



Financial Report

Presented to
President Daniel Phelan
Jackson College Board of Trustees



Prepared by the Business Office
October 31, 2022

Jackson College
Memo From John Globoker, Chief Financial Officer
For the October 31, 2022 Financial Report

Following is the October 31, 2022 Treasurer's Report summarizing the components of the major revenue and expense lines. Explanations for variances greater than 2% are included in this memo.

Note: Budgeted amounts reflect the 2022-2023 Budget as adopted at the June 2022 Board of Trustees meeting.

General Fund

Revenues

- **Tuition and fees** - Unfavorable to budget, 22/Fall enrollment is slightly lower than budgeted.
- **Contract training** - Favorable to budget, due to additional trainings through grant programs.
- **Miscellaneous** - Favorable to budget, it is too early in the fiscal year to tell if this trend will continue.
- **Transfers** - Unfavorable to budget, due to timing of support from the Foundation

Expenses

- **Benefits** - Favorable to budget , it is too early in the year to tell if this trend will continue.
- **Services** - Unfavorable to budget, due to timing of serveral IT purchases that required larger upfront payments. We anticipate this will diminish over the fiscal year.
- **Materials** - Favorable to budget, it is too early in the year to tell if this trend will continue.
- **Rent, utilities, insurance** - Unfavorable to budget due to timing of purchases. We anticipate this variance to diminish over time.
- **Other operating costs** - Unfavorable to budget, due to timing of IT License purchases that require larger upfront payments. We anticipate that this will diminish over the fiscal year.
- **Capital Equipment** - Unfavorable to budget due to timing of purchases.

Jackson College
Memo From John Globoker, Chief Financial Officer
For the October 31, 2022 Financial Report

Auxiliary Fund

Revenues

- **Housing** - Favorable to budget as occupancy was higher than expected.
- **Potter Center** - Favorable to budget, due to a conservative budget being presented.
- **Miscellaneous** - Unfavorable to budget, due to timing of payments to the College. We anticipate this diminishing over the fiscal year.

Expenses

- **Wages** - Unfavorable to budget, it is too early in the year to tell if this trend will continue.
- **Services Staffing Agency** - Favorable to budget, it is too early in the year to tell if this trend will continue.
- **Services** - Unfavorable to budget, due to timing of purchases at the beginning of the year.
- **Materials** - Unfavorable to budget, due to conservative budget.
- **Rent, Utilities, insurance** - Unfavorable to budget, It is too early in the year to tell if this trend will continue.
- **Other operating costs** - Unfavorable to budget, due to timing of deposit payments for Potter Center entertainers. We anticipate that this will diminish over the fiscal year.
- **Capital Equipment** - Unfavorable to budget, due to equipment needed for Jax's Place.

Other Notes

- **Cash and Investments** - The Board directed MILAF investment strategy was operationalized in June 2018. At October 31, 2022 interest revenues have exceeded \$506,000. These earnings are designated for future operations. In June 2021, the College made a \$4 million investment in U.S. Government bonds, which is separately presented on the cash and investment summary.
- **Operating Reserves** - Board policy requires the College have combined operating fund balance reserves greater or equal to two months' operating expenses. As of October 31, 2022 the College is meeting this requirement.

Jackson College
Revenue and Expense Statement
General Fund - FY 23
For the Four Months Ended October 31, 2022
Preliminary - Unaudited

