



## Financial Report

Presented to  
President Daniel Phelan  
Jackson College Board of Trustees



Prepared by the Business Office  
September 30, 2022

Jackson College  
Memo From John Globoker, Chief Financial Officer  
For the September 30, 2022 Financial Report

Following is the September 30, 2022 Treasurer's Report summarizing the components of the major revenue and expense lines. Explanations for variances greater than 2% are included in this memo.

Note: Budgeted amounts reflect the 2022-2023 Budget as adopted at the June 2022 Board of Trustees meeting.

**General Fund**

**Revenues**

- **Tuition and fees** - Unfavorable to budget, 22/Fall enrollment is slightly lower than budgeted.
- **Property taxes** - Favorable to budget due to higher than anticipated property tax collections.
- **Contract training** - Favorable to budget, it is too early in the fiscal year to tell if this trend will continue.
- **Miscellaneous** - Unfavorable to budget, it is too early in the fiscal year to tell if this trend will continue.
- **Transfers** - Unfavorable to budget, due to a timing of support from the Foundation

**Expenses**

- **Benefits** - Favorable to budget, it is too early in the year to tell if this trend will continue.
- **Services** - Unfavorable to budget, due to timing of several IT purchases that required larger upfront payments. We anticipate this will diminish over the fiscal year.
- **Rent, utilities, insurance** - Unfavorable to budget due to timing of purchases. We anticipate this variance to diminish over time.
- **Other operating costs** - Unfavorable to budget, due to timing of IT License purchases that require larger upfront payments. We anticipate that this will diminish over the fiscal year.
- **Capital Equipment** - Unfavorable to budget due to timing of purchases.

Jackson College  
Memo From John Globoker, Chief Financial Officer  
For the September 30, 2022 Financial Report

**Auxiliary Fund**

**Revenues**

- **Housing** - Favorable to budget as occupancy was higher than expected.
- **Potter Center** - Favorable to budget, due to a conservative budget being presented.
- **Hospitality** - Unfavorable to budget, it is too early in the fiscal year to tell if this trend will continue.
- **Miscellaneous** - Unfavorable to budget, it is too early in the fiscal year to tell if this trend will continue.
- **Transfers** - Unfavorable to budget, due to timing of transfers from the foundation.

**Expenses**

- **Services Staffing Agency** - Favorable to budget, it is too early in the year to tell if this trend will continue.
- **Services** - Unfavorable to budget, due to timing of purchases at the beginning of the year.
- **Materials** - Unfavorable to budget, due to timing of purchases required to start the academic year. We anticipate that this will diminish over the fiscal year.
- **Rent, Utilities, insurance** - Unfavorable to budget, It is too early in the year to tell if this trend will continue.
- **Other operating costs** - Unfavorable to budget, due to timing of deposit payments for Potter Center entertainers. We anticipate that this will diminish over the fiscal year.
- **Capital Equipment** - Unfavorable to budget, it is too early in the fiscal year to tell if this trend will continue.

**Other Notes**

- **Cash and Investments** - The Board directed MILAF investment strategy was operationalized in June 2018. At March 31, 2022 interest revenues have exceeded \$421,000. These earnings are designated for future operations. In June 2021, the College made a \$4 million investment in U.S. Government bonds, which is separately presented on the cash and investment summary.
- **Operating Reserves** - Board policy requires the College have combined operating fund balance reserves greater or equal to two months' operating expenses. As of September 30, 2022 the College is meeting this requirement.

Jackson College  
Revenue and Expense Statement  
General Fund - FY 23  
For the Three Months Ended September 30, 2022  
Preliminary - Unaudited

