# Jackson college <br>  

Financial Report

Presented to
President Daniel Phelan
Jackson College Board of Trustees


Prepared by the Business Office
September 30, 2023

Jackson College<br>Memo From John Globoker, Chief Financial Officer<br>For the September 30, 2023 Financial Report

Following is the September 30, 2023 Treasurer's Report summarizing the components of the major revenue and expense lines. Explanations for significant variances are included in this memo.

Note: Budgeted amounts reflect the 2023-2024 Budget as adopted at the June 2023 Board of Trustees meeting.

## General Fund

## Revenues

- State Appropriations - Funding for the fiscal year comes from the state beginning in October.
- Contract training - Favorable to budget, due to timing and additional trainings through grant programs.
- Miscellaneous - Unfavorable to budget, due to lower than expected administrative allowances and bad debt recovery at this point in the fiscal year.
- Transfers In - Favorable to budget, due to a Dental Hygiene transfer and conservative budget.


## Expenses

- Wages/Retirement \& Benefits - Favorable to budget, savings realized from vacant positions.
- Services - Unfavorable to budget, due to contracted services with CampusWorks for IT, Business Office and PRR Services; Audit Services; and Facilities projects.
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Rent, utilities, insurance - Unfavorable to budget, due to timing of expenses, mainly insurance.

- Transfers - favorable, as transfers to plant, auxiliary, and payment on debt have not yet occurred in FY24.
- Capital Equipment - Favorable to budget due to timing of future vehicle and office equipment purchases.


# Jackson College <br> Memo From John Globoker, Chief Financial Officer 

For the September 30, 2023 Financial Report

## Auxiliary Fund

## Revenues

- Housing - Unfavorable to budget as occupancy was lower than expected.
- Housing Scholarhips - Unfavorable to budget, due to increase in Resident Mentors to support Ready, Set, Jet initiative for the academic year.
- Potter Center - Favorable to budget, due to a conservative budget being presented.
- Hospitality and Meal Plans - Unfavorable to budget as occupancy was lower than expected.
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Miscellaneous - Unfavorable to budget, mainly due building rentals not meeting expectations.

- Transfers - Unfavorable to budget, due to timing of transfers from the Foundation.


## Expenses

- Wages/Benefits - Favorable to budget, due to vacancies.
- Services Staffing Agency- Favorable to budget, possibly due to conservative budget being presented.
- Services - Favorable to budget, due to timing of purchases.
- Materials - Favorable to budget, due to timing of expenses.
- Rent, Utilities, insurance - Favorable to budget, rental of equipment not needed as much compared to previous years
- Other operating costs - Unfavorable to budget, due to timing of necessary production costs for shows in Potter Center.
- Transfers - Favorable, as transfers to plant, auxiliary, and payment on debt have not yet occurred in FY24.


## Other Notes

- Operating Reserves - Board policy requires the College have combined operating fund balance reserves greater or equal to two months' operating expenses. As of September 30, 2023 the College is meeting this requirement.