	2022-2023 Original Budget	Percentage of Original Budget	Actual Year to Date	Actual Percentage of Budget	Planned Percentage to Date	Variance of Planned Percentage to Actual	Prior Year to Date *
Revenue							
Gross tuition and fees	\$ 24,936,000	57.3%	\$ 10,346,042	41.5%	44.0%	\$ (625,798)	\$ 10,456,205
Less Institutional Scholarships	(725,000)	-1.7%	(313,479)	43.2%	44.0%	5,521	(290,442)
Net tuition and fees	24,211,000	55.6%	10,032,563	41.4%	44.0%	(620,277)	10,165,763
Property taxes	5,587,000	12.7%	4,590,121	82.2%	83.0%	(47,089)	4,441,063
State appropriations	13,428,792	30.9%	4,476,264	33.3%	33.3%	4,476	4,245,240
Contract training	35,000	0.1%	36,003	102.9%	33.3%	24,348	6,836
Miscellaneous	210,000	0.5%	75,973	36.2%	33.3%	6,043	113,310
Transfers	50,000	0.1%	10,469	20.9%	33.3%	(6,181)	11,622
Transfers - Federal grant funds	-	0.0%	-	0.0%	0.0%	-	-
Total revenues	43,521,792	99.9%	19,221,393	44.2%	36.0%	(638,680)	18,983,834
Expenses							
Wages	16,323,336	37.7%	5,394,328	33.0%	33.3%	(41,342)	5,030,685
Retirement	4,335,066	10.0%	1,428,057	32.9%	33.3%	(15,520)	1,359,457
Benefits	3,144,126	7.3%	960,686	30.6%	33.3%	(86,308)	949,568
Services - Staffing Agency	3,655,400	8.5%	1,282,991	35.1%	33.3%	65,743	1,157,562
Services	4,064,520	9.4%	1,677,244	41.3%	33.3%	323,759	846,852
Materials	1,653,675	3.8%	513,766	31.1%	33.3%	(36,908)	744,614
Rent, utilities, insurance	1,749,400	4.1%	617,124	35.3%	33.3%	34,574	543,166
Other operating costs	2,440,735	5.7%	1,304,240	53.4%	33.3%	491,475	762,318
Transfers-major maintenance	987,895	2.3%	329,298	33.3%	33.3%	329	21,642
Transfers-deferred maintenance	-	0.0%	-	0.0%	0.0%	-	-
Transfers-debt service	4,460,045	10.3%	1,486,682	33.3%	33.3%	1,487	962,632
Transfers-Jets Store	-	0.0%	101,870	0.0%	0.0%	101,870	-
Capital equipment	348,000	0.8%	158,560	45.6%	33.3%	42,676	47,351
Total expenses	43,162,198	99.9%	15,254,846	35.3%	30.3%	881,835	12,425,847
Income over (under) expenses	\$ 359,594 **		\$ 3,966,547			\$ (1,520,515)	\$ 6,557,987

* Certain amounts as reported in the 2022 financial statements have been reclassified to conform with the 2023 presentation of Auxiliary Funds