	<b>2022-2023 Original Budget</b>	<b>Percentage of Original Budget</b>	<b>Actual Year to Date</b>	<b>Actual Percentage of Budget</b>	<b>Planned Percentage to Date</b>	<b>Variance of Planned Percentage to Actual</b>	<b>Prior Year to Date *</b>
<b>Revenue</b>							
Gross tuition and fees	\$ 24,936,000	57.3%	\$ 10,426,614	41.8%	44.0%	\$ (545,226)	\$ 10,408,346
Less Institutional Scholarships	(725,000)	-1.7%	(285,336)	39.4%	44.0%	33,664	(290,442)
Net tuition and fees	24,211,000	55.6%	10,141,278	41.9%	44.0%	(511,562)	10,117,904
Property taxes	5,587,000	12.7%	1,566,061	28.0%	25.0%	169,311	3,929,622
State appropriations	13,428,792	30.9%	3,357,198	25.0%	25.0%	-	3,183,930
Contract training	35,000	0.1%	14,714	42.0%	25.0%	5,964	5,567
Miscellaneous	210,000	0.5%	42,316	20.2%	25.0%	(10,184)	89,818
Transfers	50,000	0.1%	-	0.0%	25.0%	(12,500)	11,622
Transfers - Federal grant funds	-	0.0%	-	0.0%	0.0%	-	-
<b>Total revenues</b>	<b>43,521,792</b>	<b>99.9%</b>	<b>15,121,567</b>	<b>34.7%</b>	<b>20.8%</b>	<b>(358,971)</b>	<b>17,338,463</b>
<b>Expenses</b>							
Wages	16,323,336	37.7%	4,273,369	26.2%	25.0%	192,536	3,450,614
Retirement	4,335,066	10.0%	1,133,799	26.2%	25.0%	50,032	945,867
Benefits	3,144,126	7.3%	708,211	22.5%	25.0%	(77,821)	721,094
Services - Staffing Agency	3,655,400	8.5%	933,843	25.5%	25.0%	19,993	689,279
Services	4,064,520	9.4%	1,173,354	28.9%	25.0%	157,224	529,225
Materials	1,653,675	3.8%	418,201	25.3%	25.0%	4,782	575,646
Rent, utilities, insurance	1,749,400	4.1%	490,364	28.0%	25.0%	53,014	441,344
Other operating costs	2,440,735	5.7%	710,255	29.1%	25.0%	100,071	526,115
Transfers-major maintenance	987,895	2.3%	246,974	25.0%	25.0%	-	16,232
Transfers-deferred maintenance	-	0.0%	-	0.0%	0.0%	-	-
Transfers-debt service	4,460,045	10.3%	1,115,011	25.0%	25.0%	-	721,974
Transfers-Jets Store	-	0.0%	96,113	0.0%	0.0%	96,113	-
Capital equipment	348,000	0.8%	95,877	27.6%	25.0%	8,877	37,605
<b>Total expenses</b>	<b>43,162,198</b>	<b>99.9%</b>	<b>11,395,371</b>	<b>26.4%</b>	<b>22.7%</b>	<b>604,821</b>	<b>8,654,995</b>
<b>Income over (under) expenses</b>	<b>\$ 359,594 **</b>		<b>\$ 3,726,196</b>			<b>\$ (963,792)</b>	<b>\$ 8,683,468</b>

\* Certain amounts as reported in the 2022 financial statements have been reclassified to conform with the 2023 presentation of Auxiliary Funds

