



Financial Report

Presented to
President Daniel Phelan
Jackson College Board of Trustees



Prepared by the Business Office
September 30, 2019

Jackson College
Memo From Darrell Norris, Vice President of Finance
For the September 30, 2019 Financial Report

Following is the September 30, 2019 Treasurer's Report summarizing the components of the major revenue and expense lines. Explanations for variances greater than 2% are included in this memo.

Note: Budgeted amounts reflect the 2019-2020 Budget as adopted at the May 2019 Board of Trustees meeting.

Revenues

- **Housing** - Variance is due to housing being at capacity for 19/FL.
- **Miscellaneous Income** - Variance is timing as the College will not recognize income from unused meal plans until the end of the fiscal year.
- **Transfers** - Variance is timing as the JC Foundation support to the College has not yet been determined.

Expenses

- **Services - Staffing Agency** - Variance due to timing, we expect savings to get smaller as the fiscal year progresses.
- **Services** - Timing of services provided, this variance is expected to diminish over time.
- **Materials** - Delayed timing in IT software purchases, this variance is expected to diminish over time.
- **Other Operating Costs** - Variance is due to timing of purchases, this variance is expected to diminish over time.
- **Capital Equipment** - Variance is due to timing of purchases, this variance is expected to diminish over time.

Other Notes

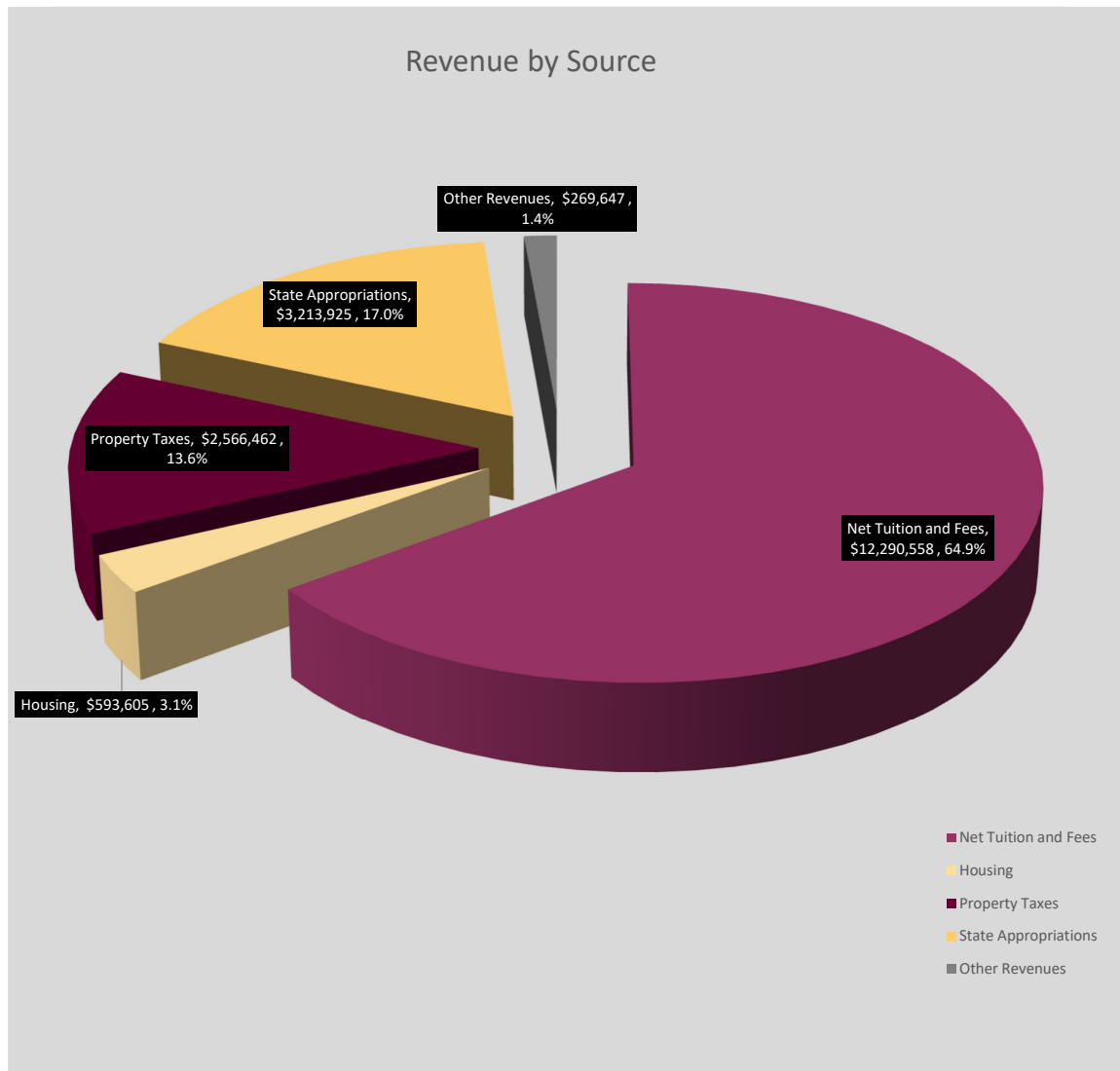
- **Cash and Investments** - The Board directed MILAF investment strategy was operationalized in May 2018. At September 30, 2019 interest revenues have already exceeded \$305,000. These earnings are designated for future operations.
- **Looking Ahead** - Winter enrollment will open on 10/23/2019 and until we mark our revenue from this enrollment period, a conservative approach to the addition of expenditures to the budget is recommended.