** Budgeted Auxiliary Funds presented separately

Jackson College
Revenue and Expense Schedule
HEERF Funds - FY 23

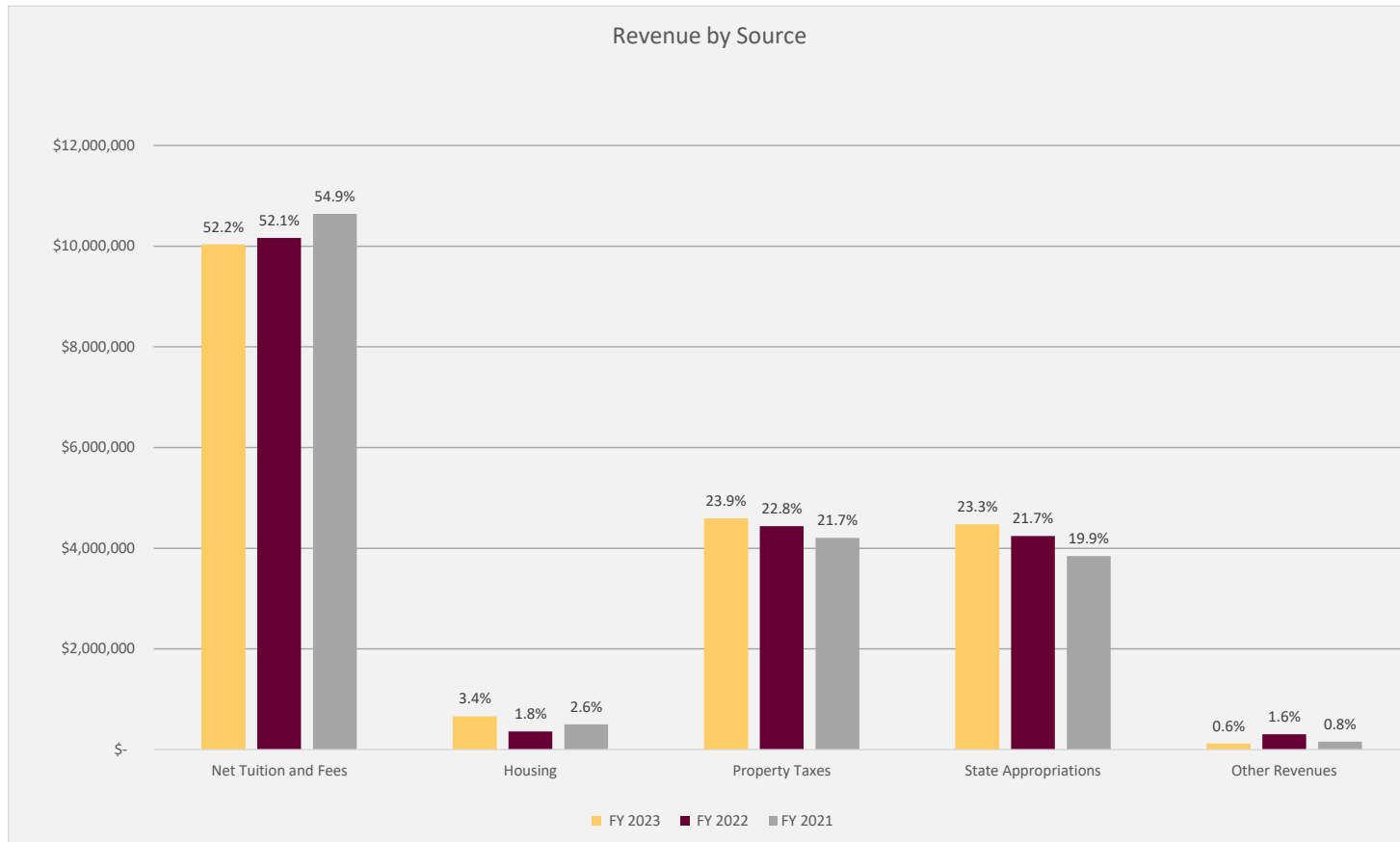
For the Four Months Ended Ended October 31, 2022

