

**Financial Report** 

Presented to President Daniel Phelan Jackson College Board of Trustees



Prepared by the Business Office September 30, 2023

# Jackson College Memo From John Globoker, Chief Financial Officer For the September 30, 2023 Financial Report

Following is the September 30, 2023 Treasurer's Report summarizing the components of the major revenue and expense lines. Explanations for significant variances are included in this memo.

Note: Budgeted amounts reflect the 2023-2024 Budget as adopted at the June 2023 Board of Trustees meeting.

#### General Fund

#### **Revenues**

- <u>State Appropriations</u> Funding for the fiscal year comes from the state beginning in October.
- <u>Contract</u> training Favorable to budget, due to timing and additional trainings through grant programs.
- Miscellaneous Unfavorable to budget, due to lower than expected administrative allowances and bad debt recovery at this point in the fiscal year.
- Transfers In Favorable to budget, due to a Dental Hygiene transfer and conservative budget.

#### Expenses

- Wages/Retirement & Benefits Favorable to budget, savings realized from vacant positions.
- <u>Services</u> Unfavorable to budget, due to contracted services with CampusWorks for IT, Business Office and PRR Services; Audit Services; and Facilities projects.
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Rent, utilities, insurance - Unfavorable to budget, due to timing of expenses, mainly insurance.

- <u>Transfers</u> favorable, as transfers to plant, auxiliary, and payment on debt have not yet occurred in FY24.
- <u>Capital Equipment</u> Favorable to budget due to timing of future vehicle and office equipment purchases.

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#### **Auxiliary Fund**

#### Revenues

- Housing Unfavorable to budget as occupancy was lower than expected.
- <u>Housing Scholarhips</u> Unfavorable to budget, due to increase in Resident Mentors to support Ready, Set, Jet initiative for the academic year.
- Potter Center Favorable to budget, due to a conservative budget being presented.
- Hospitality and Meal Plans Unfavorable to budget as occupancy was lower than expected.
- Miscellaneous Unfavorable to budget, mainly due building rentals not meeting expectations.
- Transfers Unfavorable to budget, due to timing of transfers from the Foundation.

#### **Expenses**

- <u>Wages/Benefits</u> Favorable to budget, due to vacancies.
- <u>Services</u> <u>Staffing</u> <u>Agency</u>- Favorable to budget, possibly due to conservative budget being presented.
- <u>Services</u> Favorable to budget, due to timing of purchases.
- Materials Favorable to budget, due to timing of expenses.

**<u>Rent</u>**, <u>Utilities</u>, <u>insurance</u> - Favorable to budget, rental of equipment not needed as much compared to previous years

- <u>Other</u> <u>operating</u> <u>costs</u> Unfavorable to budget, due to timing of necessary production costs for shows in Potter Center.
- <u>Transfers</u> Favorable, as transfers to plant, auxiliary, and payment on debt have not yet occurred in FY24.

#### **Other Notes**

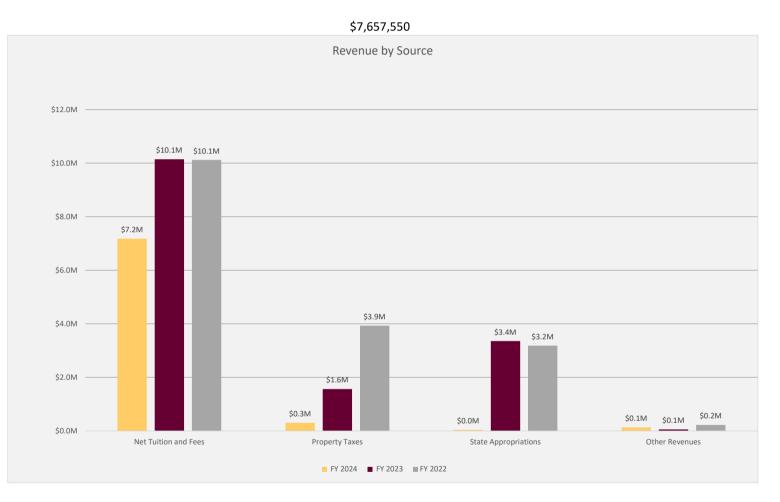
• Operating Reserves - Board policy requires the College have combined operating fund balance reserves greater or equal to two months' operating expenses. As of September 30, 2023 the College is meeting this requirement.