\*\* Budgeted Auxiliary Funds presented separately

Jackson College  
Balance Sheet and Changes in Fund Balance - FY 22  
September 30, 2022  
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	CARES Fund	Auxiliary Fund	Endowment Fund	Debt & Property Fund	Activities Fund	Total
<b>Assets</b>									
Cash	\$ (866,844)	\$ 11,942,036	\$ (409,712)	\$ -	\$ 322,005	\$ 17,456	\$ 14,785,670	\$ 521,944	\$ 26,312,555
Restricted cash in escrow	-	-	-	-	-	-	-	-	-
Investments	-	-	-	-	-	16,794	-	-	16,794
Accounts receivable	11,022,140	-	-	-	30,501	-	306,377	-	11,359,018
Inventories	29,672	-	-	-	121,945	-	-	-	151,617
Other assets	61,702	-	(216)	-	175	-	79,231,895	-	79,293,556
<b>Total assets</b>	<b>10,246,670</b>	<b>11,942,036</b>	<b>(409,928)</b>	<b>-</b>	<b>474,626</b>	<b>34,249</b>	<b>94,323,942</b>	<b>521,944</b>	<b>117,133,539</b>
<b>Liabilities and Fund Balance</b>									
Accounts payable	197,715	-	1,725	-	-	-	-	-	199,440
Accrued liabilities	2,649,880	-	-	-	8,157	-	31,629,842	-	34,287,879
Deferred liabilities	2,256,977	-	-	-	-	-	-	-	2,256,977
Unearned revenue	1,400	-	-	-	250,127	-	-	-	251,527
Other liabilities	710,730	-	-	-	-	-	-	-	710,730
<b>Total liabilities</b>	<b>5,816,702</b>	<b>-</b>	<b>1,725</b>	<b>-</b>	<b>258,284</b>	<b>-</b>	<b>31,629,842</b>	<b>-</b>	<b>37,706,553</b>
Fund balance	4,429,968	11,942,036	(411,653)	-	216,342	34,249	62,694,100	521,944	79,426,986
<b>Total liabilities and fund balance</b>	<b>\$ 10,246,670</b>	<b>\$ 11,942,036</b>	<b>\$ (409,928)</b>	<b>\$ -</b>	<b>\$ 474,626</b>	<b>\$ 34,249</b>	<b>\$ 94,323,942</b>	<b>\$ 521,944</b>	<b>\$ 117,133,539</b>
<b>Beginning fund balance</b>									
Net investment in capital assets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	50,587,601	\$ -	\$ 50,587,601
Major Maintenance and Equipment Replacement	-	-	-	-	-	-	12,037,534	-	12,037,534
Restricted	-	178,467	477,116	-	-	34,176	-	-	689,759
Future Operations	703,772	11,872,928	-	-	-	-	-	530,070	13,106,770
	\$ 703,772	\$ 12,051,395	\$ 477,116	\$ -	\$ -	\$ 34,176	\$ 62,625,135	\$ 530,070	\$ 76,421,664
Current year income	15,121,567	(109,359)	4,096,798	-	1,159,450	73	1,064,336	9,304	21,342,169
Current year expenses	11,395,371	-	4,985,567	-	943,108	-	995,371	17,430	18,336,847
<b>Ending fund balance</b>	<b>\$ 4,429,968</b>	<b>\$ 11,942,036</b>	<b>\$ (411,653)</b>	<b>\$ -</b>	<b>\$ 216,342</b>	<b>\$ 34,249</b>	<b>\$ 62,694,100</b>	<b>\$ 521,944</b>	<b>\$ 79,426,986</b>

Jackson College  
Revenue and Expense Statement  
Auxiliary Services  
For the Three Months Ended September 30, 2022  
Preliminary - Unaudited

	2022-2023 Original Budget	Percentage of Original Budget	Actual Year to Date All Auxiliaries	Actual Percentage of Budget	Planned Percentage to Budget	Hospitality Services	Auxiliary Units		Potter Center Performing Arts
							Housing	Jets Store Bookstore	
<b>Revenue</b>									
Housing	\$ 1,007,485	49.1%	\$ 660,396	65.5%	50.0%	-	660,396	-	-
Less Housing Scholarships	(100,000)	-4.9%	(80,485)	80.5%	50.0%	-	(80,485)	-	-
Sales Bookstore	-	0.0%	67,167	0.0%	0.0%	-	-	67,167	-
Potter Center activities	200,000	9.8%	241,248	120.6%	25.0%	-	-	-	241,248
Hospitality	660,000	32.2%	87,534	13.3%	25.0%	87,534	-	-	-
Miscellaneous	50,000	2.4%	3,637	7.3%	25.0%	-	600	-	3,037
Transfers - General Fund	-	0.0%	96,113	0.0%	0.0%	-	-	96,113	-
Transfers - Foundation	232,500	11.3%	3,355	0.0%	25.0%	-	-	-	3,355
<b>Total revenues</b>	<u>2,049,985</u>		<u>1,078,965</u>			<u>87,534</u>	<u>580,511</u>	<u>163,280</u>	<u>247,640</u>
<b>Expenses</b>									
Wages	\$ 1,048,942	43.5%	\$ 283,435	27.0%	25.0%	123,054	49,697	43,156	67,528
Retirement	283,023	11.7%	66,044	23.3%	25.0%	26,123	6,931	11,399	21,591
Benefits	203,774	8.5%	53,882	26.4%	25.0%	28,807	2,501	9,247	13,327
Services - Staffing Agency	15,000	0.6%	458	3.1%	25.0%	458	-	-	-
Services	12,000	0.5%	11,832	98.6%	25.0%	3,517	2,016	-	6,299
Materials	385,340	16.0%	205,311	53.3%	25.0%	117,778	174	87,286	73
Rent, utilities, insurance	2,000	0.1%	753	37.7%	25.0%	753	-	-	-
Other operating costs	452,500	18.8%	236,980	52.4%	25.0%	1,353	2,616	12,192	220,819
Transfers	-	0.0%	-	0.0%	0.0%	-	-	-	-
Capital equipment	7,000	0.3%	3,928	56.1%	25.0%	2,858	1,070	-	-
<b>Total expenses</b>	<u>2,409,579</u>		<u>862,623</u>			<u>304,701</u>	<u>65,005</u>	<u>163,280</u>	<u>329,637</u>
<b>Income over (under) expenses</b>	<u>\$ (359,594)</u>		<u>\$ 216,342</u>			<u>\$ (217,167)</u>	<u>\$ 515,506</u>	<u>\$ -</u>	<u>\$ (81,997)</u>