Preliminary - Unaudited

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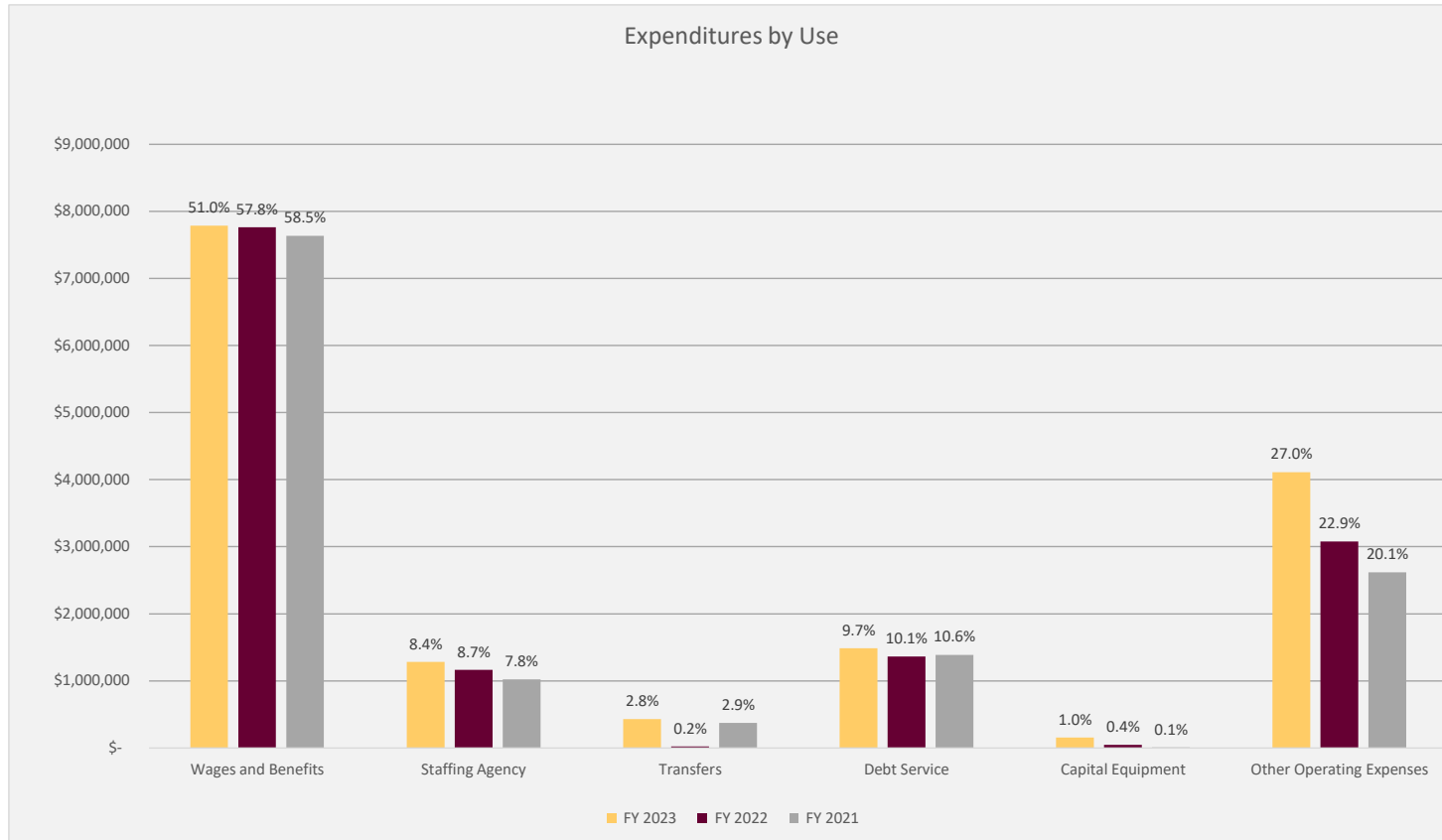
Jackson College
General Fund Revenue Comparison
For the Four Months Ended October 31, 2022

\$19,221,393



Jackson College
General Fund Expenditure Comparison
For the Four Months Ended October 31, 2022

\$15,254,846



Jackson College
Balance Sheet and Changes in Fund Balance - FY 22
October 31, 2022
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	CARES Fund	Auxiliary Fund	Endowment Fund	Debt & Property Fund	Activities Fund	Total
Assets									
Cash	\$ 1,313,151	\$ 11,966,924	\$ (4,675,515)	\$ -	\$ 307,941	\$ 17,458	\$ 14,435,785	\$ 522,943	\$ 23,888,687
Restricted cash in escrow	-	-	-	-	-	-	-	-	-
Investments	-	-	-	-	-	16,794	-	-	16,794
Accounts receivable	9,455,207	12,500	3,100	-	41,891	-	317,182	-	9,829,880
Inventories	29,672	-	-	-	134,935	-	-	-	164,607
Other assets	(177,008)	-	66,557	-	109,038	-	79,231,895	-	79,230,482
Total assets	10,621,022	11,979,424	(4,605,858)	-	593,805	34,251	93,984,862	522,943	113,130,449
Liabilities and Fund Balance									
Accounts payable	442,661	-	4,649	-	-	-	143,012	-	590,322
Accrued liabilities	2,380,130	-	-	-	241,006	-	31,629,842	-	34,250,978
Deferred liabilities	2,256,977	-	-	-	-	-	-	-	2,256,977
Unearned revenue	1,400	-	-	-	255,502	-	-	-	256,902
Other liabilities	869,535	-	-	-	-	-	-	-	869,535
Total liabilities	5,950,703	-	4,649	-	496,508	-	31,772,854	-	38,224,714
Fund balance	4,670,319	11,979,424	(4,610,507)	-	97,297	34,251	62,212,008	522,943	74,905,735
Total liabilities and fund balance	\$ 10,621,022	\$ 11,979,424	\$ (4,605,858)	\$ -	\$ 593,805	\$ 34,251	\$ 93,984,862	\$ 522,943	\$ 113,130,449
Beginning fund balance									
Net investment in capital assets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	50,587,601	\$ -	\$ 50,587,601
Major Maintenance and Equipment Replacement	-	-	-	-	-	-	12,037,534	-	12,037,534
Restricted	-	178,467	477,116	-	-	34,176	-	-	689,759
Future Operations	703,772	11,872,928	-	-	-	-	-	530,070	13,106,770
	\$ 703,772	\$ 12,051,395	\$ 477,116	\$ -	\$ -	\$ 34,176	\$ 62,625,135	\$ 530,070	\$ 76,421,664
Current year income	19,221,393	(71,971)	3,621,122	-	1,460,283	75	1,529,137	31,305	25,791,344
Current year expenses	15,254,846	-	8,708,745	-	1,362,986	-	1,942,264	38,432	27,307,273
Ending fund balance	\$ 4,670,319	\$ 11,979,424	\$ (4,610,507)	\$ -	\$ 97,297	\$ 34,251	\$ 62,212,008	\$ 522,943	\$ 74,905,735