## Jackson College <br> Revenue and Expense Statement

General Fund - FY 24
September 30, 2023
Preliminary - Unaudited

|  | 2023-2024 <br> Original Budget |  | Percentage of Original Budget | Actual Year to Date |  | Actual Percentage of Budget | Planned Percentage to Date | Variance of Planned Percentage to Actual |  | Prior Year to Date* |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |  |  |
| Gross tuition and fees | \$ | 25,240,228 | 54.5\% | \$ | 7,449,564 | 29.5\% | 30.0\% | \$ | $(122,504)$ |  | 10,426,614 |
| Less Institutional Scholarships |  | $(860,000)$ | -1.9\% |  | $(272,551)$ | 31.7\% | 30.0\% |  | $(14,551)$ |  | $(285,336)$ |
| Net tuition and fees |  | 24,380,228 | 52.6\% |  | 7,177,013 | 29.4\% | 30.0\% |  | $(137,055)$ |  | 10,141,278 |
| Property taxes |  | 6,389,547 | 13.7\% |  | 305,152 | 4.8\% | 5.0\% |  | $(14,325)$ |  | 1,566,061 |
| State appropriations |  | 15,119,559 | 32.6\% |  | 40,558 | 0.3\% | 0.0\% |  | 40,558 |  | 3,357,198 |
| Contract training |  | 100,000 | 0.2\% |  | 60,749 | 60.7\% | 25.0\% |  | 35,749 |  | 14,714 |
| Miscellaneous |  | 353,361 | 0.8\% |  | 65,941 | 18.7\% | 25.0\% |  | $(22,399)$ |  | 42,316 |
| Transfers |  | - | 0.0\% |  | 8,137 | 0.0\% | 25.0\% |  | 8,137 |  | - |
| Transfers - Federal grant funds |  | - | 0.0\% |  | - | 0.0\% |  |  | - |  | - |
| Total revenues |  | 46,342,695 | 100.0\% |  | 7,657,550 | 16.5\% | 16.0\% |  | $(89,335)$ |  | 15,121,567 |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |
| Wages |  | 17,633,785 | 38.0\% |  | 3,226,781 | 18.3\% | 26.9\% |  | $(1,520,776)$ |  | 4,273,369 |
| Retirement |  | 4,761,789 | 10.3\% |  | 872,070 | 18.3\% | 26.9\% |  | $(409,950)$ |  | 1,133,799 |
| Benefits |  | 3,129,996 | 6.8\% |  | 644,724 | 20.6\% | 26.9\% |  | $(197,967)$ |  | 708,211 |
| Services - Staffing Agency |  | 3,736,072 | 8.1\% |  | 803,269 | 21.5\% | 26.9\% |  | $(202,597)$ |  | 933,843 |
| Services |  | 4,481,797 | 9.7\% |  | 1,597,871 | 35.7\% | 25.0\% |  | 477,422 |  | 1,173,354 |
| Materials |  | 1,843,739 | 4.0\% |  | 411,469 | 22.3\% | 25.0\% |  | $(49,466)$ |  | 418,201 |
| Rent, utilities, insurance |  | 1,808,477 | 3.9\% |  | 538,341 | 29.8\% | 25.0\% |  | 86,222 |  | 490,364 |
| Other operating costs |  | 3,929,269 | 8.5\% |  | 932,605 | 23.7\% | 25.0\% |  | $(49,712)$ |  | 710,255 |
| Transfers-major maintenance |  | 1,146,577 | 2.5\% |  | - | 0.0\% | 25.0\% |  | $(286,644)$ |  | 246,974 |
| Transfers-deferred maintenance |  | - | 0.0\% |  | - | 0.0\% | 0.0\% |  | - |  | - |
| Transfers-debt service |  | 3,457,494 | 7.5\% |  | - | 0.0\% | 25.0\% |  | $(864,374)$ |  | 1,115,011 |
| Transfers-Jets Store |  | - | 0.0\% |  | - | 0.0\% | 0.0\% |  | - |  | 96,113 |
| Capital equipment |  | 413,700 | 0.9\% |  | 83,521 | 20.2\% | 25.0\% |  | $(19,904)$ |  | 95,877 |
| Total expenses |  | 46,342,695 | 100.0\% |  | 9,110,651 | 19.7\% | 21.7\% |  | $(3,037,746)$ |  | 11,395,371 |
| Income over (under) expenses | \$ |  |  | \$ | $(1,453,101)$ |  |  | \$ | 2,948,411 | \$ | 3,726,196 |

*Previous years included "financial statement adjustment" entries to smooth revenues and expenses. In fiscal year 2024, management determined to eliminate the need for these entries and report posted revenues and expenses in the college's ERP, Colleague, as it is a better indicator of the college's position for each month.

## General Fund Revenue Comparison

9/30/2023
\$7,657,550
Revenue by Source


Jackson College
General Fund Expenditure Comparison
9/30/2023
\$9,110,651


## Jackson College

Revenue and Expense Statement
Auxiliary Services
September 30, 2023
Preliminary - Unaudited

|  | Percentage of | Actual Year to Date All Auxiliaries | Actual Percentage of Budget | Planned Percentage to Budget | Auxiliary Units |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
| 2023-2024 |  |  |  |  | Hospitality |  | Jets Store | Performing |
| Original Budget |  |  |  |  | Services | Housing | Bookstore | Arts |