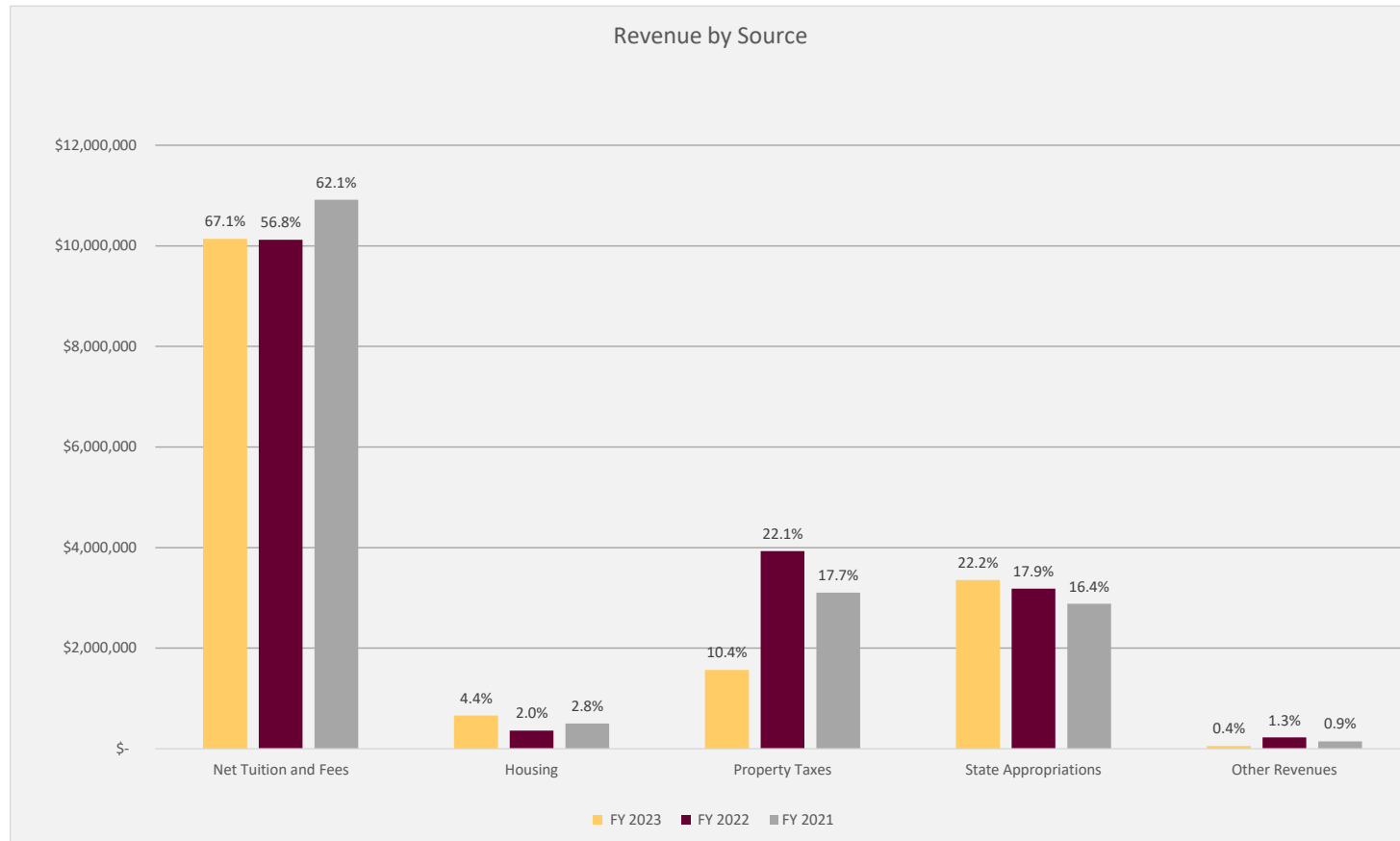
Jackson College  
Revenue and Expense Schedule  
HEERF Funds - FY 22