Jackson College
Revenue and Expense Statement
General Fund - FY 20
For the Three Months Ended September 30, 2019
Preliminary - Unaudited

	2019-2020 Original Budget	Actual Year to Date	Percentage of Budget	Planned Percentage to Date	Variance of Planned Percentage to Actual	Prior Year to Date
Revenue						
Gross tuition and fees	\$ 28,537,274	\$ 12,516,337	43.9%	44.0%	\$ (40,064)	\$ 11,801,970
Less Institutional Scholarships	(884,443)	(225,779)	25.5%	45.0%	172,221	(320,854)
Net tuition and fees	<u>27,652,831</u>	<u>12,290,558</u>	44.4%	44.5%	132,157	11,481,116
Housing	900,000	593,605	66.0%	50.0%	143,605	480,910
Property taxes	5,240,000	2,566,462	49.0%	50.0%	(53,538)	3,040,528
State appropriations	12,855,700	3,213,925	25.0%	25.0%	-	3,238,194
Contract training	100,000	24,723	24.7%	25.0%	(277)	45,904
Potter Center activities	446,431	115,393	25.8%	25.0%	3,785	136,515
Miscellaneous	557,500	126,992	22.8%	25.0%	(12,383)	56,461
Transfers	<u>34,500</u>	<u>2,539</u>	7.4%	25.0%	(6,086)	3,626
Total revenues	<u>47,786,962</u>	<u>18,934,197</u>	39.6%	32.1%	207,263	18,483,254
Expenses						
Wages	18,024,637	4,188,664	23.2%	23.1%	24,974	4,011,882
Retirement	4,699,758	1,071,470	22.8%	23.1%	(14,174)	1,026,848
Benefits	3,186,946	780,278	24.5%	25.0%	(16,458)	739,555
Services - Staffing Agency	4,878,622	927,535	19.0%	23.1%	(199,427)	785,165
Services	2,943,382	639,307	21.7%	25.0%	(96,539)	608,013
Materials	2,483,250	539,067	21.7%	25.0%	(81,746)	711,512
Rent, utilities, insurance	1,900,000	498,726	26.2%	25.0%	23,726	508,376
Other operating costs	3,415,069	723,971	21.2%	25.0%	(129,796)	694,278
Transfers	805,000	201,250	25.0%	25.0%	-	187,500
Transfers-debt service	4,848,013	1,212,003	25.0%	25.0%	-	1,150,178
Capital equipment	<u>601,500</u>	<u>42,892</u>	7.1%	25.0%	(107,483)	73,576
Total expenses	<u>47,786,176</u>	<u>10,825,163</u>	22.7%	24.4%	(596,923)	10,496,883
Income over (under) expenses	<u>\$ 785</u>	<u>\$ 8,109,034</u>			<u>\$ 804,186</u>	<u>\$ 7,986,371</u>