Jackson College
Revenue and Expense Statement
Auxiliary Services
For the Four Months Ended October 31, 2022
Preliminary - Unaudited

	2022-2023 Original Budget	Percentage of Original Budget	Actual Year to Date All Auxiliaries	Actual Percentage of Budget	Planned Percentage to Budget	Hospitality Services	Auxiliary Units Housing	Jets Store Bookstore	Potter Center Performing Arts
Revenue									
Housing	\$ 1,007,485	49.1%	\$ 662,164	65.7%	50.0%	-	662,164	-	-
Less Housing Scholarships	(100,000)	-4.9%	(82,553)	82.6%	50.0%	-	(82,553)	-	-
Sales Bookstore	-	0.0%	110,557	0.0%	0.0%	-	-	110,557	-
Potter Center activities	200,000	9.8%	282,870	141.4%	33.0%	-	-	-	282,870
Hospitality	660,000	32.2%	212,893	32.3%	33.0%	212,893	-	-	-
Miscellaneous	50,000	2.4%	11,571	23.1%	33.0%	-	3,600	-	7,971
Transfers - General Fund	-	0.0%	101,870	0.0%	0.0%	-	-	101,870	-
Transfers - Foundation	232,500	11.3%	78,355	33.7%	33.0%	-	-	-	78,355
Total revenues	<u>2,049,985</u>		<u>1,377,727</u>			<u>212,893</u>	<u>583,211</u>	<u>212,427</u>	<u>369,196</u>
Expenses									
Wages	\$ 1,048,942	43.5%	\$ 391,586	37.3%	33.0%	183,287	62,477	55,484	90,338
Retirement	283,023	11.7%	90,388	31.9%	33.0%	38,345	8,903	14,221	28,919
Benefits	203,774	8.5%	71,103	34.9%	33.0%	39,307	3,215	11,446	17,135
Services - Staffing Agency	15,000	0.6%	1,111	7.4%	33.0%	1,111	-	-	-
Services	12,000	0.5%	13,041	108.7%	33.0%	3,891	2,016	-	7,134
Materials	385,340	16.0%	310,042	80.5%	33.0%	181,411	174	128,184	273
Rent, utilities, insurance	2,000	0.1%	753	37.7%	33.0%	753	-	-	-
Other operating costs	452,500	18.8%	380,777	84.1%	33.0%	1,431	4,926	3,785	370,635
Transfers	-	0.0%	-	0.0%	0.0%	-	-	-	-
Capital equipment	7,000	0.3%	21,632	309.0%	33.0%	21,255	1,070	(693)	-
Total expenses	<u>2,409,579</u>		<u>1,280,433</u>			<u>470,791</u>	<u>82,781</u>	<u>212,427</u>	<u>514,434</u>
Income over (under) expenses	<u>\$ (359,594)</u>		<u>\$ 97,294</u>			<u>\$ (257,898)</u>	<u>\$ 500,430</u>	<u>\$ -</u>	<u>\$ (145,238)</u>