Preliminary - Unaudited

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Jackson College  
General Fund Revenue Comparison  
For the Three Months Ended September 30, 2022

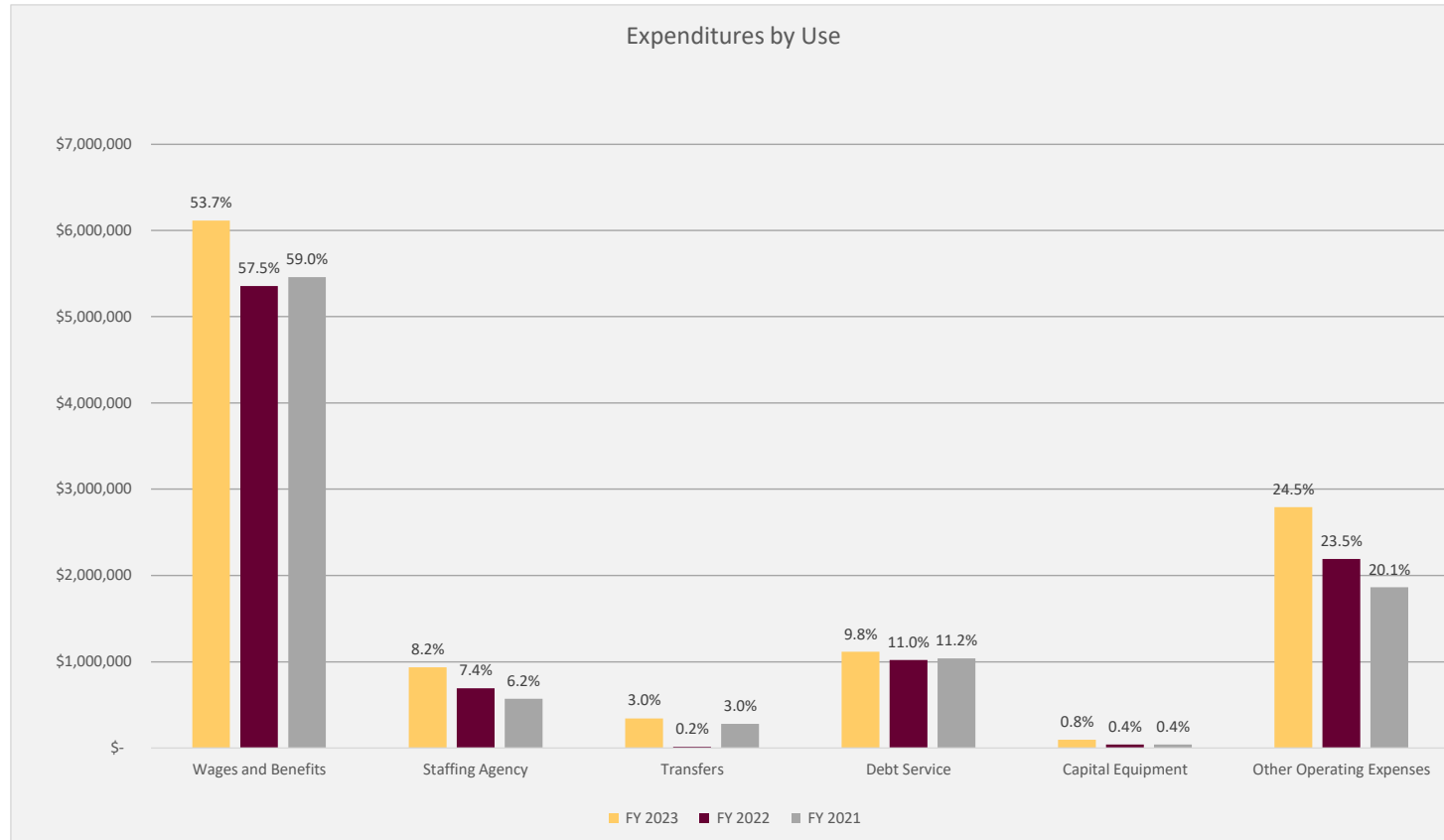
\$15,121,567





Jackson College  
General Fund Expenditure Comparison  
For the Three Months Ended September 30, 2022