Revenue
Textbook and Class Fees
Housing
$\quad$ Less Housing Scholarships
Sales Bookstore
Potter Center activities
Hospitality and Meal Plans
Miscellaneous
Transfers - General Fund
Transfers - Foundation
Total revenues
Expenses
Wages
Retirement
Benefits
Services - Staffing Agency
Services
Materials
Rent, utilities, insurance
Other operating costs
Transfers
Capital equipment

| \$ | 2,511,642 | 34.6\% | \$ | 1,208,019 | 48.1\% | 50.0\% |  | - |  | - |  | 1,208,019 |  | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2,007,800 | 27.6\% |  | 906,124 | 45.1\% | 50.0\% |  | - |  | 906,124 |  | - |  | - |
|  | $(200,000)$ | -2.8\% |  | $(140,759)$ | 70.4\% | 50.0\% |  | - |  | $(140,759)$ |  | - |  | - |
|  | 242,923 | 3.3\% |  | 35,562 | 14.6\% | 25.0\% |  | - |  | - |  | 35,562 |  | - |
|  | 351,000 | 4.8\% |  | 164,792 | 46.9\% | 25.0\% |  | - |  | - |  | - |  | 164,792 |
|  | 2,302,577 | 31.7\% |  | 955,891 | 41.5\% | 50.0\% |  | 955,891 |  | - |  | - |  | - |
|  | 35,000 | 0.5\% |  | 3,900 | 11.1\% | 25.0\% |  | - |  | - |  | - |  | 3,900 |
|  | - | 0.0\% |  | - | 0.0\% | 0.0\% |  | - |  | - |  | - |  | - |
|  | 15,000 | 0.2\% |  | - | 0.0\% | 0.0\% |  | - |  | - |  | - |  | - |
|  | 7,265,942 | 100.0\% |  | 3,133,529 | 43.1\% | 30.6\% |  | 955,891 |  | 765,365 |  | 1,243,581 |  | 168,692 |
| \$ | 1,611,365 | 22.2\% | \$ | 296,280 | 18.4\% | 26.9\% |  | 133,132 |  | 59,141 |  | 46,488 |  | 57,519 |
|  | 418,100 | 5.8\% |  | 71,158 | 17.0\% | 26.9\% |  | 33,932 |  | 8,267 |  | 10,480 |  | 18,479 |
|  | 249,400 | 3.4\% |  | 63,636 | 25.5\% | 26.9\% |  | 36,709 |  | 8,856 |  | 6,448 |  | 11,623 |
|  | 15,000 | 0.2\% |  | 2,871 | 19.1\% | 26.9\% |  | 2,871 |  | - |  | - |  | - |
|  | 75,500 | 1.0\% |  | 15,905 | 21.1\% | 25.0\% |  | 6,723 |  | 3,275 |  | 130 |  | 5,777 |
|  | 2,395,500 | 33.0\% |  | 358,356 | 15.0\% | 25.0\% |  | 156,309 |  | 7,483 |  | 194,255 |  | 309 |
|  | 4,000 | 0.1\% |  | - | 0.0\% | 25.0\% |  | - |  | - |  | - |  | - |
|  | 474,000 | 6.5\% |  | 172,281 | 36.3\% | 25.0\% |  | - |  | 6,080 |  | 291 |  | 165,910 |
|  | 2,016,077 | 27.7\% |  | - | 0.0\% | 25.0\% |  | - |  | - |  | - |  | - |
|  | 7,000 | 0.1\% |  | - | 0.0\% | 25.0\% |  | - |  | - |  | - |  | - |
|  | 7,265,942 | 100.0\% |  | 980,487 | 13.5\% | 25.7\% |  | 369,676 |  | 93,102 |  | 258,092 |  | 259,617 |
| \$ |  |  | \$ | 2,153,042 |  |  | \$ | 586,215 | \$ | 672,263 | \$ | 985,489 | \$ | $(90,925)$ |