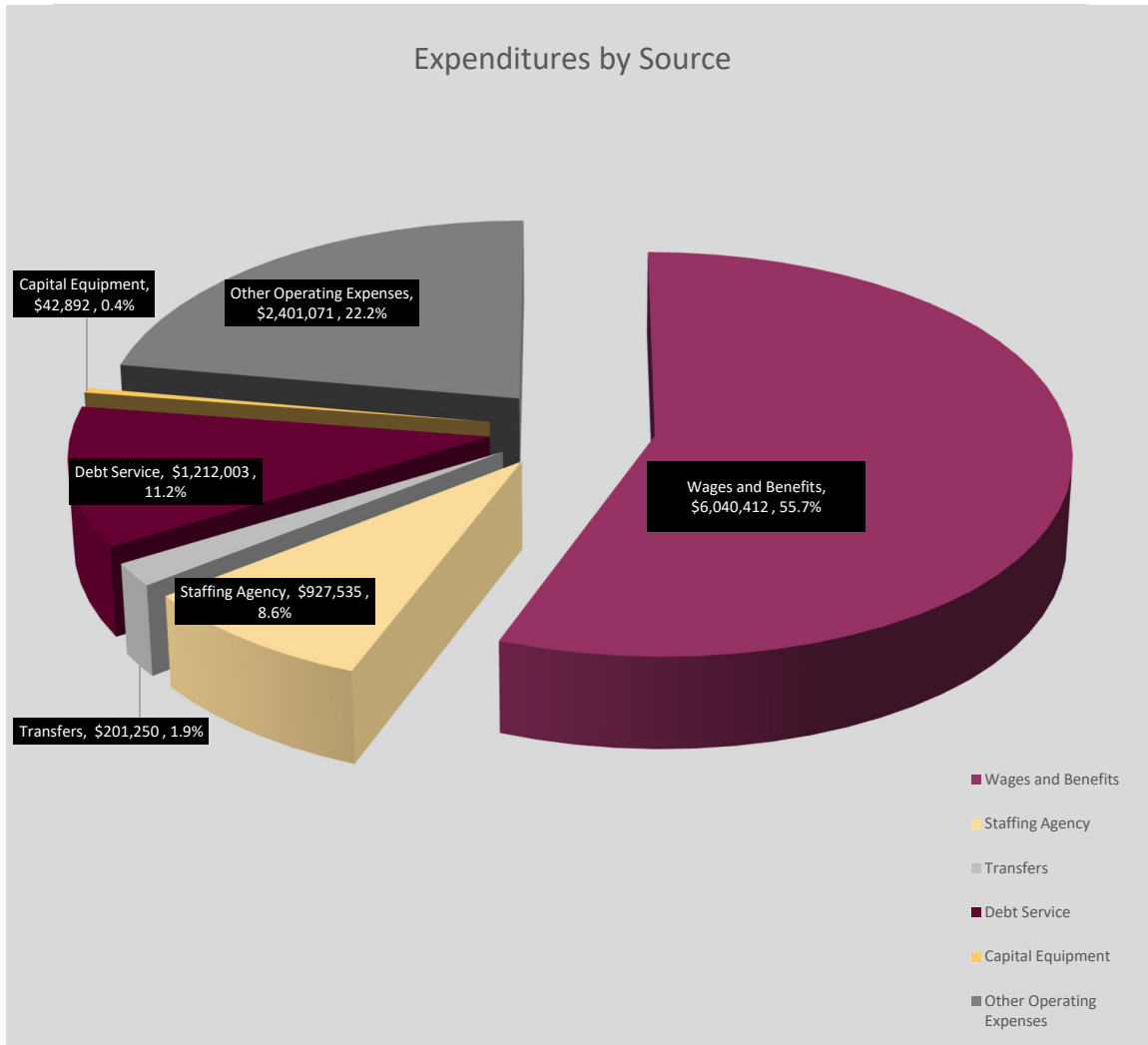
Jackson College
General Fund Revenue - FY 20
For the Three Months Ended September 30, 2019

\$18,934,197



Jackson College
General Fund Expenditures - FY 20
For the Three Months Ended September 30, 2019

\$10,825,163



Jackson College
Balance Sheet and Changes in Fund Balance - FY 20
September 30, 2019
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	Endowment Fund	Debt & Property Fund	Activities Fund	Total
Assets							
Cash	\$ 1,703,353	\$ 8,852,958	\$ 855,960	\$ 11,614	\$ 7,680,048	\$ 312,535	\$ 19,416,468
Investments	-	-	-	17,673	-	-	17,673
Accounts receivable	12,900,432	25,000	1,000	-	46,148	-	12,972,580
Inventories	30,425	-	-	-	-	-	30,425
Other assets	391,613	-	168,325	-	72,077,730	-	72,637,668
Total assets	15,025,823	8,877,958	1,025,285	29,287	79,803,926	312,535	105,074,814
Liabilities and Fund Balance							
Accounts payable	253,531	-	-	-	92,264	1,025	346,820
Accrued liabilities	2,526,768	-	-	-	30,622,610	-	33,149,378
Deferred liabilities	2,895,240	-	-	-	-	-	2,895,240
Unearned revenue	367,920	-	-	-	-	-	367,920
Other liabilities	170,860	-	-	-	697	1,000	172,557
Total liabilities	6,214,319	-	-	-	30,715,571	2,025	36,931,915
Fund balance	8,811,504	8,877,958	1,025,285	29,287	49,088,355	310,510	68,142,899
Total liabilities and fund balance	\$ 15,025,823	\$ 8,877,958	\$ 1,025,285	\$ 29,287	\$ 79,803,926	\$ 312,535	\$ 105,074,814
Beginning fund balance							
Net investment in capital assets	\$ -	\$ -	\$ -	\$ -	\$ 44,188,252	\$ -	\$ 44,188,252
Major Maintenance and Equipment Replacement	-	-	-	-	4,165,003	-	4,165,003
Restricted	-	178,467	379,183	29,252	-	-	586,902
Future Operations	702,470	8,603,673	-	-	-	268,834	9,574,977
	\$ 702,470	\$ 8,782,140	\$ 379,183	\$ 29,252	\$ 48,353,255	\$ 268,834	\$ 58,515,134
Current year income	18,934,197	95,818	6,417,433	35	1,425,818	56,964	26,930,265
Current year expenses	10,825,163	-	5,771,331	-	690,718	15,288	17,302,500
Ending fund balance	\$ 8,811,504	\$ 8,877,958	\$ 1,025,285	\$ 29,287	\$ 49,088,355	\$ 310,510	\$ 68,142,899