### Jackson College Revenue and Expense Statement General Fund - FY 24 September 30, 2023 Preliminary - Unaudited

	2023-2024	Percentage of	Actual Year to	Actual Percentage of	Planned Percentage to	Variance of Planned Percentage to	Prior Year to	
	Original Budget	Original Budget	Date	Budget	Date	Actual	Date*	
Revenue								
Gross tuition and fees	\$ 25,240,228	54.5%	\$ 7,449,564	29.5%	30.0%	\$ (122,504)	\$ 10,426,614	
Less Institutional Scholarships	(860,000)	-1.9%	(272,551)	31.7%	30.0%	(14,551)	(285,336)	
Net tuition and fees	24,380,228	52.6%	7,177,013	29.4%	30.0%	(137,055)	10,141,278	
Property taxes	6,389,547	13.7%	305,152	4.8%	5.0%	(14,325)	1,566,061	
State appropriations	15,119,559	32.6%	40,558	0.3%	0.0%	40,558	3,357,198	
Contract training	100,000	0.2%	60,749	60.7%	25.0%	35,749	14,714	
Miscellaneous	353,361	0.8%	65,941	18.7%	25.0%	(22,399)	42,316	
Transfers	-	0.0%	8,137	0.0%	25.0%	8,137	-	
Transfers - Federal grant funds		0.0%		0.0%				
Total revenues	46,342,695	100.0%	7,657,550	16.5%	16.0%	(89,335)	15,121,567	
Expenses								
Wages	17,633,785	38.0%	3,226,781	18.3%	26.9%	(1,520,776)	4,273,369	
Retirement	4,761,789	10.3%	872,070	18.3%	26.9%	(409,950)	1,133,799	
Benefits	3,129,996	6.8%	644,724	20.6%	26.9%	(197,967)	708,211	
Services - Staffing Agency	3,736,072	8.1%	803,269	21.5%	26.9%	(202,597)	933,843	
Services	4,481,797	9.7%	1,597,871	35.7%	25.0%	477,422	1,173,354	
Materials	1,843,739	4.0%	411,469	22.3%	25.0%	(49,466)	418,201	
Rent, utilities, insurance	1,808,477	3.9%	538,341	29.8%	25.0%	86,222	490,364	
Other operating costs	3,929,269	8.5%	932,605	23.7%	25.0%	(49,712)	710,255	
Transfers-major maintenance	1,146,577	2.5%	-	0.0%	25.0%	(286,644)	246,974	
Transfers-deferred maintenance	-	0.0%	-	0.0%	0.0%	-	-	
Transfers-debt service	3,457,494	7.5%	-	0.0%	25.0%	(864,374)	1,115,011	
Transfers-Jets Store	-	0.0%	-	0.0%	0.0%	-	96,113	
Capital equipment	413,700	0.9%	83,521	20.2%	25.0%	(19,904)	95,877	
Total expenses	46,342,695	100.0%	9,110,651	19.7%	21.7%	(3,037,746)	11,395,371	
Income over (under) expenses	\$ -		\$ (1,453,101)			\$ 2,948,411	\$ 3,726,196	

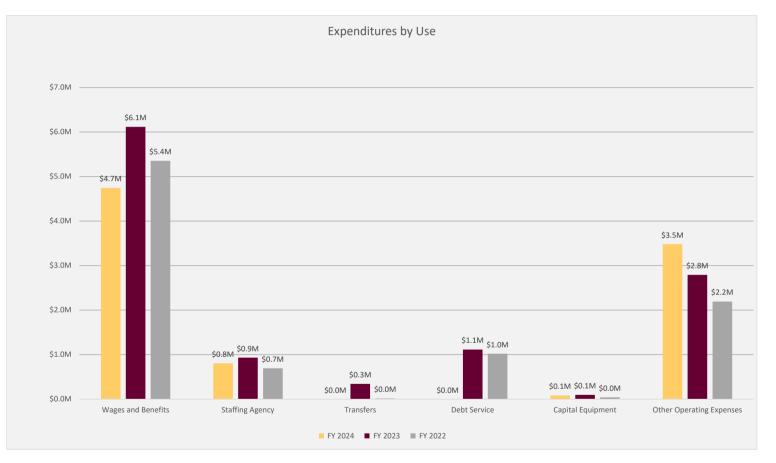
\*Previous years included "financial statement adjustment" entries to smooth revenues and expenses. In fiscal year 2024, management determined to eliminate the need for these entries and report posted revenues and expenses in the college's ERP, Colleague, as it is a better indicator of the college's position for each month.