Jackson College
Balance Sheet
Building and Site Fund - FY 23
October 31, 2022
Preliminary - Unaudited

	Building and Site Fund
Assets	
Cash	\$ 10,416,019
Investments	-
Accounts receivable	317,182
Due from other funds	-
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Total assets	10,733,201
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Liabilities and Fund Balance	
Accounts payable	143,012
Other liabilities	-
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Total liabilities	143,012
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Fund balance	10,590,189
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Total liabilities and fund balance	\$ 10,733,201
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Jackson College
Statement of Changes in Fund Balance
Building and Site Fund
For the Four Months Ended Ended October 31, 2022
Preliminary - Unaudited

	Balance July 1, 2021	Revenue	Expenditures	Balance October 31, 2022
Major Maintenance and Equipment Replacement	\$ 12,037,534	\$ 42,397	\$ 1,136,288	\$ 10,943,643
Deferred Maintenance and Life Safety	-	-	353,454	(353,454)
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Total	\$ 12,037,534	\$ 42,397	\$ 1,489,742	\$ 10,590,189
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Jackson College
Cash and Investments by Fund - FY 23
October 31, 2022
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	CARES Fund	Grants Fund	Auxiliary Fund	Endowment Fund	Building and Site	Physical Plant	Activities Fund	Total
Cash											
Petty Cash	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,309	\$ 4,309
Cash-Comerica Bank Pooled	(5,844,122)	(84,184)	(2,758,882)	-	1,230,110	528,223	17,458	10,416,019	4,019,766	523,314	8,047,702
Cash-Comerica Federal Funds	-	-	3,603	-	-	-	-	-	-	-	3,603
VISA Account	88,247	-	-	-	-	-	-	-	-	-	88,247
Cash-United Bank	-	-	-	-	-	-	-	-	-	-	-
Cash-Federal Direct Loan	-	-	52,268	-	-	-	-	-	-	-	52,268
Cash-Comerica State Wire	6,675	-	-	-	-	-	-	-	-	-	6,675
Cash-Payroll	4,560,703	-	(2,764,765)	-	(1,575,527)	(220,282)	-	-	-	(4,680)	(4,551)
County National Bank	487,162	-	82,959	-	-	-	-	-	-	-	570,121
Ref Pay	4,206	-	-	-	-	-	-	-	-	-	4,206
Cultural Affairs Checking	719	-	-	-	-	-	-	-	-	-	719
MNJTP	9,561	-	-	-	1,054,719	-	-	-	-	-	1,064,280
U.S. Government Bonds	-	3,544,834	-	-	-	-	-	-	-	-	3,544,834
MILAF	2,000,000	8,506,274	-	-	-	-	-	-	-	-	10,506,274
	1,313,151	11,966,924	(5,384,817)	-	709,302	307,941	17,458	10,416,019	4,019,766	522,943	23,888,687
Investments											
Common Stock	-	-	-	-	-	-	16,794	-	-	-	16,794
Total cash and investments	<u>\$ 1,313,151</u>	<u>\$11,966,924</u>	<u>\$ (5,384,817)</u>	<u>\$ -</u>	<u>\$ 709,302</u>	<u>\$ 307,941</u>	<u>\$ 34,252</u>	<u>\$ 10,416,019</u>	<u>\$ 4,019,766</u>	<u>\$ 522,943</u>	<u>\$ 23,905,481</u>

Jackson College
Billing Contact Hours
October 31, 2022
Preliminary - Unaudited

	Budgeted FY 23	Actual FY 23	Actual Percentage	Actual FY 22	Prior Year Percentage
Semester:					
Fall	44,000	42,653	96.9%	41,477	102.8%
Spring	40,000	-	0.0%	37,830	0.0%
Summer	16,000	-	0.0%	16,893	0.0%
Total	100,000	42,653	42.7%	96,200	44.3%