## Jackson College

Balance Sheet and Changes in Fund Balance - FY 24
September 30, 2023
Preliminary - Unaudited

|  | General Fund |  | Designated Fund |  | Restricted Fund |  | CARES Fund |  | Auxiliary Fund |  | Endowment Fund |  | Debt \& Property Fund |  | Activities Fund |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash | \$ | 2,107,078 | \$ | 12,499,979 | \$ | $(4,397,783)$ | \$ | - | \$ | $(1,480,688)$ | \$ | 17,598 | \$ | 6,923,867 | \$ | $(516,442)$ | \$ | 15,153,609 |
| Restricted cash in escrow |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Investments |  | - |  | - |  | - |  | - |  | - |  | 2,484 |  | - |  | - |  | 2,484 |
| Accounts receivable |  | 5,604,070 |  | - |  | 2,627 |  | - |  | 1,819,699 |  | 14,401 |  | 91 |  | - |  | 7,440,888 |
| Inventories |  | 29,800 |  | - |  | - |  | - |  | 244,269 |  | - |  | - |  | - |  | 274,069 |
| Other assets |  | 3,784,790 |  | - |  | 6,050,541 |  | - |  | 1,080,690 |  | - |  | 81,276,483 |  | 1,044,144 |  | 93,236,648 |
| Total assets |  | 11,525,738 |  | 12,499,979 |  | 1,655,385 |  | - |  | 1,663,970 |  | 34,483 |  | 88,200,441 |  | 527,702 |  | 116,107,698 |
| Liabilities and Fund Balance |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accounts payable |  | 5,461 |  | - |  | 813 |  | - |  | 526 |  | - |  | 34,383 |  | - |  | 41,183 |
| Accrued liabilities |  | 772,443 |  | - |  | $(11,696)$ |  | - |  | 352,592 |  | - |  | 27,937,564 |  | - |  | 29,050,903 |
| Deferred liabilities |  | 5,789,084 |  | - |  | 486,526 |  | - |  | - |  | - |  | - |  | - |  | 6,275,610 |
| Unearned revenue |  | 62,146 |  | - |  | - |  | - |  | 257,950 |  | - |  | - |  | - |  | 320,096 |
| Other liabilities |  | 6,340,860 |  | - |  | 5,807,213 |  | - |  | 10,849 |  | - |  | 7,986 |  | 4,143 |  | 12,171,051 |
| Total liabilities |  | 12,969,994 |  | - |  | 6,282,856 |  | - |  | 621,917 |  | - |  | 27,979,933 |  | 4,143 |  | 47,858,843 |
| Fund balance |  | $(1,444,256)$ |  | 12,499,979 |  | $(4,627,471)$ |  | - |  | 1,042,053 |  | 34,483 |  | 60,220,508 |  | 523,559 |  | 68,248,855 |
| Total liabilities and fund balance | \$ | 11,525,738 | \$ | 12,499,979 | \$ | 1,655,385 | \$ | - | \$ | 1,663,970 | \$ | 34,483 | \$ | 88,200,441 | \$ | 527,702 | \$ | 116,107,698 |


| Beginning fund balance |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net investment in capital assets | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |  | 56,327,556 | \$ | - | \$ | 56,327,556 |
| Major Maintenance and |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Equipment Replacement |  | - |  | - |  | - |  | - |  | - |  | - |  | 6,828,663 |  | - |  | 6,828,663 |
| Restricted |  |  |  | 690,408 |  | 500,762 |  | - |  | $(1,110,990)$ |  | 34,446 |  | - |  | - |  | 114,626 |
| Future Operations |  | 8,845 |  | 11,725,052 |  | - |  | - |  | - |  | - |  | - |  | 517,703 |  | 12,251,600 |
|  | \$ | 8,845 | \$ | 12,415,460 | \$ | 500,762 | \$ | - | \$ | $(1,110,990)$ | \$ | 34,446 | \$ | 63,156,219 | \$ | 517,703 | \$ | 75,522,445 |
| Current year income |  | 7,657,550 |  | 84,519 |  | 913,612 |  | - |  | 3,274,289 |  | 37 |  | $(461,563)$ |  | 36,156 |  | 11,504,600 |
| Current year expenses |  | 9,110,651 |  | - |  | 6,041,845 |  | - |  | 1,121,246 |  | - |  | 2,474,148 |  | 30,300 |  | 18,778,190 |
| Ending fund balance | \$ | $(1,444,256)$ | \$ | 12,499,979 | \$ | $(4,627,471)$ | \$ | - | \$ | 1,042,053 | \$ | 34,483 | \$ | 60,220,508 | \$ | 523,559 | \$ | 68,248,855 |