# Jackson College General Fund Revenue Comparison 9/30/2023



### Jackson College General Fund Expenditure Comparison 9/30/2023

### \$9,110,651



# Jackson College Revenue and Expense Statement Auxiliary Services September 30, 2023 Preliminary - Unaudited

						Auxiliary Units			
	2023-2024	Percentage of	Actual Year to Date All	Actual Percentage of	Planned Percentage	Hospitality		Jets Store	Potter Center Performing
	Original Budget	Original Budget	Auxiliaries	Budget	to Budget	Services	Housing	Bookstore	Arts
Revenue									
Textbook and Class Fees	\$ 2,511,642	34.6%	\$ 1,208,019	48.1%	50.0%	-	-	1,208,019	-
Housing	2,007,800	27.6%	906,124	45.1%	50.0%	-	906,124	-	-
Less Housing Scholarships	(200,000)	-2.8%	(140,759)	70.4%	50.0%	-	(140,759)	-	-
Sales Bookstore	242,923	3.3%	35,562	14.6%	25.0%	-	-	35,562	-
Potter Center activities	351,000	4.8%	164,792	46.9%	25.0%	-	-	-	164,792
Hospitality and Meal Plans	2,302,577	31.7%	955,891	41.5%	50.0%	955,891	-	-	-
Miscellaneous	35,000	0.5%	3,900	11.1%	25.0%	-	-	-	3,900
Transfers - General Fund	-	0.0%	-	0.0%	0.0%	-	-	-	-
Transfers - Foundation	15,000	0.2%		0.0%	0.0%				
Total revenues	7,265,942	100.0%	3,133,529	43.1%	30.6%	955,891	765,365	1,243,581	168,692
Expenses									
Wages	\$ 1,611,365	22.2%	\$ 296,280	18.4%	26.9%	133,132	59,141	46,488	57,519
Retirement	418,100	5.8%	71,158	17.0%	26.9%	33,932	8,267	10,480	18,479
Benefits	249,400	3.4%	63,636	25.5%	26.9%	36,709	8,856	6,448	11,623
Services - Staffing Agency	15,000	0.2%	2,871	19.1%	26.9%	2,871	-	-	-
Services	75,500	1.0%	15,905	21.1%	25.0%	6,723	3,275	130	5,777
Materials	2,395,500	33.0%	358,356	15.0%	25.0%	156,309	7,483	194,255	309
Rent, utilities, insurance	4,000	0.1%	-	0.0%	25.0%	-	-	-	-
Other operating costs	474,000	6.5%	172,281	36.3%	25.0%	-	6,080	291	165,910
Transfers	2,016,077	27.7%	-	0.0%	25.0%	-	-	-	-
Capital equipment	7,000	0.1%		0.0%	25.0%				
Total expenses	7,265,942	100.0%	980,487	13.5%	25.7%	369,676	93,102	258,092	259,617
Income over (under) expenses	\$ -		\$ 2,153,042			\$ 586,215	\$ 672,263	\$ 985,489	\$ (90,925)

### Jackson College Balance Sheet and Changes in Fund Balance - FY 24 September 30, 2023 Preliminary - Unaudited

	General Fund	Designated Fund	Restricted Fund	CARES Fund	Auxiliary Fund	Endowment Fund	Debt & Property Fund	Activities Fund	Total
Assets									
Cash	\$ 2,107,078	\$ 12,499,979	\$ (4,397,783)	\$-	\$ (1,480,688)	\$ 17,598	\$ 6,923,867	\$ (516,442)	\$ 15,153,609
Restricted cash in escrow	-	-	-	-	-	-	-	-	-
Investments	-	-	-	-	-	2,484	-	-	2,484
Accounts receivable	5,604,070	-	2,627	-	1,819,699	14,401	91	-	7,440,888
Inventories	29,800	-	-	-	244,269	-	-	-	274,069
Other assets	3,784,790		6,050,541		1,080,690		81,276,483	1,044,144	93,236,648
Total assets	11,525,738	12,499,979	1,655,385		1,663,970	34,483	88,200,441	527,702	116,107,698
Liabilities and Fund Balance									
Accounts payable	5,461	-	813	-	526	-	34,383	-	41,183
Accrued liabilities	772,443	-	(11,696)	-	352,592	-	27,937,564	-	29,050,903
Deferred liabilities	5,789,084	-	486,526	-	-	-	-	-	6,275,610
Unearned revenue	62,146	-	-	-	257,950	-	-	-	320,096
Other liabilities	6,340,860		5,807,213		10,849		7,986	4,143	12,171,051
Total liabilities	12,969,994		6,282,856		621,917		27,979,933	4,143	47,858,843
Fund balance	(1,444,256)	12,499,979	(4,627,471)	-	1,042,053	34,483	60,220,508	523,559	68,248,855
Total liabilities and fund balance	\$ 11,525,738	\$ 12,499,979	\$ 1,655,385	\$ -	\$ 1,663,970	\$ 34,483	\$ 88,200,441	\$ 527,702	\$ 116,107,698
Beginning fund balance Net investment in capital assets	\$ -	\$	Ś-	\$ -	ς -	\$ -	56,327,556	\$-	\$ 56,327,556
Major Maintenance and	¥	Ŷ	¥	Ŧ	Ŧ	Ŷ	00,027,0000	Ŷ	¢ 00,027,000
Equipment Replacement	-	-	-	-	-	-	6,828,663	-	6,828,663
Restricted		690,408	500,762	-	(1,110,990)	34,446	-	-	114,626
Future Operations	8,845	11,725,052						517,703	12,251,600
	\$ 8,845	\$ 12,415,460	\$ 500,762	\$ -	\$ (1,110,990)	\$ 34,446	\$ 63,156,219	\$ 517,703	\$ 75,522,445
Current year income	7,657,550	84,519	913,612	-	3,274,289	37	(461,563)	36,156	11,504,600
Current year expenses	9,110,651		6,041,845		1,121,246		2,474,148	30,300	18,778,190
Ending fund balance	\$ (1,444,256)	\$ 12,499,979	\$ (4,627,471)	\$ -	\$ 1,042,053	\$ 34,483	\$ 60,220,508	\$ 523,559	\$ 68,248,855