Jackson College
 Balance Sheet
 Building and Site Fund - FY 20
 September 30, 2019
 Preliminary - Unaudited

	Building and Site Fund
Assets	
Cash	\$ 3,758,493
Investments	-
Accounts receivable	20,255
Due from other funds	(300)
Total assets	3,778,448
Liabilities and Fund Balance	
Accounts payable	92,264
Other liabilities	697
Total liabilities	92,961
Fund balance	3,685,487
Total liabilities and fund balance	\$ 3,778,448

Jackson College
 Statement of Changes in Fund Balance
 Building and Site Fund
 For the Three Months Ended September 30, 2019
 Preliminary - Unaudited

	Balance July 1, 2019	Revenue	Expenditures	Balance September 30, 2019
Major Maintenance and Equipment Replacement	\$ 4,165,003	\$ 211,205	\$ 690,721	\$ 3,685,487
Total	\$ 4,165,003	\$ 211,205	\$ 690,721	\$ 3,685,487

Jackson College
Cash and Investments by Fund - FY 20
September 30, 2019
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	Grants Fund	Endowment Fund	Building and Site	Physical Plant	Activities Fund	Total
Cash									
Petty Cash	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,724	\$ 2,724
Cash-Comerica Bank Pooled	(844,065)	289,064	1,250,474	830,080	11,614	3,758,493	3,921,555	309,191	9,526,406
Cash-Comerica Federal Funds	-	-	1,815	-	-	-	-	-	1,815
Cash-So Mich National	134,735	-	21,172	-	-	-	-	-	155,907
VISA Account	154,741	-	50	-	-	-	-	620	155,411
Cash-United Bank	181,540	-	21,361	-	-	-	-	-	202,901
Cash-Federal Stafford	-	-	4,953	-	-	-	-	-	4,953
Cash-Comerica State Wire	41,876	-	-	-	-	-	-	-	41,876
Cash-Payroll	2,657	-	(1,635,121)	(910,975)	-	-	-	-	(2,543,439)
JC One Card	14,208	-	-	-	-	-	-	-	14,208
Ref Pay	1,511	-	-	-	-	-	-	-	1,511
Athletic Checking	7,477	-	-	-	-	-	-	-	7,477
Cultural Affairs Checking	2,599	-	-	-	-	-	-	-	2,599
MNJTP	-	-	-	1,272,151	-	-	-	-	1,272,151
Certificates of Deposit	-	255,377	-	-	-	-	-	-	255,377
MILAF	2,000,000	8,308,517	-	-	-	-	-	-	10,308,517
Insurance HRA	6,074	-	-	-	-	-	-	-	6,074
	<u>1,703,353</u>	<u>8,852,958</u>	<u>(335,296)</u>	<u>1,191,256</u>	<u>11,614</u>	<u>3,758,493</u>	<u>3,921,555</u>	<u>312,535</u>	<u>19,416,468</u>
Investments									
Common Stock	-	-	-	-	17,673	-	-	-	17,673
Total cash and investments	<u>\$ 1,703,353</u>	<u>\$ 8,852,958</u>	<u>\$ (335,296)</u>	<u>\$ 1,191,256</u>	<u>\$ 29,287</u>	<u>\$ 3,758,493</u>	<u>\$ 3,921,555</u>	<u>\$ 312,535</u>	<u>\$ 19,434,141</u>

Jackson College
 Billing Contact Hours
 September 30, 2019
 Preliminary - Unaudited

	Budgeted FY 20	Actual FY 20	Actual Percentage	Actual FY 19	Prior Year Percentage
Semester:					
Fall	51,985	50,266	96.7%	49,168	102.2%
Winter	48,442	-	0.0%	46,014	0.0%
Spring	17,723	-	0.0%	19,063	0.0%
Total	118,150	50,266	42.5%	114,245	44.0%

