\$ 103,124,163
Beginning fund balance							
Net investment in capital assets	\$ -	\$ -	\$ -	\$ -	\$ 44,188,252	\$ -	\$ 44,188,252
Major Maintenance and Equipment Replacement	-	-	-	-	4,165,003	-	4,165,003
Restricted	-	178,467	379,183	29,252	-	-	586,902
Future Operations	702,470	8,603,673	-	-	-	268,834	9,574,977
	\$ 702,470	\$ 8,782,140	\$ 379,183	\$ 29,252	\$ 48,353,255	\$ 268,834	\$ 58,515,134
Current year income	21,804,069	132,235	10,065,189	37	1,907,627	87,151	33,996,308
Current year expenses	14,585,305	-	9,661,500	-	1,635,311	34,811	25,916,927
Ending fund balance	\$ 7,921,234	\$ 8,914,375	\$ 782,872	\$ 29,289	\$ 48,625,571	\$ 321,174	\$ 66,594,515

Jackson College
 Balance Sheet
 Building and Site Fund - FY 20
 October 31, 2019
 Preliminary - Unaudited

	Building and Site Fund
Assets	
Cash	\$ 3,272,786
Investments	-
Accounts receivable	20,940
Due from other funds	<u>(300)</u>
Total assets	<u>3,293,426</u>
Liabilities and Fund Balance	
Accounts payable	15,717
Other liabilities	<u>-</u>
Total liabilities	<u>15,717</u>
Fund balance	3,277,709
Total liabilities and fund balance	<u><u>\$ 3,293,426</u></u>

Jackson College
 Statement of Changes in Fund Balance
 Building and Site Fund
 For the Four Months Ended October 31, 2019
 Preliminary - Unaudited

	Balance July 1, 2019	Revenue	Expenditures	Balance October 31, 2019
Major Maintenance and Equipment Replacement	\$ 4,165,003	\$ 289,013	\$ 1,176,307	\$ 3,277,709
Total	<u><u>\$ 4,165,003</u></u>	<u><u>\$ 289,013</u></u>	<u><u>\$ 1,176,307</u></u>	<u><u>\$ 3,277,709</u></u>

Jackson College
Cash and Investments by Fund - FY 20
October 31, 2019
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	Grants Fund	Endowment Fund	Building and Site	Physical Plant	Activities Fund	Total
Cash									
Petty Cash	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,724	\$ 2,724
Cash-Comerica Bank Pooled	2,363,369	293,164	985,185	890,488	11,616	3,272,786	3,869,938	319,085	12,005,631
Cash-Comerica Federal Funds	-	-	579	-	-	-	-	-	579
Cash-So Mich National	139,400	-	21,980	-	-	-	-	-	161,380
VISA Account	271,664	-	50	-	-	-	-	715	272,429
Cash-United Bank	190,497	-	21,361	-	-	-	-	-	211,858
Cash-Federal Stafford	-	-	2,399	-	-	-	-	-	2,399
Cash-Comerica State Wire	1,814	-	-	-	-	-	-	-	1,814
Cash-Payroll	(69,455)	-	(1,673,921)	(928,123)	-	-	-	-	(2,671,499)
JC One Card	14,131	-	-	-	-	-	-	-	14,131
Ref Pay	3,384	-	-	-	-	-	-	-	3,384
Athletic Checking	7,477	-	-	-	-	-	-	-	7,477
Cultural Affairs Checking	2,464	-	-	-	-	-	-	-	2,464
MNJTP	-	-	-	1,285,809	-	-	-	-	1,285,809
Certificates of Deposit	-	255,784	-	-	-	-	-	-	255,784
MILAF	2,000,000	8,327,927	-	-	-	-	-	-	10,327,927
Insurance HRA	6,074	-	-	-	-	-	-	-	6,074
	<u>4,930,819</u>	<u>8,876,875</u>	<u>(642,367)</u>	<u>1,248,174</u>	<u>11,616</u>	<u>3,272,786</u>	<u>3,869,938</u>	<u>322,524</u>	<u>21,890,365</u>
Investments									
Common Stock	-	-	-	-	17,673	-	-	-	17,673
Total cash and investments	<u>\$ 4,930,819</u>	<u>\$ 8,876,875</u>	<u>\$ (642,367)</u>	<u>\$ 1,248,174</u>	<u>\$ 29,289</u>	<u>\$ 3,272,786</u>	<u>\$ 3,869,938</u>	<u>\$ 322,524</u>	<u>\$ 21,908,038</u>

Jackson College
 Billing Contact Hours
 October 31, 2019
 Preliminary - Unaudited

	Budgeted FY 20	Actual FY 20	Actual Percentage	Actual FY 19	Prior Year Percentage
Semester:					
Fall	51,985	50,120	96.4%	49,168	101.9%
Winter	48,442	-	0.0%	46,014	0.0%
Spring	17,723	-	0.0%	19,063	0.0%
Total	118,150	50,120	42.4%	114,245	43.9%