\$11,395,371



Jackson College  
Balance Sheet  
Building and Site Fund - FY 22  
September 30, 2022  
Preliminary - Unaudited

	<b>Building and Site Fund</b>
<b>Assets</b>	
Cash	\$ 10,685,052
Investments	-
Accounts receivable	306,378
Due from other funds	-
	<hr/>
<b>Total assets</b>	<b>10,991,430</b>
	<hr/>
<b>Liabilities and Fund Balance</b>	
Accounts payable	-
Other liabilities	-
	<hr/>
<b>Total liabilities</b>	<b>-</b>
	<hr/>
Fund balance	10,991,430
	<hr/>
<b>Total liabilities and fund balance</b>	<b>\$ 10,991,430</b>
	<hr/>

Jackson College  
Statement of Changes in Fund Balance  
Building and Site Fund  
For the Three Months Ended September 30, 2022  
Preliminary - Unaudited

	<b>Balance July 1, 2021</b>	<b>Revenue</b>	<b>Expenditures</b>	<b>Balance September 30, 2022</b>
Major Maintenance and Equipment Replacement	\$ 12,037,534	\$ (50,733)	\$ 648,942	\$ 11,337,859
Deferred Maintenance and Life Safety	<hr/> -	<hr/> -	<hr/> 346,429	<hr/> (346,429)
<b>Total</b>	<hr/> <b>\$ 12,037,534</b>	<hr/> <b>\$ (50,733)</b>	<hr/> <b>\$ 995,371</b>	<hr/> <b>\$ 10,991,430</b>

Jackson College  
Cash and Investments by Fund - FY 22  
September 30, 2022  
Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	CARES Fund	Grants Fund	Auxiliary Fund	Endowment Fund	Building and Site	Physical Plant	Activities Fund	Total
Cash											
Petty Cash	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,309	\$ 4,309
Cash-Comerica Bank Pooled	(8,837,733)	(100,984)	1,415,737	-	1,293,765	503,031	17,456	10,685,052	4,100,618	522,315	9,599,257
Cash-Comerica Federal Funds	-	-	3,603	-	-	-	-	-	-	-	3,603
VISA Account	525,262	-	50	-	-	21,906	-	-	-	-	547,218
Cash-United Bank	-	-	-	-	-	-	-	-	-	-	-
Cash-Federal Direct Loan	-	-	52,268	-	-	-	-	-	-	-	52,268
Cash-Comerica State Wire	448,382	-	-	-	-	-	-	-	-	-	448,382
Cash-Payroll	4,481,832	-	(2,719,629)	-	(1,557,690)	(202,932)	-	-	-	(4,680)	(3,099)
County National Bank	481,352	-	82,959	-	-	-	-	-	-	-	564,311
Ref Pay	22,971	-	-	-	-	-	-	-	-	-	22,971
Cultural Affairs Checking	1,529	-	-	-	-	-	-	-	-	-	1,529
MNJTP	9,561	-	-	-	1,019,225	-	-	-	-	-	1,028,786
U.S. Government Bonds	-	3,560,312	-	-	-	-	-	-	-	-	3,560,312
MILAF	2,000,000	8,482,708	-	-	-	-	-	-	-	-	10,482,708
	(866,844)	11,942,036	(1,165,012)	-	755,300	322,005	17,456	10,685,052	4,100,618	521,944	26,312,555
Investments											
Common Stock	-	-	-	-	-	-	16,794	-	-	-	16,794
Total cash and investments	<u>\$ (866,844)</u>	<u>\$11,942,036</u>	<u>\$ (1,165,012)</u>	<u>\$ -</u>	<u>\$ 755,300</u>	<u>\$ 322,005</u>	<u>\$ 34,250</u>	<u>\$ 10,685,052</u>	<u>\$ 4,100,618</u>	<u>\$ 521,944</u>	<u>\$ 26,329,349</u>

Jackson College  
Billing Contact Hours  
September 30, 2022  
Preliminary - Unaudited

	Budgeted FY 23	Actual FY 23	Actual Percentage	Actual FY 22	Prior Year Percentage
Semester:					
Fall	44,000	43,255	98.3%	40,474	106.9%
Spring	40,000	-	0.0%	37,830	0.0%
Summer	16,000	-	0.0%	16,893	0.0%
Total	100,000	43,255	43.3%	95,197	45.4%

